

Board of Commissioners Meeting Wednesday, July 18, 2018

LOCATION: THA Administration Offices 5301 West Cypress Street Tampa, Florida 33607



# BOARD OF COMMISSIONERS

Susan Johnson-Velez Chair

> James A. Cloar Vice Chair

Hazel S. Harvey

Billi Johnson-Griffin

Rubin E. Padgett

Bemetra L. Simmons

Jerome D. Ryans President/CEO

5301 West Cypress Street Tampa, Florida 33607

P. O. Box 4766 Tampa, Florida 33677

# OFFICE: (813) 341-9101

#### www.thafl.com

# Board of Commissioners Meeting Wednesday, July 18, 2018

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Of The Housing Authority of the City of Tampa, Florida

July 18, 2018

\*PLEASE APPROACH MICROPHONE TO SPEAK AND STATE YOUR NAME FOR THE RECORD, THANK YOU\*

- I. REGULAR MEETING
  - Call to Order
  - Roll Call
  - Moment of Silent Prayer and/or Personal Meditation
  - Pledge of Allegiance to the Flag
  - Reading of the Mission Statement

# **MISSION STATEMENT**

The Housing Authority of the City of Tampa promotes the development and professional management of a variety of affordable housing opportunities, facilities and supportive services, to nurture neighborhoods, provide economic development and self-sufficiency activities for residents, while assuring equal access to safe, quality housing for low and moderate income families, throughout the community.

# II. APPROVAL OF MINUTES

• Board Meeting of June 20, 2018

# III. PUBLIC FORUM

- Maximum three-minute limit per speaker
- Speakers must register prior to the Board Meeting with the form available at the entrance to the meeting room.

# IV. EMPLOYEES OF THE MONTH (Central Administration/Properties)

- Administration ~ LaDawn Gibson
- Properties ~ Jose Veloz

# V. SPECIAL RECOGNITIONS

• Geraldine Barnes Award Recipients ~ Iris Acosta and Yvenette Ulysse

# AGENDA FOR THE REGULAR BOARD MEETING

# Of The Housing Authority of the City of Tampa, Florida

#### VI. RESOLUTION 2018-4096 RESOLUTION AUTHORIZING THE PRESIDENT/CEO OF THE HOUSING AUTHORITY OF Leroy Moore THE CITY OF TAMPA (THA) TO NEGOTIATE AND AWARD AN INDEFINITE DELIVERY JOINT VENTURE PARTNERSHIP AGREEMENT FOR ENERGY PERFORMANCE CONTRACTING WITH JOHNSON CONTROLS, INC. 2018-4097 A RESOLUTION AUTHORIZING THE PRESIDENT/CEO OF THE HOUSING AUTHORITY OF Leroy Moore THE CITY OF TAMPA TO EXECUTE A PURCHASE AND SALE AGREEMENT WITH VERTICA PARTNERS, LLC FOR THE ACQUISITION OF A SINGLE FAMILY RESIDENTIAL PROPERTY LOCATED AT 1510 W. SPRUCE STREET. 2018-4098 A RESOLUTION AUTHORIZING THE PRESIDENT/CEO OF THE HOUSING AUTHORITY OF Leroy Moore THE CITY OF TAMPA TO EXECUTE UTILITY EASEMENT GRANTED TO TAMPA ELECTRIC COMPANY (TECO) ALONG SPRUCE COVE EAST OF NORTH BOULEVARD.

VII. PRESIDENT / CEO's REPORT

Finance and Related Entities ~ Susi Begazo-McGourty Operations and Real Estate Development ~ Leroy Moore

- Public Safety ~ Bill Jackson
- VIII. NOTICES AND UPDATES
  - IX. LEGAL MATTERS
  - X. UNFINISHED BUSINESS
  - XI. NEW BUSINESS
- XII. ADJOURNMENT

\*Commissioners will reconvene for (a) Directors meeting(s) immediately following the regular meeting.

# Minutes of the Regular Meeting of the Board of Commissioners of the Housing Authority of the City of Tampa, Florida

June 20, 2018

#### **REGULAR MEETING** L.

Chairwoman Susan Johnson-Velez called the regular meeting of the Tampa Housing Authority Board of Commissioners to order at 8:37 a.m. Other Board members present were Bemetra Simmons, James Cloar, Billi Johnson-Griffin and legal counsel Ricardo Gilmore. Commissioner Hazel Harvey and Rubin Padgett were not present for this meeting.

The Chair began by asking everyone for a moment of silent prayer and/or personal meditation; those in attendance were also asked to stand for the Pledge of Allegiance; recital of the agency's mission statement followed.

#### MINUTES II.

A motion to approve the Minutes of the Regular Board Meeting of May 16, 2018 was made by Commissioner Cloar and seconded by Commissioner Johnson-Griffin:

**Commissioner Cloar** Yes Commissioner Johnson-Velez Yes **Commissioner Simmons** Commissioner Johnson-Griffin Yes

Present

III. PUBLIC FORUM (3 Minute limit allotted per speaker)

None to come before this forum

# IV. EMPLOYEES OF THE MONTH

Administration ~ Nathaniel Mattox •

1

- Properties ~ Michael Colon (not present for this meeting, award to be presented next month) •
- v. SPECIAL RECOGNITION (Geraldine Barnes Award Recipients)
  - Recipient ~ Yamesha Walton •

### **VI. RESOLUTIONS**

The Sr. VP/COO, Mr. Leroy Moore presented resolution 2018-4096.

| No. 2018-4096 | RESOLUTION AUTHORIZING THE PRESIDENT/CEO OF THE HOUSING AUTHORITY OF  |
|---------------|---|
| Tabled        | THE CITY OF TAMPA (THA) TO NEGOTIATE AND AWARD AN INDEFINITE DELIVERY |
|               | JOINT VENTURE PARTNERSHIP AGREEMENT FOR ENERGY PERFORMANCE            |
|               | CONTRACTING WITH JOHNSON CONTROLS, INC.                               |

Initially a motion was made by Commissioner Cloar and seconded by Commissioner Johnson-Griffin to approve above resolution; both Commissioners withdrew their motions. Later during this meeting, a motion to table resolution 2018-4096 was made by Commissioner Simmons and was seconded by Commissioner Johnson-Griffin pending additional information.

### **VII. PRESIDENT/CEO'S REPORT**

### **Finance and Related Entities**

The Sr. VP/CFO, Ms. Susi Begazo-McGourty began her report with the Rental Administration Demonstration (RAD) conversions for 2018. Staff was currently was working on the Renaissance at West River, 160 units, 100% RAD, projected to close in July. The Mary Bethune High Rise was a redevelopment of 150 units was also 100% RAD, projected to close in August. The second building at Cedar Pointe Phase II of 13 units was estimated to close by September.

The CFO presented a breakdown of how the Financial Data Schedule is reported to the U.S. Department of Housing and Urban Development, adding that the schedule is submitted every end of the year. A big change this year, said Ms. Begazo-McGourty was that the RAD properties were part of the blended component.

# Minutes of the Regular Meeting of the Board of Commissioners of the Housing Authority of the City of Tampa, Florida

The Director of North Tampa Housing Development Corporation (NTHDC), Mr. Don Shea was on hand to brief Board members regarding the new operations at the Palm Terrace Assisted Living Facility, as it was currently going through changes. Ms. Begazo-McGourty proceeded with the rest of the financial report.

## **Operations and Real Estate Development**

Mr. Moore passed out a draft of the agency's new goals and objectives, these were currently being revised. A revised version of the draft will be sent for Board members' review in preparation for the two-day strategic planning sessions that week. A final version of the goals and objectives will likely be brought to the Board in August.

The contract for the additional 24 units of the 60 existing units at Cedar Pointe was over 80% complete. There had been about a two month delay due to Hurricane Irma in September of last year, but the final 24 units should be ready by August; 24 new residents/families had already been selected.

The Tempo building at Encore was approximately 75% complete, there may be another three months or so until the units are at the temporary certificate of occupancy (TCO) stage. Mr. Moore added that chilled water flowing to the building was a major milestone.

Commissioners were informed of a tentative partnership with USF's School of Medicine for a teaching kitchen concept at the Ella. Other Encore updates included the Reed's Barber Shop as well as a commitment from Bay Care to operate the Medical Clinic; additionally there were still 600 square feet of retail space available for smaller use at the Reed building. Head Start was operational at the Trio and there was still 3,000 square feet of space on the corner of the building for a restaurant. The Tempo will have a 99-seat stage theater and there were still 2,000 square feet available for retail.

The COO was cautiously optimistic regarding a letter of intent received recently from a buyer interested in all five remaining commercial lots at Encore. Commissioner Cloar had been involved in looking at their proposal as more meetings were scheduled to better vet this interested group/buyer; a grocer was included as one of the uses that was being proposed.

West River updates included the office parcel within the development; Mr. Moore stated that there was already one confirmed user as well as a potential municipal user currently under negotiations. The Renaissance at West River is expected to close in July. The Boulevard at West River was still being held due to a challenge in South Florida; clearance was expected soon to start project designs.

THA was fifth place on score and second place on lottery on a Revitalization round for T3B, the COO stated that there was no anticipation on getting this award; consequently staff was seeking other future funding.

The COO asked the Asset Management Director, Ms. Debbie Joyce to provide a state of that department and also to give her last address to the Board after almost 20 years with THA.

The Director of Program and Property Services, Ms. Stephanie Brown-Gilmore informed Board members of an award won by one of her staff members. Ms. Diane Lindsey received the Agency of the Year award through the Florida Network of Youth and Family Services; this information was in the PPS section of the Board packet.

### VIII. NOTICES AND UPDATES

The Director of Community Affairs, Ms. Lillian Stringer stated that THA had been nominated for four awards by the National Association of Housing and Redevelopment Officials (NAHRO). Commissioners were encouraged to visit the agency's Facebook page for other updates such as videos, etc.

## IX. LEGAL MATTERS

Attorney Ricardo Gilmore clarified items in the CEO Performance Evaluation for Board members to continue reviewing in anticipation for more future modifications. Commissioner Johnson-Griffin stated that a \$10,000 bonus should be revisited for Mr. Ryans. Attorney Gilmore added that a bonus would not violate any rules or guidelines. Board members agreed to add this item to July's Board meeting agenda.

### **X. UNFINISHED BUSINESS**

None to come before this forum

# Minutes of the Regular Meeting of the Board of Commissioners of the Housing Authority of the City of Tampa, Florida

# **XI. NEW BUSINESS**

None to come before this forum

## **XII. ADJOURNMENT**

There being no further business to come before this Board, the Chair declared this meeting of the THA Board of Commissioners adjourned at 10:35 a.m.

Approved this 18<sup>th</sup> day of July 2018,

Chairperson

Secretary

# THE HOUSING AUTHORITY OF THE CITY OF TAMPA RESOLUTION SUMMARY SHEET

# 1. Describe the action requested of the Board of Commissioners:

# Re: FY2018-4096

The Board of Commissioners is requested to approve the above-referenced resolution authorizing the President/CEO of the Housing Authority of the City of Tampa to negotiate and award an indefinite delivery joint venture partnership agreement for energy performance contracting with Johnson Controls, Inc.

# 2. Requestor:

- A. **Department:** Office of the Chief Operating Officer (COO)
- B. **Project:** Johnson Controls, Inc.
- C. Originator: Leroy Moore

# 3. Cost Estimate (if applicable):

# Purchase price: NA

# Narrative:

A resolution authorizing the President/CEO of the Housing Authority of the City of Tampa to negotiate and award an indefinite delivery joint venture partnership agreement for energy performance contracting with Johnson Controls, Inc.

# Attachments (if applicable):

Resolution Summary Sheet Memo Resolution Attachments: Energy Services evaluation

| Μ | Ε | Μ | 0 | R | Α | Ν | D | U | Μ |
|---|---|---|---|---|---|---|---|---|---|
|   |   |   |   |   |   |   |   |   |   |

| Date:    | June 13, 2018   |
|----------|---|
| То:      | Board of Commissioners  |
| Through: | Jerome D. Ryans, President/CEO  |
| From:    | Leroy Moore, Senior Vice-President/COO  |
| Subject: | <b>Resolution 2018-4096</b><br>RESOLUTION AUTHORIZING THE PRESIDENT/CEO OF THE HOUSING<br>AUTHORITY OF THE CITY OF TAMPA (THA) TO NEGOTIATE AND AWARD AN<br>INDEFINITE DELIVERY JOINT VENTURE PARTNERSHIP AGREEMENT FOR<br>ENERGY PERFORMANCE CONTRACTING WITH JOHNSON CONTROLS, INC. |

This Resolution is necessary to authorize the award of this agreement Johnson Controls Inc., for energy services contracting, professional services consulting, technical planning and design, as well as construction management necessary in the design and implementation of performance contracting or other energy and water conservation related services. This will be an indefinite delivery task-order based agreement. The actual amount of services under this agreement will vary based on need but is expected to exceed \$100,000 annually. Additionally this agreement will be structured in such a manner that it may be used by other Housing Authorities and public agencies to acquire similar services as through piggybacking or interagency/intergovernmental agreements

On November 28, 2016 THA received qualification-based proposals in response to a publically advertised Request for Qualifications for this Indefinite Delivery Joint Venture Partnership contract. A total of two (2) proposals were received and evaluated. The proposal received from Johnson Controls, Inc., was judged as being the highest rated and best qualified firm to provide the services requested of this solicitation. Attached is a copy of the Final Proposal Evaluation Score Sheet depicting the scores received by each competing firm. This agreement has taken over 14 months to negotiate because of the need to meet and confer with HUD and develop a business marketing strategy to ensure the success of the partnership. The parties are now ready to proceed with this agreement and have worked through regulatory logistics to be able to permit other public entities to be able to acquire similar services through our agreement.

Staff therefore is now requesting Board authorization for the President/CEO to complete final negotiations, award an agreement and administer said contract in accordance with the THA procurement policies.

If you have any questions ahead of the scheduled Board Meeting please don't hesitate to call Leroy Moore, at 813/341-9101 ext. 3690.

# **RESOLUTION 2018-4096**

# RESOLUTION AUTHORIZING THE PRESIDENT/CEO OF THE HOUSING AUTHORITY OF THE CITY OF TAMPA (THA) TO NEGOTIATE AND AWARD AN INDEFINITE DELIVERY JOINT VENTURE PARTNERSHIP AGREEMENT FOR ENERGY PERFORMANCE CONTRACTING WITH JOHNSON CONTROLS, INC.

**WHEREAS**, the Housing Authority of the City of Tampa solicited qualification-based proposals from energy and water conservation firms to furnish a full array of energy services contracting, professional services consulting, technical planning and design, as well as construction management necessary in the design and implementation of performance contracting or other energy and water conservation related services;

**WHEREAS**, a total of two (2) firms responded to the publicly advertised Request for Qualifications and the firm of *Johnson Controls, Inc.* was judged as the highest ranked and most qualified firm to provide the services and business partnership sought;

**WHEREAS**, Johnson Controls' proposal contained a comprehensive array of business services more than sufficient to supply THA's needs over the next five years, as well as being ideally suited as a business partner to contract with other entities as contemplated in the RFQ; and,

**WHEREAS,** the Housing Authority of the City of Tampa and Johnson Controls through this Agreement will also enter into multiple interagency agreements with other public agencies for similar services as contemplated in the RFQ.

**NOW, THEREFORE, BE IT RESOLVED THAT** the Board of Commissioners of the Housing Authority of the City of Tampa authorizes the President/CEO to negotiate, award, and administer an indefinite delivery joint venture partnership agreement for energy performance contracting and other related energy and water conservation services with Johnson Controls, Inc.

Adopted this 20<sup>th</sup> day of June 2018.

Chairperson

Secretary

| Tampa<br>Housing<br>Authority  | FY2016-RFQ-06<br>INDEFINITE DELIVERY<br>CONTRACT<br>JOINT VENTURE PARTNERSHIP |       |             |       |    |  |        |       |       |       |
|--|---|-------|-------------|-------|----|--|--------|-------|-------|-------|
|  | %   | ESG   |             |       |    |  |        | JCI   |       |       |
| Evaluation Criteria  | Maximum 9   | MJ    | DH          | DJ    |    |  |        | MJ    | DH    | DJ    |
| FIRMS ABILITY  | 15  | 13.0  | 15.0        | 15.0  |    |  |        | 15.0  | 15.0  | 15.0  |
| PROVIDE PROFESSIONAL SVS   | 15  | 13.0  | 14.0        | 15.0  |    |  |        | 15.0  | 14.0  | 15.0  |
| PAST PERFORMANCE   | 10  | 8.0   | 9.0         | 10.0  |    |  |        | 9.0   | 9.0   | 10.0  |
| PROPOSED BUSINESS PLAN   | 50  | 45.0  | 45.0        | 40.0  |    |  |        | 50.0  | 50.0  | 46.0  |
| COMPLETENESS   | 10  | 7.0   | 5.0         | 9.0   | -1 |  |        | 10.0  | 10.0  | 10.0  |
|  |   | 86.00 | 88.00       | 89.00 |    |  |        | 99.00 | 98.00 | 96.00 |
| Tota   | al Score  | 2     | 263.00 0.00 |       |    |  | 293.00 |       |       |       |
| Rank Pla   |   | 2ND   |             | 1ST   |    |  |        | '     |       |       |
| Nicholas Dickerson Evaluator's Signature Evaluator's Signature Contracting Officer's Signature |   |       |             |       |    |  |        |       |       |       |

# FY17-PBJ-01



# "Indefinite Delivery Joint Venture Partnership Agreement for Energy Performance Contract"

Between

# Housing Authority of the City of Tampa

and

# Johnson Controls, Inc.

June 20, 2018

Resolution No. 2018-4096

Jerome D. Ryans, President/CEO THA Purchasing & Contracting Office 5301 W. Cypress St Tampa, FL 33607

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#### Indefinite Delivery Joint Venture Partnership Agreement for

#### **Energy Performance Contracting**

#### FY17-PBJ-01

This Joint Venture Partnership Agreement ("Agreement") is entered into this 20th day of June, 2018 (the "Effective Date") by and between Johnson Controls, Inc., a Wisconsin corporation with a place of business at 3802 Sugar Palm Drive, Tampa, Florida 33619 (hereinafter referred to as "Contractor") and Housing Authority of the City of Tampa, a corporation, with its principal place of business at 5301 West Cypress Street, Tampa, FL 33607 (hereinafter referred to as "Authority").

#### RECITALS

WHEREAS, the Authority is authorized by 24 CFR § 85.36(b) 5 to use inter-local government/inter agency contracting to achieve contractually specified services; and

WHEREAS, the Authority intends to enter into inter agency agreements with Multifamily Affordable Housing, State Agencies, Colleges, Universities, School Districts, Municipalities and Public Entities in all States and US Territories where applicable law allows the Authority to participate in the Statewide Services Detailed List of Services, as described in <u>Attachment A</u> hereto; and

WHEREAS, the Authority issued that certain Solicitation #FY2016-RFQ-06 (the "Solicitation"), seeking a partner to pursue such Energy Savings Performance based contracting, professional services, and prime retrofit contracting programs, as outlined in <u>the original FY2016-RFQ-06</u>, for the Office of Public and Indian Housing Authority, agencies and other public entities; and

WHEREAS, the Contractor provides energy services and equipment intended to reduce energy consumption and costs, utility consumption and costs, and operation & maintenance (O&M) costs in buildings and facilities; and

WHEREAS, the Contractor provides other services as outlined in the Contractor's response to the Solicitation dated November 28, 2016 in all types of buildings and facilities Attachment C; and

WHEREAS, the Authority selected the Contractor pursuant to the Solicitation, and the Contractor agrees to contract with the Authority to provide services on a nationwide and a project basis to Multifamily Affordable Housing, State Agencies, Colleges, Universities, School Districts, Municipalities, and any Public Entity (collectively, "Public Customers") pursuant to the terms and conditions of this Agreement; and

WHEREAS, It is the understanding of the parties, when applicable, that the Authority desires that the Contractor guarantee the energy savings derived from individual projects, warranty the performance of Contractor-provided and installed equipment, and provide cost certainty on project costs, and that the Contractor provide ongoing measurement and verification (M&V) services on a per project basis; and

WHEREAS, the Contractor shall use good faith efforts to assist and cooperate with the Authority in finding, qualifying and developing multiple project financing channels for cost-effective projects, prime retrofits and/or professional services opportunities identified by the parties, including without limitation contingent payment arrangements, grants, private public partnerships, power purchase agreements, tax exempt lease/purchase arrangements and/or through Authority-arranged financing; and

Initial\_\_\_\_

Date:

**NOW, THEREFORE**, for good and valuable consideration, the receipt of which is hereby acknowledged, it is agreed that:

#### I. AUTHORIZATION

The Contractor has been qualified and selected under the Solicitation for Energy Savings Performance based contracting, professional services, and prime retrofit contracting program, as outlined in <u>Attachment A</u> Detailed List of Services, for the Office of Public and Indian Housing Authority, related agencies and other public entities. Therefore, the Authority and the Contractor do hereby enter into this Agreement pursuant to the terms and conditions set forth below and as described in the following sections and in the component parts identified in Section III(N) below:

I. Authorization II. Commencement III. Project Terms and Conditions

## **II. COMMENCEMENT**

The initial term of the Agreement shall be for a five (5) year period, commencing on June 20, 2018 and terminating June 19, 2023 (the "Initial Term"), unless terminated sooner as set forth in this Agreement.

Upon the conclusion of the Initial Term, the Authority may, at its discretion, renew the Agreement for two (2) additional and consecutive (5) year periods, by providing the Contractor written notice of the Authority's intention to extend the Agreement term not less than thirty (30) days prior to the end of the Agreement term then in effect. The Contractor may decline to renew the term of the Agreement by providing written notice of same to the Authority within five (5) days of receiving the Authority's notice of renewal (Contractor's failure to timely exercise this right shall operate as a waiver of same). Upon the exercise of a renewal option that is not timely declined by the Contractor, the parties' rights and obligations shall continue to be as set forth in this Agreement.

### III. PROJECT TERMS AND CONDITIONS

A. SCOPE OF SERVICES: The Contractor shall provide the types of services requested in the Solicitation for the following types of projects: (1) Multifamily Affordable Housing, State Agencies, Colleges, Universities, School Districts, Municipalities, or Public Entities who have entered into an Interagency Agreement with the Authority; and (2) Projects in which the Contractor has signed a Task Order with the Authority to implement the project; provided, however, that the specific scope of the Contractor's services for any project shall be as set forth in a completed "Task Order" in the form provided in <u>Attachment C.</u> Upon the Parties' execution of a Task Order, the applicable project as well as the Task Order shall be incorporated into this Agreement by reference. The process for establishing such Task Orders between the Contractor and the Authority shall be as set forth in <u>Attachment D</u> attached hereto.

Date:

#### **B.** COMPENSATION FOR ENERGY SERVICES:

- The Contractor's compensation for each project shall be as set forth in the applicable project Task Order, and shall consist of (a) the Contractor's fee provided from the fee schedule established for projects or services under each Task Order for specific services, plus (b) the Contractor's actual costs to complete the work and/or services.
- 2) Open book pricing for construction will be required, such that the Contractor shall fully disclose all costs of subcontractors and vendors within the approved Task Order Pricing form. The Contractor shall maintain cost accounting records on work performed and shall preserve them for a period of three (3) years after final payment.
- 3) Payments to the Contractor shall be based on the Contractor's professional services and construction costs and shall not exceed the guaranteed maximum price ("GMP") set forth in the Contractor's Task Order unless there are approved changes by the Authority.
- 4) All prices in the Agreement may be adjusted by the Contractor on the anniversary date of the Agreement, based on the annual change to the Consumer Price Index-Southern States, (or applicable location) under "All Urban Consumers, All Items", using the latest release available preceding the notice of adjustment. The Contractor must request an adjustment in writing, no more than thirty (30) calendar days after the anniversary date of this Agreement.
- 5) On a case by case basis, the Contractor will negotiate with the Authority a cost of development prior to entering into a Task Order.
- 6) Travel: Travel within a 50 mile radius of the Contractor's office stated herein is not reimbursable. Travel between a 50 and 350 mile radius may be negotiated as an additional service at not greater than the approved IRS Standard Mileage Rate (to be adjusted annually). Any cost reimbursement for travel beyond the 350 mile radius requires written justification and prior approval from the Authority unless agreed upon in the Task Order. Per Diem Rates shall be detailed in Task Order.
- 7) Payment requests for reimbursable expenses shall reference the original written authorization (or Amendment) and shall include an itemized breakdown of the billing indicating unit cost and quantity of each item billed, copies of any supporting invoices, and/or other supplemental data as may be required by the authorization. Also required will be a summary sheet showing accumulation of reimbursable expenses with a breakdown by each authorization.
- 8) Miscellaneous, routine overhead expenses such as telephone and cell phone costs, clerical and office supplies, computer, copying, fax, etc. incurred in the normal process of performing basic services are reimbursable when approved prior to task order authorization, to be considered on a case by case basis.
- 9) Emergency work will be performed on a time and material basis.
- 10) Payment for maintenance service contracts shall be paid according to the terms of each maintenance contract in compliance with the Authority purchasing Policy and Administrative Procedures in effect at the time such service are authorized.

C. SCHEDULE CONTRACTED SERVICES TASK ORDER COMPLETION: Notwithstanding Article II above, for projects entered into as a result of this Agreement, the term of the Agreement will be extended until the projects are completed, and shall terminate when all the parties' Task Order obligations have been completed, if necessary. Each Task Order shall run continuously from the date the parties execute the Task Order, and shall terminate as defined in the Task Order, unless the Task Order is terminated sooner under Section 34 (Termination for Convenience) of the General Conditions (as defined in Paragraph N below), or unless the Authority chooses to terminate the Authorization sooner by paying the Contractor the Termination Value (as set forth in Section 34 of the General Conditions) upon ninety (90) days prior written notice.

All transactions executed pursuant to this Agreement shall be bound by all of the terms, conditions, price discounts and rates set forth herein, notwithstanding the expiration of the initial term of this Agreement or any extension thereof. Further, the following portions of this Agreement shall survive the completion of the performance, cancellation or termination of this Agreement: the General Conditions, Warranty of Construction, Indemnification, Claims and Dispute Resolution, Anti-Kickback Provisions, Successors and Assigns, and Record Retention.

D. OFFER EXTENDED TO OTHER PUBLIC ENTITIES: The Authority encourages and agrees for the Contractor to extend the pricing, terms and conditions of this solicitation or resultant contract to other public entities at the discretion of the Contractor.

The Parties acknowledge that the Task Order shall include a separate line item for Authority's 2% contract management fee, which fee shall be paid to the Authority directly and separately by the applicable Public Customer.

It is further understood and agreed by and between the parties herein that this Agreement and any resulting Task Order may be subject to an appropriation of funds by the applicable Public Customer or agency that owns and/or administers the project as the "project owner."

- E. COST-EFFECTIVENESS: It is the intent of the parties to maximize the value of projects by utilizing a wide range of project financing options and/or project delivery approaches, as permitted by applicable laws, including without limitation as follows:
  - a. Contractor financing
  - b. Third Party financing;
  - c. Contractor arranged municipal lease financing;
  - d. State Treasurer's Lease/Purchase or LOCAL Program;
  - e. Public Private Partnerships;
  - f. Power Purchase Agreements;
  - g. PACE;
  - h. QECB's;
  - i. Energy cost savings, utility cost savings, and Authority approved O&M savings;
  - j. Grants, loans and/or incentives from utilities or other funding sources; and
  - k. Capital budget, operational budget and/or any other funds at the Authority's discretion.

Initial

Date: \_\_\_\_\_

- 3. The Authority's cash flow including savings, utility contributions, cost of M&V services, project costs, loan repayments, and debt service shall be neutral or positive with respect to the baseline cash flow and based on guaranteed savings when applicable.
- 4. Current utility cost rates shall be used for the purpose of calculating energy and utility cost inflation factors shall not be used without the Authority's approval.
- F. NO DISCRIMINATION: The parties agree that there shall be no discrimination as to race, sex, color, creed or national origin.
- **G. VOLUNTARY MWBE UTILIZATION:** Any voluntary Minority and Women's Business Enterprises (MWBE) participation goals shall be established prior to entering into a Task Order.

The Contractor shall send written notification to the Authority's project manager within sixty (60) working days following execution of each Task Order of the MWBE firms intended for use, the tax identification number (TIN) for each firm and the anticipated dollar value of participation.

- **H. SALES TAX:** The Contractor shall pay all sales, consumer use and other similar taxes associated with the Work or portions thereof, which are applicable during the performance of the Work.
- I. NOTICES: All notices from the Authority to the Contractor shall be deemed duly served if mailed or faxed to the Contractor at the following address:

Stephen P. Telo Johnson Controls, Inc. 3802 Sugar Palm Drive Tampa, FL 33619 Telephone: 813-635-2206 Fax: 813-635-2276

All notices from the Contractor to the Authority shall be deemed duly served if mailed or faxed to the Authority at the following address:

Jerome Ryans, President/CEO Housing Authority of the City of Tampa 5301 West Cypress Street Tampa FL 33607 Telephone: 813-341-9101

The Contractor and Authority may change the above addresses at any time upon giving the other party written notification. All notices under this Agreement must be in writing.

J. **PERMITS- LICENCES/TAXES:** In compliance with Section 5730(C) of the General Conditions, all permits necessary for the performance of the Work shall be obtained by the Contractor. Payment for all such permits issued by the Authority shall be processed internally by the Authority. All non-Authority permits necessary for the performance of the Work shall be procured and paid for by the Contractor, The Contractor shall also be solely responsible for payment of any and all taxes levied on

The Contractor and Authority may change the above addresses at any time upon giving the other party written notification. All notices under this Agreement must be in writing.

- J. PERMITS- LICENCES/TAXES: In compliance with Section 5730(C) of the General Conditions, all permits necessary for the performance of the Work shall be obtained by the Contractor. Payment for all such permits issued by the Authority shall be processed internally by the Authority. All non-Authority permits necessary for the performance of the Work shall be procured and paid for by the Contractor, The Contractor shall also be solely responsible for payment of any and all taxes levied on the Contractor. In additional, the Contractor shall comply with all rules, regulations and laws of the county, state of Florida or the U.S. government now in force or hereafter adopted. The Contractor agrees to comply with all laws governing the responsibility for an employer with the respect to person employed by the Contractor.
- K. INSURANCE: The Contractor shall provide insurance as follows:

**1. Commercial General Liability:** Coverage shall have minimum limits of \$1,000,000 Per Occurrence, Combined Single Limit for Bodily Injury Liability and Property Damage Liability. This shall include Premises and Operations; Independent Contractors; Products and Completed Operations and Contractual Liability.

**2. Business Auto Liability:** Coverage shall have minimum limits of \$500,000 Per Occurrence, Combined Single Limit for Bodily Injury Liability and Property Damage Liability. This shall include: Owned Vehicles, Hired and Non-Owned Vehicles and Employee Non-Ownership.

**3.** Workers' Compensation: Insurance covering all employees meeting Statutory Limits in compliance with the applicable state and federal laws.

The coverage must include Employers' Liability with a minimum limit of \$500,000 for each accident.

<u>Special Requirements</u>: the Authority shall be listed as the Certificate Holder and as an Additional Insured on the Comprehensive General Liability Policy through the issuance of an additional insured policy endorsement.

Current, valid insurance policies meeting the requirement herein identified shall be maintained by Contractor during the duration of this Agreement. Renewal certificates shall be sent to the Authority ten (10) days prior to any expiration date. There shall be a thirty (30) day notification to the Authority in the event of cancellation or modification of any stipulated insurance coverage.

Contractor shall insure that all subcontractors comply with the same insurance requirements that Contractor is required to meet. Subcontractors shall provide the Authority with certificates of insurance meeting the required insurance provisions.

Initia

Date: \_\_\_\_\_

L. INDEMNIFICATION: To the maximum extent permitted by Florida law, the Contractor shall indemnify and hold harmless the Authority, its officers and employees from any and all liabilities, damages, losses and costs, including, but not limited to, reasonable attorneys' fees and paralegals' fees, to the extent caused by the negligence, recklessness, or intentionally wrongful conduct of the Contractor or anyone employed or utilized by the Contractor in the performance of this Agreement. This indemnification obligation shall not be construed to negate, abridge or reduce any other rights or remedies which otherwise may be available to an indemnified party or person described in this paragraph.

This section does not pertain to any incident arising from the sole gross negligence of the Authority.

- M. CONFLICT OF INTEREST: The Contractor represents that it presently has no interest and shall acquire no interest, either direct or indirect, which would conflict in any manner with the performance of services required hereunder. The Contractor further represents that no persons having any such interest shall be employed to perform those services.
- **N. COMPONENT PARTS OF THIS AGREEMENT:** This Agreement consists of the attached component parts, all of which are as fully a part of the Agreement as if herein set out verbatim:
  - Detailed List of Services (Attachment A)
  - RFQ: FY2016-RFQ-06 (Attachment B)
  - Task Order Forms & Hourly Rates (Attachment C)
  - Task Order Flow Procedure (Attachment D)
  - Contractor's Proposal (Attachment E)
- **O. PROHIBITION OF GIFTS TO EMPLOYEES:** No organization or individual shall offer or give, either directly or indirectly, any favor, gift, loan, fee, service or other item of value to any Authority employee, as set forth in Chapter 112, Part III, Florida Statutes or the appropriate Statute by State. Violation of this provision may result in one or more of the following consequences: a. Prohibition by the individual, firm, and/ or any employee of the firm from contact with the Authority staff for a specified period of time; b. Prohibition by the individual and/ or firm from doing business with the Authority for a specified period of time, including but not limited to: submitting bids, RFP, and/ or quotes; and, c. immediate termination of any contract held by the individual and/ or firm for cause.

Initial

- **P. AGREEMENT TERMS:** If any portion of this Agreement is held to be void, invalid, or otherwise unenforceable, in whole or in part, the remaining portion of this Agreement shall remain in effect.
- **Q. ADDITONAL ITEMS/SERVICES:** Additional items and/ or services may be added to a Task Order upon satisfactory negotiation of price, schedule, guaranty and other related terms by the Contract Manager and Contractor, subject to approval by the Authority.
- R. DISPUTE RESOLUTION: Prior to the initiation of any action or proceeding permitted by this Agreement to resolve disputes between the parties, the parties shall make a good faith effort to resolve any such disputes by negotiation. The negotiation shall be attended by representatives of Contractor with full decision-making authority and by the Authority staff person who would make the presentation of any settlement reached during negotiations to the Authority for approval. Failing resolution, and prior to the commencement of depositions in any litigation between the parties arising out of this Agreement, the parties shall attempt to resolve the dispute through Mediation before an agreed upon Circuit Court Mediator certified by the State of Florida. The mediation shall be attended by representatives of the Contractor with full decision-making authority and by the Authority staff person who would make the presentation of any settlement reached at mediation to the Authority's board for approval. Should either party fail to submit to mediation as required hereunder, the other party may obtain a court order requiring mediation under section 44.102, Florida Statutes.

Any suit or action brought by either party to this Agreement against the other party relating to or arising out of this Agreement must be brought in the appropriate federal or state courts in Hillsborough County, Florida, which courts have sole and exclusive jurisdiction on all such matters.

- S. KEY PERSONNEI/PROTECT STAFFING: The Contractor's personnel and management to be utilized for this project shall be knowledgeable in their areas of expertise. The Contractor shall complete the projects on a timely basis, and shall meet the dates set forth in the Project Schedule
- T. FEDERAL REQUIREMENTS: The client agency shall provide the Contractor with any additional contract language necessary to comply with federal requirements. The Contractor and their subcontractors are required to comply with all applicable federal regulations and/or reporting procedures.
- U. LIMITATION OF LIABILITY: NEITHER AUTHORITY NOT CONTRACTOR WILL BE RESPONSIBLE TO THE OTHER FOR ANY SPECIAL, INDIRECT, CONSEQUENTIAL, REMOTE, PUNITIVE, EXEMPLARY, LOSS OF PROFITS OR REVENUE, LOSS OF USE, OR SIMILAR DAMAGES, REGARDLESS OF HOW CHARACTERIZED AND REGARDLESS OF A PARTY HAVING BEEN ADVISED OF THE POSSIBILITY OF SUCH POTENTIAL LOSSES OR RELIEF, ARISING IN ANY MANNER FROM THIS AGREEMENT, A TASK ORDER, OR OTHERWISE. WITHOUT LIMITING CONTRACTOR'S EXPRESS OBLIGATIONS UNDER A PERFORMANCE GUARANTEE PROVIDED IN A TASK ORDER, CONTRACTOR'S LIABILITY UNDER A PARTICULAR TASK ORDER, REGARDLESS OF THE FORM OF ACTION, SHALL IN NO EVENT EXCEED THE AMOUNT OF THE PAYMENTS ACTUALLY RECEIVED BY CONTRACTOR PURSUANT TO THAT PARTICULAR TASK ORDER. If this Agreement or a Task Order covers fire safety or security equipment, Authority understands that Contractor is not an insurer regarding those services, and that Contractor shall not be responsible for any damage or loss that may result from fire safety or security equipment that fails to prevent a casualty loss. The foregoing waivers and limitations are fundamental elements of the basis for this

Initial

Date

Agreement and any resulting Task Orders between the Authority and the Contractor, and each party acknowledges that Contractor would not be able to provide the work and services contemplated by this Agreement or any resulting Change Orders on an economic basis in the absence of such waivers and limitations, and would not have entered into this Agreement without such waivers and limitations.

[SIGNATURES BEGIN ON FOLLOWING PAGE]

Initial

Resolution No. 2018-4096

**IN WITNESS WHEREOF,** the Contractor and the Authority, have each respectively, by an authorized person or agent, hereunder set their hands and seals on the date and year first above written.

Contractor:

| Date                    | Printed Name |                 | Signature | <br> |  |
|-------------------------|--------------|-----------------|-----------|------|--|
| First Witness           |              | Second Witness  |           |      |  |
| Type/print witness name |              | Type/print with | ness name |      |  |
| The Authority:          |              |                 |           |      |  |
| Date                    | Printed Name |                 | Signature | <br> |  |
| Attest:                 |              |                 |           |      |  |
| Ву:                     |              |                 |           |      |  |
| Dated:                  |              |                 |           |      |  |
| Ву:                     |              |                 |           |      |  |

# M E M O R A N D U M

| Date:    | July 18, 2018  |
|----------|--|
| То:      | Board of Commissioners   |
| Through: | Jerome D. Ryans, President/CEO   |
| From:    | Leroy Moore, Senior Vice-President/COO   |
| Subject: | Resolution 2018-4097<br>A RESOLUTION AUTHORIZING THE PRESIDENT/CEO OF THE<br>HOUSING AUTHORITY OF THE CITY OF TAMPA TO EXECUTE A<br>PURCHASE AND SALE AGREEMENT WITH VERTICA PARTNERS,<br>LLC FOR THE ACQUISITION OF A SINGLE FAMILY RESIDENTIAL<br>PROPERTY LOCATED AT 1510 W. SPRUCE STREET. |

This resolution is necessary in order to continue assemblage of land adjacent to North Boulevard Homes as part of our implementation of the West River Master Plan. This property is located at 1510 W. Spruce Street and is a single family house in renovated condition. It is the THA's intention to lease out this property until all parcels are successfully acquired. At which time the assembled parcels will be demolished in order to make way for townhouse development as envisioned in the West River Master Plan.

If you have any questions ahead of the scheduled Board Meeting please don't hesitate to call Leroy Moore, at 813-341-9101 ext. 3690.

# **RESOLUTION NO. FY2018-4097**

# A RESOLUTION AUTHORIZING THE PRESIDENT/CEO OF THE HOUSING AUTHORITY OF THE CITY OF TAMPA TO EXECUTE A PURCHASE AND SALE AGREEMENT WITH VERTICA PARTNERS, LLC FOR THE ACQUISITION OF A SINGLE FAMILY RESIDENTIAL PROPERTY LOCATED AT 1510 W. SPRUCE STREET.

WHEREAS, the Housing Authority of the City of Tampa (Authority) as part of redevelopment of North Boulevard Homes has been actively acquiring select properties adjacent to the North Boulevard Homes apartments in order to create more complete developable blocks in order to best implement the West River Master Plan;

WHEREAS, the Authority in doing so previously contracted with Vertica Partners, LLC to assist in the due diligence and assemblage of select single family assets along W. Spruce and W. Chestnut Streets in West Tampa, which said properties would be acquired directly from Vertica Partners, LLC, or receive the assignment of a contract from Vertica Partners, LLC;

WHEREAS, Vertica Partners, LLC has acquired the property located at 1510 W. Spruce Street and will sell such property to the Authority at no mark-up of the sale price; and,

WHEREAS, the Authority staff has already completed its due diligence which included inspection of the property, appraisal, title search, among other efforts, and the standard contract include, among other things, a purchase price of \$120,000, a \$1,000 deposit, and a closing date anticipated before July 27, 2018.

NOW, THEREFORE, BE IT RESOLVED that the Board of Commissioners of the Housing Authority of the City of Tampa authorizes the President/CEO to execute this Purchase and Sale Agreement with Vertica Partners, LLC for the acquisition of a single family residential property located at 1510 W. Spruce Street.

Adopted this 18<sup>th</sup> day of July 2018.

Chairperson

Secretary

"AS IS" Residential Contract For Sale And Purchase

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THIS FORM HAS BEEN APPROVED BY THE FLORIDA REALTORS AND THE FLORIDA BAR

Florida Realtors

VERTICA PARTNERS LLC 1\* PARTIES: ("Seller"), and HOUSING AUTHORITY OF THE CITY OF TAMPA, FLORIDA 2\* ("Buver"). agree that Seller shall sell and Buyer shall buy the following described Real Property and Personal Property (collectively "Property") pursuant to the terms and conditions of this AS IS Residential Contract For Sale And Purchase and any riders and addenda ("Contract"): 1. PROPERTY DESCRIPTION: (a) Street address, city, zip: 1510 W SPRUCE ST TAMPA 33607-3513 7\* (b) Located in: <u>Hillsborough</u> County, Florida. Property Tax ID #: <u>A-14-29-18-4PM-000001-00005.0</u> 8\* (c) Real Property: The legal description is 9\* JACK'S D F ADDITION TO WEST TAMPA LOT 5 BLOCK 1 together with all existing improvements and fixtures, including built-in appliances, built-in furnishings and attached wall-to-wall carpeting and flooring ("Real Property") unless specifically excluded in Paragraph 1(e) or by other terms of this Contract. (d) Personal Property: Unless excluded in Paragraph 1(e) or by other terms of this Contract, the following items which are owned by Seller and existing on the Property as of the date of the initial offer are included in the purchase: range(s)/oven(s), refrigerator(s), dishwasher(s), disposal, ceiling fan(s), intercom, light fixture(s), drapery rods and draperies, blinds, window treatments, smoke detector(s), garage door opener(s), security gate and other access devices, and storm shutters/panels ("Personal Property"). Other Personal Property items included in this purchase are: 20\* Personal Property is included in the Purchase Price, has no contributory value, and shall be left for the Buyer. (e) The following items are excluded from the purchase: NONE 23 PURCHASE PRICE AND CLOSING 26 2. (a) Initial deposit to be held in escrow in the amount of (checks subject to COLLECTION) ......\$ 1,000.00 27\* The initial deposit made payable and delivered to "Escrow Agent" named below **(CHECK ONE):** (i)  $\square$  accompanies offer or (ii)  $\square$  is to be made within (if left 29\* blank, then 3) days after Effective Date. IF NEITHER BOX IS CHECKED, THEN OPTION (ii) SHALL BE DEEMED SELECTED. Escrow Agent Information: Name: VERTICA TITLE LLC 32\* TAMPA Address: 1609 W DE LEON 33606 33\* FL Phone: 813.254.3535 E-mail: JESSICA@VERTICATITLE.COM Fax: 34 \* (b) Additional deposit to be delivered to Escrow Agent within \_\_\_\_\_ (if left blank, then 10) 35\* days after Effective Date ......\$ 36\* (All deposits paid or agreed to be paid, are collectively referred to as the "Deposit") (c) Financing: Express as a dollar amount or percentage ("Loan Amount") see Paragraph 8...... 38\* (d) Other: .....\$ 39\* (e) Balance to close (not including Buyer's closing costs, prepaids and prorations) by wire transfer or other COLLECTED funds ......\$ 119,000.00 41\* NOTE: For the definition of "COLLECTION" or "COLLECTED" see STANDARD S. 3 TIME FOR ACCEPTANCE OF OFFER AND COUNTER-OFFERS; EFFECTIVE DATE: (a) If not signed by Buyer and Seller, and an executed copy delivered to all parties on or before , this offer shall be deemed withdrawn and the Deposit, if any, shall be returned to 7/20/2018 45\* Buyer. Unless otherwise stated, time for acceptance of any counter-offers shall be within 2 days after the day the counter-offer is delivered. (b) The effective date of this Contract shall be the date when the last one of the Buyer and Seller has signed or initialed and delivered this offer or final counter-offer ("Effective Date"). **CLOSING DATE:** Unless modified by other provisions of this Contract, the closing of this transaction shall occur and the closing documents required to be furnished by each party pursuant to this Contract shall be delivered ("Closing") on 7/27/2018 ("Closing Date"), at the time established by the Closing Agent. 52\*

# 53 5. EXTENSION OF CLOSING DATE:

- (a) If Paragraph 8(b) is checked and Closing funds from Buyer's lender(s) are not available on Closing Date due
   to Consumer Financial Protection Bureau Closing Disclosure delivery requirements ("CFPB Requirements"),
   then Closing Date shall be extended for such period necessary to satisfy CFPB Requirements, provided such
   period shall not exceed 10 days.
  - (b) If an event constituting "Force Majeure" causes services essential for Closing to be unavailable, including the unavailability of utilities or issuance of hazard, wind, flood or homeowners' insurance, Closing Date shall be extended as provided in STANDARD G.

### 6. OCCUPANCY AND POSSESSION:

- (a) Unless the box in Paragraph 6(b) is checked, Seller shall, at Closing, deliver occupancy and possession of the
   Property to Buyer free of tenants, occupants and future tenancies. Also, at Closing, Seller shall have removed
   all personal items and trash from the Property and shall deliver all keys, garage door openers, access devices
   and codes, as applicable, to Buyer. If occupancy is to be delivered before Closing, Buyer assumes all risks of
   loss to the Property from date of occupancy, shall be responsible and liable for maintenance from that date,
   and shall be deemed to have accepted the Property in its existing condition as of time of taking occupancy.
- (b) CHECK IF PROPERTY IS SUBJECT TO LEASE(S) OR OCCUPANCY AFTER CLOSING. If Property is 68 subject to a lease(s) after Closing or is intended to be rented or occupied by third parties beyond Closing, the 69 facts and terms thereof shall be disclosed in writing by Seller to Buyer and copies of the written lease(s) shall 70 be delivered to Buyer, all within 5 days after Effective Date. If Buyer determines, in Buyer's sole discretion, that 71 the lease(s) or terms of occupancy are not acceptable to Buyer, Buyer may terminate this Contract by delivery 72 of written notice of such election to Seller within 5 days after receipt of the above items from Seller, and Buyer 73 shall be refunded the Deposit thereby releasing Buyer and Seller from all further obligations under this Contract. 74 Estoppel Letter(s) and Seller's affidavit shall be provided pursuant to STANDARD D. If Property is intended to 75 be occupied by Seller after Closing, see Rider U. POST-CLOSING OCCUPANCY BY SELLER. 76
- 77\* 7. ASSIGNABILITY: (CHECK ONE): Buyer □ may assign and thereby be released from any further liability under this Contract; I may assign but not be released from liability under this Contract; or □ may not assign this Contract.

### FINANCING

### 81 8. FINANCING:

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- 82\* (a) Buyer will pay cash for the purchase of the Property at Closing. There is no financing contingency to Buyer's
   83 obligation to close. If Buyer obtains a loan for any part of the Purchase Price of the Property, Buyer acknowledges
   84 that any terms and conditions imposed by Buyer's lender(s) or by CFPB Requirements shall not affect or extend
   85 the Buyer's obligation to close or otherwise affect any terms or conditions of this Contract.
- (b) This Contract is contingent upon Buyer obtaining approval of a conventional FHA VA or other (describe) loan within \_\_\_\_\_ (if left blank, then 30) days after Effective Date ("Loan Approval Period") for (CHECK ONE): fixed, adjustable, fixed or adjustable rate in the Loan Amount (See Paragraph 2(c)), at an initial interest rate not to exceed \_\_\_\_\_\_ % (if left blank, then prevailing rate based upon Buyer's creditworthiness), and for a term of \_\_\_\_\_\_ (if left blank, then 30) years ("Financing").
- 91\* (i) Buyer shall make mortgage loan application for the Financing within \_\_\_\_\_\_ (if left blank, then 5) days
   after Effective Date and use good faith and diligent effort to obtain approval of a loan meeting the Financing terms
   ("Loan Approval") and thereafter to close this Contract. Loan Approval which requires a condition related to the sale
   by Buyer of other property shall not be deemed Loan Approval for purposes of this subparagraph.
- Buyer's failure to use diligent effort to obtain Loan Approval during the Loan Approval Period shall be considered a
   default under the terms of this Contract. For purposes of this provision, "diligent effort" includes, but is not limited
   to, timely furnishing all documents and information and paying of all fees and charges requested by Buyer's
   mortgage broker and lender in connection with Buyer's mortgage loan application.
- (ii) Buyer shall keep Seller and Broker fully informed about the status of Buyer's mortgage loan application,
   Loan Approval, and loan processing and authorizes Buyer's mortgage broker, lender, and Closing Agent to disclose
   such status and progress, and release preliminary and finally executed closing disclosures and settlement
   statements, to Seller and Broker.
  - (iii) Upon Buyer obtaining Loan Approval, Buyer shall promptly deliver written notice of such approval to Seller.
- (iv) If Buyer is unable to obtain Loan Approval after the exercise of diligent effort, then at any time prior to
   expiration of the Loan Approval Period, Buyer may provide written notice to Seller stating that Buyer has been
   unable to obtain Loan Approval and has elected to either:
  - (1) w (2) te
- (1) waive Loan Approval, in which event this Contract will continue as if Loan Approval had been obtained; or (2) terminate this Contract.

| 113<br>114<br>115<br>116<br>117<br>118<br>119<br>120<br>121<br>122<br>123*   | by delivering written notice to Buyer within 3 days after expiration of the Loan Approval Period.<br>(vi) If this Contract is timely terminated as provided by Paragraph 8(b)(iv)(2) or (v), above, and Buyer is not in<br>default under the terms of this Contract, Buyer shall be refunded the Deposit thereby releasing Buyer and Seller<br>from all further obligations under this Contract.<br>(vii) If Loan Approval has been obtained, or deemed to have been obtained, as provided above, and Buyer<br>fails to close this Contract, then the Deposit shall be paid to Seller unless failure to close is due to: (1) Seller's<br>default or inability to satisfy other contingencies of this Contract; (2) Property related conditions of the Loan Approval<br>have not been met (except when such conditions are waived by other provisions of this Contract); or (3) appraisal<br>of the Property obtained by Buyer's lender is insufficient to meet terms of the Loan Approval, in which event(s) the<br>Buyer shall be refunded the Deposit, thereby releasing Buyer and Seller from all further obligations under this<br>Contract.<br>(c) Assumption of existing mortgage (see rider for terms).  |
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| 124 <b>*</b><br>125  | (d) Purchase money note and mortgage to Seller (see riders; addenda; or special clauses for terms).<br>CLOSING COSTS, FEES AND CHARGES  |
|  | CLOSING COSTS; TITLE INSURANCE; SURVEY; HOME WARRANTY; SPECIAL ASSESSMENTS:   |
| 127<br>128<br>129<br>130<br>131 *<br>132<br>133<br>134<br>135<br>136<br>137<br>138<br>139<br>140<br>141<br>142<br>143<br>144 * | <ul> <li>(a) COSTS TO BE PAID BY SELLER:</li> <li>Documentary stamp taxes and surtax on deed, if any</li> <li>Owner's Policy and Charges (if Paragraph 9(c)(i) is checked)</li> <li>Title search charges (if Paragraph 9(c)(ii) is checked)</li> <li>Municipal lien search (if Paragraph 9(c)(i) or (iii) is checked)</li> <li>Municipal lien search (if Paragraph 9(c)(i) or (iii) is checked)</li> <li>If, prior to Closing, Seller is unable to meet the AS IS Maintenance Requirement as required by Paragraph 11 a sum equal to 125% of estimated costs to meet the AS IS Maintenance Requirement as required by Paragraph 11 a sum equal to 125% of estimated costs to meet the AS IS Maintenance Requirement exceed escrowed amount, Seller shall pay such actual costs. Any unused portion of escrowed amount(s) shall be returned to Seller.</li> <li>(b) COSTS TO BE PAID BY BUYER:</li> <li>Taxes and recording fees on notes and mortgages</li> <li>Recording fees for deed and financing statements</li> <li>Owner's Policy and Charges (if Paragraph 9(c)(ii) is checked)</li> <li>Lender's title policy and endorsements</li> <li>HOA/Condominium Association application/transfer fees</li> <li>Municipal lien search (if Paragraph 9(c)(ii) is checked)</li> <li>Other:</li> <li>Other:</li> <li>Other:</li> <li>Other:</li> <li>Other:</li> <li>Other:</li> </ul>   |
|  | (c) TITLE EVIDENCE AND INSURANCE: At least (if left blank, then 15, or if Paragraph 8(a) is checked, then 5) days prior to Closing Date ("Title Evidence Deadline"), a title insurance commitment issued by a Florida licensed title insurer, with legible copies of instruments listed as exceptions attached thereto ("Title Commitment") and, after Closing, an owner's policy of title insurance (see STANDARD A for terms) shall be obtained and delivered to Buyer. If Seller has an owner's policy of title insurance covering the Real Property, a copy shall be furnished to Buyer and Closing Agent within 5 days after Effective Date. The owner's title policy premium, title search and closing services (collectively, "Owner's Policy and Charges") shall be paid, as set forth below. The title insurance premium charges for the owner's policy and any lender's policy will be calculated and allocated in accordance with Florida law, but may be reported differently on certain federally mandated closing disclosures and other closing documents. For purposes of this Contract "municipal lien search" means a search of records necessary for the owner's policy of title insurance to be issued without exception for unrecorded liens imposed pursuant to Chapters 159 or 170, F.S., in favor of any governmental body, authority or agency. (CHECK ONE): M (i) Seller shall designate Closing Agent and pay for Owner's Policy and Charges, and Buyer shall pay the premium for Buyer's lender's policy and charges for closing services related to the lender's policy, endorsements and loan closing, which amounts shall be paid by Buyer to Closing Agent or such other provider(s) as Buyer may select; or |

(v) If Buyer fails to timely deliver either notice provided in Paragraph 8(b)(iii) or (iv), above, to Seller prior to

expiration of the Loan Approval Period, then Loan Approval shall be deemed waived, in which event this Contract

will continue as if Loan Approval had been obtained, provided however, Seller may elect to terminate this Contract

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- - (if left blank, then \$200.00) for abstract continuation or title search ordered or performed by Closing Agent.
- (d) SURVEY: On or before Title Evidence Deadline, Buyer may, at Buyer's expense, have the Real Property
   surveyed and certified by a registered Florida surveyor ("Survey"). If Seller has a survey covering the Real
   Property, a copy shall be furnished to Buyer and Closing Agent within 5 days after Effective Date.
- (e) HOME WARRANTY: At Closing, Buyer Seller X N/A shall pay for a home warranty plan issued by
   at a cost not to exceed \$\_\_\_\_\_\_. A home
   warranty plan provides for repair or replacement of many of a home's mechanical systems and major built-in
- appliances in the event of breakdown due to normal wear and tear during the agreement's warranty period.
   (f) SPECIAL ASSESSMENTS: At Closing, Seller shall pay: (i) the full amount of liens imposed by a public body
   ("public body" does not include a Condominium or Homeowner's Association) that are certified, confirmed and
   ratified before Closing; and (ii) the amount of the public body's most recent estimate or assessment for an
   improvement which is substantially complete as of Effective Date, but that has not resulted in a lien being
   imposed on the Property before Closing. Buyer shall pay all other assessments. If special assessments may
- be paid in installments (CHECK ONE):
   (a) Seller shall pay installments due prior to Closing and Buyer shall pay installments due after Closing.
   Installments prepaid or due for the year of Closing shall be prorated.
- 185\* (b) Seller shall pay the assessment(s) in full prior to or at the time of Closing.
  - IF NÉITHER BOX IS CHECKED, THEN OPTION (a) SHALL BE DEEMED SELECTED.
  - This Paragraph 9(f) shall not apply to a special benefit tax lien imposed by a community development district (CDD) pursuant to Chapter 190, F.S., which lien shall be prorated pursuant to STANDARD K.

### DISCLOSURES

## 10. DISCLOSURES:

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- (a) RADON GAS: Radon is a naturally occurring radioactive gas that, when it is accumulated in a building in sufficient quantities, may present health risks to persons who are exposed to it over time. Levels of radon that exceed federal and state guidelines have been found in buildings in Florida. Additional information regarding radon and radon testing may be obtained from your county health department.
- (b) PERMITS DISCLOSURE: Except as may have been disclosed by Seller to Buyer in a written disclosure, Seller does not know of any improvements made to the Property which were made without required permits or made pursuant to permits which have not been properly closed. If Seller identifies permits which have not been properly closed or improvements which were not permitted, then Seller shall promptly deliver to Buyer all plans, written documentation or other information in Seller's possession, knowledge, or control relating to improvements to the Property which are the subject of such open permits or unpermitted improvements.
  - (c) **MOLD:** Mold is naturally occurring and may cause health risks or damage to property. If Buyer is concerned or desires additional information regarding mold, Buyer should contact an appropriate professional.
- (d) FLOOD ZONE; ELEVATION CERTIFICATION: Buyer is advised to verify by elevation certificate which flood 203 zone the Property is in, whether flood insurance is required by Buyer's lender, and what restrictions apply to 204 improving the Property and rebuilding in the event of casualty. If Property is in a "Special Flood Hazard Area" 205 or "Coastal Barrier Resources Act" designated area or otherwise protected area identified by the U.S. Fish and 206 Wildlife Service under the Coastal Barrier Resources Act and the lowest floor elevation for the building(s) and/or 207 flood insurance rating purposes is below minimum flood elevation or is ineligible for flood insurance coverage 208 through the National Flood Insurance Program or private flood insurance as defined in 42 U.S.C. §4012a, Buyer 209 may terminate this Contract by delivering written notice to Seller within (if left blank, then 20) days after 210 Effective Date, and Buyer shall be refunded the Deposit thereby releasing Buyer and Seller from all further 211 obligations under this Contract, failing which Buyer accepts existing elevation of buildings and flood zone 212 designation of Property. The National Flood Insurance Program may assess additional fees or adjust premiums 213 for pre-Flood Insurance Rate Map (pre-FIRM) non-primary structures (residential structures in which the insured 214 or spouse does not reside for at least 50% of the year) and an elevation certificate may be required for actuarial 215 216 rating.
  - (e) ENERGY BROCHURE: Buyer acknowledges receipt of Florida Energy-Efficiency Rating Information Brochure required by Section 553.996, F.S.

- (f) **LEAD-BASED PAINT:** If Property includes pre-1978 residential housing, a lead-based paint disclosure is mandatory.
  - (g) HOMEOWNERS' ASSOCIATION/COMMUNITY DISCLOSURE: BUYER SHOULD NOT EXECUTE THIS CONTRACT UNTIL BUYER HAS RECEIVED AND READ THE HOMEOWNERS' ASSOCIATION/COMMUNITY DISCLOSURE, IF APPLICABLE.
  - (h) PROPERTY TAX DISCLOSURE SUMMARY: BUYER SHOULD NOT RELY ON THE SELLER'S CURRENT PROPERTY TAXES AS THE AMOUNT OF PROPERTY TAXES THAT THE BUYER MAY BE OBLIGATED TO PAY IN THE YEAR SUBSEQUENT TO PURCHASE. A CHANGE OF OWNERSHIP OR PROPERTY IMPROVEMENTS TRIGGERS REASSESSMENTS OF THE PROPERTY THAT COULD RESULT IN HIGHER PROPERTY TAXES. IF YOU HAVE ANY QUESTIONS CONCERNING VALUATION, CONTACT THE COUNTY PROPERTY APPRAISER'S OFFICE FOR INFORMATION.
  - (i) FOREIGN INVESTMENT IN REAL PROPERTY TAX ACT ("FIRPTA"): Seller shall inform Buyer in writing if Seller is a "foreign person" as defined by the Foreign Investment in Real Property Tax Act ("FIRPTA"). Buyer and Seller shall comply with FIRPTA, which may require Seller to provide additional cash at Closing. If Seller is not a "foreign person", Seller can provide Buyer, at or prior to Closing, a certification of non-foreign status, under penalties of perjury, to inform Buyer and Closing Agent that no withholding is required. See STANDARD V for further information pertaining to FIRPTA. Buyer and Seller are advised to seek legal counsel and tax advice regarding their respective rights, obligations, reporting and withholding requirements pursuant to FIRPTA.
- (j) SELLER DISCLOSURE: Seller knows of no facts materially affecting the value of the Real Property which are
   not readily observable and which have not been disclosed to Buyer. Except as provided for in the preceding
   sentence, Seller extends and intends no warranty and makes no representation of any type, either express or
   implied, as to the physical condition or history of the Property. Except as otherwise disclosed in writing Seller
   has received no written or verbal notice from any governmental entity or agency as to a currently uncorrected
   building, environmental or safety code violation.

#### 244 PROPERTY MAINTENANCE, CONDITION, INSPECTIONS AND EXAMINATIONS

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PROPERTY MAINTENANCE: Except for ordinary wear and tear and Casualty Loss, Seller shall maintain the
 Property, including, but not limited to, lawn, shrubbery, and pool, in the condition existing as of Effective Date ("AS
 IS Maintenance Requirement").

### 12. PROPERTY INSPECTION; RIGHT TO CANCEL:

- (a) **PROPERTY INSPECTIONS AND RIGHT TO CANCEL:** Buyer shall have <u>20</u> (if left blank, then 15) 249\* days after Effective Date ("Inspection Period") within which to have such inspections of the Property 250 performed as Buyer shall desire during the Inspection Period. If Buyer determines, in Buyer's sole 251 discretion, that the Property is not acceptable to Buyer, Buyer may terminate this Contract by delivering 252 written notice of such election to Seller prior to expiration of Inspection Period. If Buyer timely 253 terminates this Contract, the Deposit paid shall be returned to Buyer, thereupon, Buyer and Seller shall 254 be released of all further obligations under this Contract; however, Buyer shall be responsible for 255 256 prompt payment for such inspections, for repair of damage to, and restoration of, the Property resulting from such inspections, and shall provide Seller with paid receipts for all work done on the Property (the 257 preceding provision shall survive termination of this Contract). Unless Buyer exercises the right to 258 terminate granted herein, Buyer accepts the physical condition of the Property and any violation of 259 governmental, building, environmental, and safety codes, restrictions, or requirements, but subject to 260 Seller's continuing AS IS Maintenance Requirement, and Buyer shall be responsible for any and all 261 repairs and improvements required by Buyer's lender. 262
  - (b) WALK-THROUGH INSPECTION/RE-INSPECTION: On the day prior to Closing Date, or on Closing Date prior to time of Closing, as specified by Buyer, Buyer or Buyer's representative may perform a walk-through (and follow-up walk-through, if necessary) inspection of the Property solely to confirm that all items of Personal Property are on the Property and to verify that Seller has maintained the Property as required by the AS IS Maintenance Requirement and has met all other contractual obligations.
- (c) SELLER ASSISTANCE AND COOPERATION IN CLOSE-OUT OF BUILDING PERMITS: If Buyer's inspection
   of the Property identifies open or needed building permits, then Seller shall promptly deliver to Buyer all plans,
   written documentation or other information in Seller's possession, knowledge, or control relating to
   improvements to the Property which are the subject of such open or needed Permits, and shall promptly
   cooperate in good faith with Buyer's efforts to obtain estimates of repairs or other work necessary to resolve
   such Permit issues. Seller's obligation to cooperate shall include Seller's execution of necessary authorizations,

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consents, or other documents necessary for Buyer to conduct inspections and have estimates of such repairs
 or work prepared, but in fulfilling such obligation, Seller shall not be required to expend, or become obligated to
 expend, any money.

- (d) ASSIGNMENT OF REPAIR AND TREATMENT CONTRACTS AND WARRANTIES: At Buyer's option and cost, Seller will, at Closing, assign all assignable repair, treatment and maintenance contracts and warranties to Buyer.
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## **ESCROW AGENT AND BROKER**

- 13. ESCROW AGENT: Any Closing Agent or Escrow Agent (collectively "Agent") receiving the Deposit, other funds 281 and other items is authorized, and agrees by acceptance of them, to deposit them promptly, hold same in escrow 282 within the State of Florida and, subject to COLLECTION, disburse them in accordance with terms and conditions 283 of this Contract. Failure of funds to become COLLECTED shall not excuse Buyer's performance. When conflicting 284 demands for the Deposit are received, or Agent has a good faith doubt as to entitlement to the Deposit, Agent may 285 take such actions permitted by this Paragraph 13, as Agent deems advisable. If in doubt as to Agent's duties or 286 liabilities under this Contract, Agent may, at Agent's option, continue to hold the subject matter of the escrow until 287 the parties agree to its disbursement or until a final judgment of a court of competent jurisdiction shall determine 288 the rights of the parties, or Agent may deposit same with the clerk of the circuit court having jurisdiction of the 289 dispute. An attorney who represents a party and also acts as Agent may represent such party in such action. Upon 290 notifying all parties concerned of such action, all liability on the part of Agent shall fully terminate, except to the 291 extent of accounting for any items previously delivered out of escrow. If a licensed real estate broker, Agent will 292 comply with provisions of Chapter 475, F.S., as amended and FREC rules to timely resolve escrow disputes through 293 mediation, arbitration, interpleader or an escrow disbursement order. 294
- In any proceeding between Buyer and Seller wherein Agent is made a party because of acting as Agent hereunder, or in any proceeding where Agent interpleads the subject matter of the escrow, Agent shall recover reasonable attorney's fees and costs incurred, to be paid pursuant to court order out of the escrowed funds or equivalent. Agent shall not be liable to any party or person for mis-delivery of any escrowed items, unless such mis-delivery is due to Agent's willful breach of this Contract or Agent's gross negligence. This Paragraph 13 shall survive Closing or termination of this Contract.
- 14. PROFESSIONAL ADVICE; BROKER LIABILITY: Broker advises Buyer and Seller to verify Property condition, 301 square footage, and all other facts and representations made pursuant to this Contract and to consult appropriate 302 professionals for legal, tax, environmental, and other specialized advice concerning matters affecting the Property 303 and the transaction contemplated by this Contract. Broker represents to Buyer that Broker does not reside on the 304 Property and that all representations (oral, written or otherwise) by Broker are based on Seller representations or 305 public records. BUYER AGREES TO RELY SOLELY ON SELLER, PROFESSIONAL INSPECTORS AND 306 **GOVERNMENTAL AGENCIES FOR VERIFICATION OF PROPERTY CONDITION, SQUARE FOOTAGE AND** 307 FACTS THAT MATERIALLY AFFECT PROPERTY VALUE AND NOT ON THE REPRESENTATIONS (ORAL, 308 WRITTEN OR OTHERWISE) OF BROKER. Buyer and Seller (individually, the "Indemnifying Party") each 309 individually indemnifies, holds harmless, and releases Broker and Broker's officers, directors, agents and 310 employees from all liability for loss or damage, including all costs and expenses, and reasonable attorney's fees at 311 312 all levels, suffered or incurred by Broker and Broker's officers, directors, agents and employees in connection with or arising from claims, demands or causes of action instituted by Buyer or Seller based on: (i) inaccuracy of 313 information provided by the Indemnifying Party or from public records; (ii) Indemnifying Party's misstatement(s) or 314 failure to perform contractual obligations; (iii) Broker's performance, at Indemnifying Party's request, of any task 315 beyond the scope of services regulated by Chapter 475, F.S., as amended, including Broker's referral, 316 recommendation or retention of any vendor for, or on behalf of, Indemnifying Party; (iv) products or services 317 provided by any such vendor for, or on behalf of, Indemnifying Party; and (v) expenses incurred by any such vendor. 318 Buyer and Seller each assumes full responsibility for selecting and compensating their respective vendors and 319 paying their other costs under this Contract whether or not this transaction closes. This Paragraph 14 will not relieve 320 Broker of statutory obligations under Chapter 475, F.S., as amended. For purposes of this Paragraph 14, Broker 321 will be treated as a party to this Contract. This Paragraph 14 shall survive Closing or termination of this Contract. 322
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# DEFAULT AND DISPUTE RESOLUTION

### 324 **15. DEFAULT:**

(a) **BUYER DEFAULT:** If Buyer fails, neglects or refuses to perform Buyer's obligations under this Contract,
 including payment of the Deposit, within the time(s) specified, Seller may elect to recover and retain the Deposit
 for the account of Seller as agreed upon liquidated damages, consideration for execution of this Contract, and
 in full settlement of any claims, whereupon Buyer and Seller shall be relieved from all further obligations under

this Contract, or Seller, at Seller's option, may, pursuant to Paragraph 16, proceed in equity to enforce Seller's rights under this Contract. The portion of the Deposit, if any, paid to Listing Broker upon default by Buyer, shall be split equally between Listing Broker and Cooperating Broker; provided however, Cooperating Broker's share shall not be greater than the commission amount Listing Broker had agreed to pay to Cooperating Broker.

- (b) SELLER DEFAULT: If for any reason other than failure of Seller to make Seller's title marketable after
   reasonable diligent effort, Seller fails, neglects or refuses to perform Seller's obligations under this Contract,
   Buyer may elect to receive return of Buyer's Deposit without thereby waiving any action for damages resulting
   from Seller's breach, and, pursuant to Paragraph 16, may seek to recover such damages or seek specific
   performance.
- This Paragraph 15 shall survive Closing or termination of this Contract.
- **16. DISPUTE RESOLUTION:** Unresolved controversies, claims and other matters in question between Buyer and
   Seller arising out of, or relating to, this Contract or its breach, enforcement or interpretation ("Dispute") will be settled
   as follows:
- (a) Buyer and Seller will have 10 days after the date conflicting demands for the Deposit are made to attempt to
   resolve such Dispute, failing which, Buyer and Seller shall submit such Dispute to mediation under Paragraph
   16(b).
- (b) Buyer and Seller shall attempt to settle Disputes in an amicable manner through mediation pursuant to Florida Rules for Certified and Court-Appointed Mediators and Chapter 44, F.S., as amended (the "Mediation Rules").
  The mediator must be certified or must have experience in the real estate industry. Injunctive relief may be sought without first complying with this Paragraph 16(b). Disputes not settled pursuant to this Paragraph 16 may be resolved by instituting action in the appropriate court having jurisdiction of the matter. This Paragraph 16 shall survive Closing or termination of this Contract.
- **17. ATTORNEY'S FEES; COSTS:** The parties will split equally any mediation fee incurred in any mediation permitted by this Contract, and each party will pay their own costs, expenses and fees, including attorney's fees, incurred in conducting the mediation. In any litigation permitted by this Contract, the prevailing party shall be entitled to recover from the non-prevailing party costs and fees, including reasonable attorney's fees, incurred in conducting the litigation. This Paragraph 17 shall survive Closing or termination of this Contract.

# STANDARDS FOR REAL ESTATE TRANSACTIONS ("STANDARDS")

## 357 **18. STANDARDS:**

### 358 **A. TITLE:**

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(i) TITLE EVIDENCE; RESTRICTIONS; EASEMENTS; LIMITATIONS: Within the time period provided in 359 Paragraph 9(c), the Title Commitment, with legible copies of instruments listed as exceptions attached thereto, shall 360 be issued and delivered to Buyer. The Title Commitment shall set forth those matters to be discharged by Seller at 361 or before Closing and shall provide that, upon recording of the deed to Buyer, an owner's policy of title insurance 362 in the amount of the Purchase Price, shall be issued to Buyer insuring Buyer's marketable title to the Real Property, 363 subject only to the following matters: (a) comprehensive land use plans, zoning, and other land use restrictions, 364 prohibitions and requirements imposed by governmental authority; (b) restrictions and matters appearing on the 365 Plat or otherwise common to the subdivision; (c) outstanding oil, gas and mineral rights of record without right of 366 367 entry; (d) unplatted public utility easements of record (located contiguous to real property lines and not more than 10 feet in width as to rear or front lines and 7 1/2 feet in width as to side lines); (e) taxes for year of Closing and 368 subsequent years; and (f) assumed mortgages and purchase money mortgages, if any (if additional items, attach 369 addendum); provided, that, none prevent use of Property for RESIDENTIAL PURPOSES. If there exists at Closing 370 any violation of items identified in (b) - (f) above, then the same shall be deemed a title defect. Marketable title shall 371 be determined according to applicable Title Standards adopted by authority of The Florida Bar and in accordance 372 with law. 373

(ii) TITLE EXAMINATION: Buyer shall have 5 days after receipt of Title Commitment to examine it and notify Seller 374 in writing specifying defect(s), if any, that render title unmarketable. If Seller provides Title Commitment and it is 375 delivered to Buyer less than 5 days prior to Closing Date, Buyer may extend Closing for up to 5 days after date of 376 receipt to examine same in accordance with this STANDARD A. Seller shall have 30 days ("Cure Period") after 377 receipt of Buyer's notice to take reasonable diligent efforts to remove defects. If Buyer fails to so notify Seller, Buyer 378 shall be deemed to have accepted title as it then is. If Seller cures defects within Cure Period, Seller will deliver 379 written notice to Buyer (with proof of cure acceptable to Buyer and Buyer's attorney) and the parties will close this 380 Contract on Closing Date (or if Closing Date has passed, within 10 days after Buyer's receipt of Seller's notice). If 381 Seller is unable to cure defects within Cure Period, then Buyer may, within 5 days after expiration of Cure Period, 382

# STANDARDS FOR REAL ESTATE TRANSACTIONS ("STANDARDS") CONTINUED

deliver written notice to Seller: (a) extending Cure Period for a specified period not to exceed 120 days within which 383 Seller shall continue to use reasonable diligent effort to remove or cure the defects ("Extended Cure Period"); or 384 (b) electing to accept title with existing defects and close this Contract on Closing Date (or if Closing Date has 385 passed, within the earlier of 10 days after end of Extended Cure Period or Buyer's receipt of Seller's notice), or (c) 386 electing to terminate this Contract and receive a refund of the Deposit, thereby releasing Buyer and Seller from all 387 further obligations under this Contract. If after reasonable diligent effort, Seller is unable to timely cure defects, and 388 Buyer does not waive the defects, this Contract shall terminate, and Buyer shall receive a refund of the Deposit, 389 thereby releasing Buyer and Seller from all further obligations under this Contract. 390

B. SURVEY: If Survey discloses encroachments on the Real Property or that improvements located thereon 391 encroach on setback lines, easements, or lands of others, or violate any restrictions, covenants, or applicable 392 governmental regulations described in STANDARD A (i)(a), (b) or (d) above, Buyer shall deliver written notice of 393 such matters, together with a copy of Survey, to Seller within 5 days after Buyer's receipt of Survey, but no later 394 than Closing. If Buyer timely delivers such notice and Survey to Seller, such matters identified in the notice and 395 Survey shall constitute a title defect, subject to cure obligations of STANDARD A above. If Seller has delivered a 396 prior survey, Seller shall, at Buyer's request, execute an affidavit of "no change" to the Real Property since the 397 preparation of such prior survey, to the extent the affirmations therein are true and correct. 398

C. INGRESS AND EGRESS: Seller represents that there is ingress and egress to the Real Property and title to 399 the Real Property is insurable in accordance with STANDARD A without exception for lack of legal right of access. 400 D. LEASE INFORMATION: Seller shall, at least 10 days prior to Closing, furnish to Buyer estoppel letters from 401 tenant(s)/occupant(s) specifying nature and duration of occupancy, rental rates, advanced rent and security 402 deposits paid by tenant(s) or occupant(s)("Estoppel Letter(s)"). If Seller is unable to obtain such Estoppel Letter(s) 403 the same information shall be furnished by Seller to Buyer within that time period in the form of a Seller's affidavit 404 and Buyer may thereafter contact tenant(s) or occupant(s) to confirm such information. If Estoppel Letter(s) or 405 Seller's affidavit, if any, differ materially from Seller's representations and lease(s) provided pursuant to Paragraph 406 6, or if tenant(s)/occupant(s) fail or refuse to confirm Seller's affidavit, Buyer may deliver written notice to Seller 407 within 5 days after receipt of such information, but no later than 5 days prior to Closing Date, terminating this 408 409 Contract and receive a refund of the Deposit, thereby releasing Buyer and Seller from all further obligations under this Contract. Seller shall, at Closing, deliver and assign all leases to Buyer who shall assume Seller's obligations 410 thereunder. 411

E. LIENS: Seller shall furnish to Buyer at Closing an affidavit attesting (i) to the absence of any financing 412 statement, claims of lien or potential lienors known to Seller and (ii) that there have been no improvements or 413 repairs to the Real Property for 90 days immediately preceding Closing Date. If the Real Property has been 414 improved or repaired within that time, Seller shall deliver releases or waivers of construction liens executed by all 415 general contractors, subcontractors, suppliers and materialmen in addition to Seller's lien affidavit setting forth 416 names of all such general contractors, subcontractors, suppliers and materialmen, further affirming that all charges 417 for improvements or repairs which could serve as a basis for a construction lien or a claim for damages have been 418 paid or will be paid at Closing. 419

**F. TIME:** Calendar days shall be used in computing time periods. **Time is of the essence in this Contract.** Other than time for acceptance and Effective Date as set forth in Paragraph 3, any time periods provided for or dates specified in this Contract, whether preprinted, handwritten, typewritten or inserted herein, which shall end or occur on a Saturday, Sunday, or a national legal holiday (see 5 U.S.C. 6103) shall extend to 5:00 p.m. (where the Property is located) of the next business day.

G. FORCE MAJEURE: Buyer or Seller shall not be required to perform any obligation under this Contract or be 425 liable to each other for damages so long as performance or non-performance of the obligation, or the availability of 426 services, insurance or required approvals essential to Closing, is disrupted, delayed, caused or prevented by Force 427 Majeure. "Force Majeure" means: hurricanes, floods, extreme weather, earthquakes, fire, or other acts of God, 428 unusual transportation delays, or wars, insurrections, or acts of terrorism, which, by exercise of reasonable diligent 429 effort, the non-performing party is unable in whole or in part to prevent or overcome. All time periods, including 430 Closing Date, will be extended a reasonable time up to 7 days after the Force Majeure no longer prevents 431 performance under this Contract, provided, however, if such Force Majeure continues to prevent performance under 432 this Contract more than 30 days beyond Closing Date, then either party may terminate this Contract by delivering 433 written notice to the other and the Deposit shall be refunded to Buyer, thereby releasing Buyer and Seller from all 434 further obligations under this Contract. 435

H. CONVEYANCE: Seller shall convey marketable title to the Real Property by statutory warranty, trustee's,
 personal representative's, or guardian's deed, as appropriate to the status of Seller, subject only to matters
 described in STANDARD A and those accepted by Buyer. Personal Property shall, at request of Buyer, be

#### STANDARDS FOR REAL ESTATE TRANSACTIONS ("STANDARDS") CONTINUED

transferred by absolute bill of sale with warranty of title, subject only to such matters as may be provided for in this
 Contract.

#### I. CLOSING LOCATION; DOCUMENTS; AND PROCEDURE:

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(i) LOCATION: Closing will be conducted by the attorney or other closing agent ("Closing Agent") designated by
 the party paying for the owner's policy of title insurance and will take place in the county where the Real Property
 is located at the office of the Closing Agent, or at such other location agreed to by the parties. If there is no title
 insurance, Seller will designate Closing Agent. Closing may be conducted by mail, overnight courier, or electronic
 means.

(ii) CLOSING DOCUMENTS: Seller shall at or prior to Closing, execute and deliver, as applicable, deed, bill of
 sale, certificate(s) of title or other documents necessary to transfer title to the Property, construction lien affidavit(s),
 owner's possession and no lien affidavit(s), and assignment(s) of leases. Seller shall provide Buyer with paid
 receipts for all work done on the Property pursuant to this Contract. Buyer shall furnish and pay for, as applicable,
 the survey, flood elevation certification, and documents required by Buyer's lender.

- (iii) FinCEN GTO NOTICE. If Closing Agent is required to comply with the U.S. Treasury Department's
   Financial Crimes Enforcement Network ("FinCEN") Geographic Targeting Orders ("GTOs"), then Buyer
   shall provide Closing Agent with the information related to Buyer and the transaction contemplated by this
   Contract that is required to complete IRS Form 8300, and Buyer consents to Closing Agent's collection and
   report of said information to IRS.
- (iv) PROCEDURE: The deed shall be recorded upon COLLECTION of all closing funds. If the Title Commitment
   provides insurance against adverse matters pursuant to Section 627.7841, F.S., as amended, the escrow closing
   procedure required by STANDARD J shall be waived, and Closing Agent shall, subject to COLLECTION of all
   closing funds, disburse at Closing the brokerage fees to Broker and the net sale proceeds to Seller.
- J. ESCROW CLOSING PROCEDURE: If Title Commitment issued pursuant to Paragraph 9(c) does not provide 461 for insurance against adverse matters as permitted under Section 627.7841, F.S., as amended, the following 462 escrow and closing procedures shall apply: (1) all Closing proceeds shall be held in escrow by the Closing Agent 463 for a period of not more than 10 days after Closing; (2) if Seller's title is rendered unmarketable, through no fault of 464 Buyer, Buyer shall, within the 10 day period, notify Seller in writing of the defect and Seller shall have 30 days from 465 date of receipt of such notification to cure the defect; (3) if Seller fails to timely cure the defect, the Deposit and all 466 Closing funds paid by Buyer shall, within 5 days after written demand by Buyer, be refunded to Buyer and, 467 simultaneously with such repayment, Buyer shall return the Personal Property, vacate the Real Property and re-468 convey the Property to Seller by special warranty deed and bill of sale; and (4) if Buyer fails to make timely demand 469 for refund of the Deposit, Buyer shall take title as is, waiving all rights against Seller as to any intervening defect 470 except as may be available to Buyer by virtue of warranties contained in the deed or bill of sale. 471
- K. PRORATIONS; CREDITS: The following recurring items will be made current (if applicable) and prorated as of 472 the day prior to Closing Date, or date of occupancy if occupancy occurs before Closing Date: real estate taxes 473 (including special benefit tax assessments imposed by a CDD), interest, bonds, association fees, insurance, rents 474 and other expenses of Property. Buyer shall have option of taking over existing policies of insurance, if assumable, 475 in which event premiums shall be prorated. Cash at Closing shall be increased or decreased as may be required 476 by prorations to be made through day prior to Closing. Advance rent and security deposits, if any, will be credited 477 to Buyer. Escrow deposits held by Seller's mortgagee will be paid to Seller. Taxes shall be prorated based on 478 current year's tax. If Closing occurs on a date when current year's millage is not fixed but current year's assessment 479 is available, taxes will be prorated based upon such assessment and prior year's millage. If current year's 480 assessment is not available, then taxes will be prorated on prior year's tax. If there are completed improvements 481 on the Real Property by January 1st of year of Closing, which improvements were not in existence on January 1<sup>st</sup> 482 of prior year, then taxes shall be prorated based upon prior year's millage and at an equitable assessment to be 483 agreed upon between the parties, failing which, request shall be made to the County Property Appraiser for an 484 informal assessment taking into account available exemptions. In all cases, due allowance shall be made for the 485 maximum allowable discounts and applicable homestead and other exemptions. A tax proration based on an 486 estimate shall, at either party's request, be readjusted upon receipt of current year's tax bill. This STANDARD K 487 shall survive Closing. 488

L. ACCESS TO PROPERTY TO CONDUCT APPRAISALS, INSPECTIONS, AND WALK-THROUGH: Seller shall, upon reasonable notice, provide utilities service and access to Property for appraisals and inspections, including a walk-through (or follow-up walk-through if necessary) prior to Closing.

M. RISK OF LOSS: If, after Effective Date, but before Closing, Property is damaged by fire or other casualty
 ("Casualty Loss") and cost of restoration (which shall include cost of pruning or removing damaged trees) does not
 exceed 1.5% of Purchase Price, cost of restoration shall be an obligation of Seller and Closing shall proceed
 pursuant to terms of this Contract. If restoration is not completed as of Closing, a sum equal to 125% of estimated

#### STANDARDS FOR REAL ESTATE TRANSACTIONS ("STANDARDS") CONTINUED

cost to complete restoration (not to exceed 1.5% of Purchase Price) will be escrowed at Closing. If actual cost of
 restoration exceeds escrowed amount, Seller shall pay such actual costs (but, not in excess of 1.5% of Purchase
 Price). Any unused portion of escrowed amount shall be returned to Seller. If cost of restoration exceeds 1.5% of
 Purchase Price, Buyer shall elect to either take Property "as is" together with the 1.5%, or receive a refund of the
 Deposit thereby releasing Buyer and Seller from all further obligations under this Contract. Seller's sole obligation
 with respect to tree damage by casualty or other natural occurrence shall be cost of pruning or removal.

**N. 1031 EXCHANGE:** If either Seller or Buyer wish to enter into a like-kind exchange (either simultaneously with Closing or deferred) under Section 1031 of the Internal Revenue Code ("Exchange"), the other party shall cooperate in all reasonable respects to effectuate the Exchange, including execution of documents; provided, however, cooperating party shall incur no liability or expense related to the Exchange, and Closing shall not be contingent upon, nor extended or delayed by, such Exchange.

O. CONTRACT NOT RECORDABLE; PERSONS BOUND; NOTICE; DELIVERY; COPIES; CONTRACT 507 **EXECUTION:** Neither this Contract nor any notice of it shall be recorded in any public records. This Contract shall 508 be binding on, and inure to the benefit of, the parties and their respective heirs or successors in interest. Whenever 509 the context permits, singular shall include plural and one gender shall include all. Notice and delivery given by or to 510 the attorney or broker (including such broker's real estate licensee) representing any party shall be as effective as 511 if given by or to that party. All notices must be in writing and may be made by mail, personal delivery or electronic 512 (including "pdf") media. A facsimile or electronic (including "pdf") copy of this Contract and any signatures hereon 513 shall be considered for all purposes as an original. This Contract may be executed by use of electronic signatures, 514 as determined by Florida's Electronic Signature Act and other applicable laws. 515

P. INTEGRATION; MODIFICATION: This Contract contains the full and complete understanding and agreement
 of Buyer and Seller with respect to the transaction contemplated by this Contract and no prior agreements or
 representations shall be binding upon Buyer or Seller unless included in this Contract. No modification to or change
 in this Contract shall be valid or binding upon Buyer or Seller unless in writing and executed by the parties intended
 to be bound by it.

**Q. WAIVER:** Failure of Buyer or Seller to insist on compliance with, or strict performance of, any provision of this Contract, or to take advantage of any right under this Contract, shall not constitute a waiver of other provisions or rights.

**R. RIDERS; ADDENDA; TYPEWRITTEN OR HANDWRITTEN PROVISIONS:** Riders, addenda, and typewritten or handwritten provisions shall control all printed provisions of this Contract in conflict with them.

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S. COLLECTION or COLLECTED: "COLLECTION" or "COLLECTED" means any checks tendered or received, including Deposits, have become actually and finally collected and deposited in the account of Escrow Agent or Closing Agent. Closing and disbursement of funds and delivery of closing documents may be delayed by Closing Agent until such amounts have been COLLECTED in Closing Agent's accounts. T. RESERVED.

531 **U. APPLICABLE LAW AND VENUE:** This Contract shall be construed in accordance with the laws of the State 532 of Florida and venue for resolution of all disputes, whether by mediation, arbitration or litigation, shall lie in the 533 county where the Real Property is located.

534 **V. FIRPTA TAX WITHHOLDING:** If a seller of U.S. real property is a "foreign person" as defined by FIRPTA, 535 Section 1445 of the Internal Revenue Code ("Code") requires the buyer of the real property to withhold up to 15% 536 of the amount realized by the seller on the transfer and remit the withheld amount to the Internal Revenue Service 537 (IRS) unless an exemption to the required withholding applies or the seller has obtained a Withholding Certificate 538 from the IRS authorizing a reduced amount of withholding.

(i) No withholding is required under Section 1445 of the Code if the Seller is not a "foreign person". Seller can
 provide proof of non-foreign status to Buyer by delivery of written certification signed under penalties of perjury,
 stating that Seller is not a foreign person and containing Seller's name, U.S. taxpayer identification number and
 home address (or office address, in the case of an entity), as provided for in 26 CFR 1.1445-2(b). Otherwise, Buyer
 shall withhold the applicable percentage of the amount realized by Seller on the transfer and timely remit said funds
 to the IRS.

(ii) If Seller is a foreign person and has received a Withholding Certificate from the IRS which provides for reduced
 or eliminated withholding in this transaction and provides same to Buyer by Closing, then Buyer shall withhold the
 reduced sum required, if any, and timely remit said funds to the IRS.

(iii) If prior to Closing Seller has submitted a completed application to the IRS for a Withholding Certificate and has
 provided to Buyer the notice required by 26 CFR 1.1445-1(c) (2)(i)(B) but no Withholding Certificate has been
 received as of Closing, Buyer shall, at Closing, withhold the applicable percentage of the amount realized by Seller
 on the transfer and, at Buyer's option, either (a) timely remit the withheld funds to the IRS or (b) place the funds in
 escrow, at Seller's expense, with an escrow agent selected by Buyer and pursuant to terms negotiated by the

#### STANDARDS FOR REAL ESTATE TRANSACTIONS ("STANDARDS") CONTINUED

553 parties, to be subsequently disbursed in accordance with the Withholding Certificate issued by the IRS or remitted 554 directly to the IRS if the Seller's application is rejected or upon terms set forth in the escrow agreement.

- (iv) In the event the net proceeds due Seller are not sufficient to meet the withholding requirement(s) in this
   transaction, Seller shall deliver to Buyer, at Closing, the additional COLLECTED funds necessary to satisfy the
   applicable requirement and thereafter Buyer shall timely remit said funds to the IRS or escrow the funds for
   disbursement in accordance with the final determination of the IRS, as applicable.
- 559 (v) Upon remitting funds to the IRS pursuant to this STANDARD, Buyer shall provide Seller copies of IRS Forms 560 8288 and 8288-A, as filed.

#### 561 W. RESERVED

562 X. BUYER WAIVER OF CLAIMS: To the extent permitted by law, Buyer waives any claims against Seller 563 and against any real estate licensee involved in the negotiation of this Contract for any damage or defects 564 pertaining to the physical condition of the Property that may exist at Closing of this Contract and be 565 subsequently discovered by the Buyer or anyone claiming by, through, under or against the Buyer. This 566 provision does not relieve Seller's obligation to comply with Paragraph 10(j). This Standard X shall survive 567 Closing.

#### ADDENDA AND ADDITIONAL TERMS

- **19. ADDENDA:** The following additional terms are included in the attached addenda or riders and incorporated into this Contract (**Check if applicable**):
  - ☐ A. Condominium Rider □ B. Homeowners' Assn.
- □ K. RESERVED
- L. RESERVED
- C. Seller Financing
- $\square$  D. Mortgage Assumption  $\square$  N.
- E. FHA/VĂ Financing
- F. Appraisal Contingency
- G. Short Sale

20. ADDITIONAL TERMS:

- $\square$  H. Homeowners/Flood Ins.
- ☐ J. Interest-Bearing Acct.
- M. Defective Drywall
   N. Coastal Construction Control
- O. Insulation Disclosure
- P. Lead Paint Disclosure (Pre-1978)
- Q. Housing for Older Persons
- R. Rezoning
- S. Lease Purchase/ Lease Option

- □ T. Pre-Closing Occupancy
- U. Post-Closing Occupancy
- □ V. Sale of Buyer's Property
- W. Back-up Contract
- X. Kick-out Clause
- Y. Seller's Attorney Approval
- Z. Buyer's Attorney Approval
- X AA. Licensee Property Interest
- BB. Binding Arbitration
- Other:
- THESE TERMS CONTROL OVER ANY CONFLICTING TERMS CONTAINED ABOVE. 572 573 NOTWITHSTANDING ANYTHING CONTAINED HEREIN TO THE CONTRARY, SELLER HEREBY ACKNOWLEDGES 574 THAT THIS IS A VOLUNTARY ARM'S LENGTH PURCHASE TRANSACTION BY BUYER; THAT BUYER DOES 575 NOT HAVE THE POWER OF EMINENT DOMAIN AS TO THE PROPERTY; AND THAT SELLER WILL BE 576 PROVIDED WITH AN ESTIMATE OF THE FAIR MARKET VALUE OF THE PROPERTY. 577 SELLER FURTHER ACKNOWLEDGES THAT THIS CONTRACT IS CONTINGENT UPON BUYER APPROVAL FROM 578 ITS BOARD OF COMMISSIONERS TO ENTER INTO THE CONTRACT AND TO CLOSE ON THE SALE OF THE 579 PROPERTY. 580 581
- 582 BUYER MAY ASSIGN THIS CONTRACT TO AN AFFILIATE OF BUYER.

583IMMEDIATELY AFTER EFFECTIVE DATE, SELLER SHALL PROVIDE BUYER WITH ALL OF THE584INFORMATION THAT SELLER HAS REGARDING THE PROPERTY INCLUDING, BUT NOT LIMITED TO, ANY585PHASE I REPORTS, TITLE INSURANCE POLICIES, AND SURVEYS.

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#### COUNTER-OFFER/REJECTION

- 589 \* Seller counters Buyer's offer (to accept the counter-offer, Buyer must sign or initial the counter-offered terms and deliver a copy of the acceptance to Seller).
- 591 \* Seller rejects Buyer's offer.

#### 592 THIS IS INTENDED TO BE A LEGALLY BINDING CONTRACT. IF NOT FULLY UNDERSTOOD, SEEK THE 593 ADVICE OF AN ATTORNEY PRIOR TO SIGNING.

#### 594 THIS FORM HAS BEEN APPROVED BY THE FLORIDA REALTORS AND THE FLORIDA BAR.

Approval of this form by the Florida Realtors and The Florida Bar does not constitute an opinion that any of the terms and conditions in this Contract should be accepted by the parties in a particular transaction. Terms and conditions should be negotiated based upon the respective interests, objectives and bargaining positions of all interested persons.

599 AN ASTERISK (\*) FOLLOWING A LINE NUMBER IN THE MARGIN INDICATES THE LINE CONTAINS A BLANK 600 TO BE COMPLETED.

| Buyer:                                 |  | Date:   |
|--|--|---|
| HOUSING AUTHORITY OF BUYER:            | THE CITY OF TAMPA, FLORIDA                                   | Date:   |
| Seller:                                |  | Date:   |
| Seller:                                | LLC  | Date:   |
| Buyer's address for purposes of notice | Seller's address for purpos                                  | ses of notice   |
|  | HOUSING AUTHORITY OF Buyer: Seller: VERTICA PARTNERS Seller: | HOUSING AUTHORITY OF THE CITY OF TAMPA, FLORIDA Buyer: Seller: VERTICA PARTNERS LLC Seller: |

**BROKER:** Listing and Cooperating Brokers, if any, named below (collectively, "Broker"), are the only Brokers entitled to compensation in connection with this Contract. Instruction to Closing Agent: Seller and Buyer direct Closing Agent to disburse at Closing the full amount of the brokerage fees as specified in separate brokerage agreements with the parties and cooperative agreements between the Brokers, except to the extent Broker has retained such fees from the escrowed funds. This Contract shall not modify any MLS or other offer of compensation made by Seller or Listing Broker to Cooperating Brokers.

| Co | ooperating Sales Associate, if any | Listing Sales Associate |
|----|------------------------------------|-------------------------|
| *  | VERTICA REALTY LLC                 |                         |
| Co | ooperating Broker, if any          | Listing Broker          |

o / = \*

Buyer's Initials \_\_\_\_\_ Page 12 of 12 Seller's Initials \_\_\_\_\_ FloridaRealtors/FloridaBar-ASIS-5 Rev.4/17 © 2017 Florida Realtors® and The Florida Bar. All rights reserved.

# Comprehensive Rider to the Residential Contract For Sale And Purchase



| THIS FORM HAS BEEN APPROVED BY THE FLORIDA REALTORS AND THE FLORIDA BAR |
|---|
|---|

| If initialed by all parties, the clauses below will be incorporated into the For Sale And Purchase betweenVERTICA_PARTNERS_LLC   | e Florida Realtors®/Flor   | rida Bar Residential Contract<br>(SELLER)  |  |  |  |
|--|--|--|--|--|--|
| and HOUSING AUTHORITY OF THE CITY OF TAMPA, FLORIDA  |  | (BUYER)  |  |  |  |
| concerning the Property described as 1510 W SPRUCE ST  |  | 22605 2512   |  |  |  |
| Тамра  | FL   | 33607-3513   |  |  |  |
| Buyer's Initials Seller  | 's Initials  |  |  |  |  |
| P. LEAD-BASED PAINT DIS<br>(Pre-1978 Housing   |  |  |  |  |  |
| <u>Lead-Based Paint Warning S</u><br>"Every purchaser of any interest in residential real property on which a re-<br>such property may present exposure to lead from lead-based paint that<br>poisoning. Lead poisoning in young children may produce permanent<br>reduced intelligence quotient, behavioral problems, and impaired mem<br>pregnant women. The seller of any interest in residential real property is<br>lead-based paint hazards from risk assessments or inspection in the selle<br>based paint hazards. A risk assessment or inspection for possible lead-based   | sidential dwelling was bu<br>t may place young childr<br>neurological damage, i<br>nory. Lead poisoning als<br>required to provide the l<br>er's possession and notify | ren at risk of developing lead<br>including learning disabilities,<br>so poses a particular risk to<br>buyer with any information on<br>the buyer of any known lead- |  |  |  |
| Seller's Disclosure (INITIAL) (a) Presence of lead-based paint or lead-based paint haz C Known lead-based paint or lead-based paint haz C Seller has no knowledge of lead-based paint or lead-based paint haz is seller has provided the Buyer with all available r lead-based paint hazards in the housing. List documents  | ards <u>are present</u> in the h<br>ead-based paint hazard<br>( <b>ONE BELOW</b> ):<br>ecords and reports perta  | housing.<br>s in the housing.  |  |  |  |
| <ul> <li>Seller has no reports or records pertaining to le housing.</li> <li>Buyer's Acknowledgement (INITIAL)         <ul> <li>(c) Buyer has received copies of all information listed all</li> </ul> </li> </ul>   |  | l-based paint hazards in the   |  |  |  |
| (d) Buyer has received the pamphlet Protect Your Fam   | ily from Lead in Your Ho   | ome.   |  |  |  |
| <ul> <li>(c) Buyer has received the pariphet Protect Pour Paring non Lead in Pour Pointe.</li> <li>(e) Buyer has (CHECK ONE BELOW):         <ul> <li>Received a 10-day opportunity (or other mutually agreed upon period) to conduct a risk assessment or inspection for the presence of lead-based paint or lead-based paint hazards; or</li> <li>Waived the opportunity to conduct a risk assessment or inspection for the presence of lead-based paint or lead-base</li></ul></li></ul> |  |  |  |  |  |
| SELLER VERTICA PARTNERS LLC Date BUYER   | R housing authority of the city of ta  | MPA, FLORIDA Date  |  |  |  |

| SELLER           | Date | BUYER            | Date |
|------------------|------|------------------|------|
| Listing Licensee | Date | Selling Licensee | Date |

Any person or persons who knowingly violate the provisions of the Residential Lead-Based Paint Hazard Reduction Act of 1992 may be subject to civil and criminal penalties and potential triple damages in a private civil lawsuit. Page 1 of 1 P. LEAD-BASED PAINT DISCLOSURE

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# Addendum to Contract for Residential Sale and Purchase



1 If initialed by all parties, the terms below will be incorporated into the Contract for Residential Sale and Purchase

| 2* | between VERTICA PARTNERS LLC                                 |       | ("Seller")           |
|----|--|-------|----------------------|
| 3* | and HOUSING AUTHORITY OF THE CITY OF TAMPA, FLORIDA          |       | ("Buyer")            |
| 4* | concerning the Property described as <u>1510 W SPRUCE ST</u> | TAMPA | <b>FL</b> 33607-3513 |
| 5* | JACK'S D F ADDITION TO WEST TAMPA LOT 5 BLOCK 1              |       |                      |

# 6\* (\_\_\_\_) (\_\_\_\_) - (\_\_\_\_) Q. Licensee - Personal Interest in Property: \_\_\_\_\_MAXIMILLIAN BOEHMER

| 7  | has an active or inactive real  | estate license and | has a personal | interest in the | Property: ( | specify if | licensee is | related |
|----|---------------------------------|--------------------|----------------|-----------------|-------------|------------|-------------|---------|
| 8* | to a party, is acting as Seller | or Buyer, etc.)    |                | SE              | LLER        |            |             |         |

CRSP-15 (Q. Licensee - Personal Interest in Property Addendum) Rev 6/17

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#### **RESOLUTION NO. FY2018-4098**

# A RESOLUTION AUTHORIZING THE PRESIDENT/CEO OF THE HOUSING AUTHORITY OF THE CITY OF TAMPA TO EXECUTE UTILITY EASEMENT GRANTED TO TAMPA ELECTRIC COMPANY (TECO) ALONG SPRUCE COVE EAST OF NORTH BOULEVARD.

WHEREAS, the Housing Authority of the City of Tampa (Authority) is the owner of a 2.98 acre parcel of land east of North Boulevard and north of Spruce Cove near the Blake High School campus;

WHEREAS, Tampa Electric Company (TECO) is desiring to realign electric transmission lines higher crossing North Boulevard running along Spruce Cove and extending across the Hillsborough River to better serve the emerging client needs in Tampa Heights; and,

WHEREAS, the requested easement consist of a 10 foot wide strip of land running along Spruce Cove for aerial lines of wires and supporting structures including necessary appurtenances thereto and consisting of 3,890.5 square feet of area (0.09 acres).

NOW, THEREFORE, BE IT RESOLVED that the Board of Commissioners of the Housing Authority of the City of Tampa authorizes the President/CEO to execute this Utility Easement in favor of Tampa Electric Company.

Adopted this 18<sup>th</sup> day of July 2018.

Chairperson

Secretary

# M E M O R A N D U M

| Subject: | Resolution 2013-4098<br>A RESOLUTION AUTHORIZING THE PRESIDENT/CEO OF THE<br>HOUSING AUTHORITY OF THE CITY OF TAMPA TO EXECUTE<br>UTILITY EASEMENT GRANTED TO TAMPA ELECTRIC COMPANY<br>(TECO) ALONG SPRUCE COVE EAST OF NORTH BOULEVARD. |
|----------|---|
| From:    | Leroy Moore, Senior Vice-President/COO  |
| Through: | Jerome D. Ryans, President/CEO  |
| То:      | Board of Commissioners  |
| Date:    | July 18, 2018   |

This resolution is necessary in order to allow TECO to continue and best serve the emerging needs of clients in Tampa Heights and West Tampa with electric service.

If you have any questions ahead of the scheduled Board Meeting please don't hesitate to call Leroy Moore, at 813-341-9101 ext. 3690.

TITLE COMMITMENT

THE LEGAL DESCRIPTION AND DOCUMENTS OF RECORD HEREON ARE BASED ON OLD REPUBLIC NATIONAL TITLE INSURANCE COMPANY OWNER AND ENCUMBRANCE REPORT #18056880, DATED MAY 22, 2018.

LEGAL DESCRIPTION

PART OF BLOCK 13 OF PROPOSED RIVERFRONT SUBDIVISION WEST IN THE CITY OF TAMPA, HILLSBOROUGH COUNTY, FLORIDA, AND BEING MORE PARTICULARLY DESCRIBED AS FOLLOWS: FOR A POINT OF REFERENCE COMMENCE AT THE SOUTHWEST CORNER OF SECTION 13, TOWNSHIP 29 SOUTH, RANGE 18 EAST, HILLSBOROUGH COUNTY, FLORIDA, RUN NORTH 89°08'23"WEST, 0.37 FEET, TO THE CENTERLINE OF NORTH BOULEVARD; THENCE NORTH 00°53'07" EAST, 1279 FEET, ALONG SAID CENTERLINE; THENCE SOUTH 85°45'57" EAST, 29 FEET THENCE SOUTH 89°03'43" EAST, 19.02 FEET; THENCE NORTH 00°50'26" EAST, 315.76 FEET TO A POINT ON THE NORTH RIGHT-OF-WAY LINE OF INTERSTATE NO. 4, SAID POINT ALSO BEING THE SOUTHEAST RIGHT-OF-WAY CORNER OF NORTH BOULEVARD AND GREET STREET; THENCE NORTH 16°18'00" WEST, 63.06 FEET; THENCE NORTH 00°50'17" EAST, 213.41 FEET THENCE SOUTH 89°11'33" EAST, 33.80 FEET, TO A POINT OF CURVE ON THE NORTH RIGHT-OF-WAY LINE OF SPRUCE COVE FOR THE POINT OF BEGINNING OF THE TRACT HEREIN DESCRIBED; THENCE 39.28 FEET ALONG THE ARC OF A CURVE DEFLECTING TO THE RIGHT, HAVING A RADIUS OF 25.00 FEET AND A CHORD BEARING AND DISTANCE OF NORTH 44°10'38" WEST, 35.36 FEET; THENCE NORTH 00°50'17" EAST 97.61 FEET; THENCE 91.48 FEET, ALONG THE ARC OF A CURVE, DEFLECTING TO THE RIGHT, HAVING A RADIUS OF 300.00 FEET AND A CHORD BEARING AND DISTANCE OF NORTH 09°34'24.5" EAST 91.12 FEET; THENCE NORTH 18°18'32" EAST 105.00 FEET; THENCE SOUTH 89°12'18" EAST 414.07 FEET. TO A POINT ON THE WEST RIGHT-OF-WAY LINE OF SPRUCE COVE; THENCE ALONG THE WEST AND NORTH RIGHT-OF-WAY LINE OF SAID SPRUCE COVE THE THREE FOLLOWING COURSES AND DISTANCES: SOUTH 00°47'42" WEST, 92.89 FEET THENCE 345.62 FEET ALONG THE ARC OF A CURVE DEFLECTING TO THE RIGHT HAVING A RADIUS OF 220.00 FEET AND A CHORD BEARING AND DISTANCE OF SOUTH 45°48'04.5" WEST, 311.16 FEET; THENCE NORTH 89°11'33" WEST, 214.63 FEET TO THE POINT OF BEGINNING.

THE PROPERTY SHOWN ON THIS SURVEY IS THE SAME AS THAT REFERENCED IN OLD REPUBLIC NATIONAL TITLE INSURANCE COMPANY OWNER AND ENCUMBRANCE REPORT #18056880. DATED MAY 22, 2018.

# DOCUMENTS OF RECORD

- (2) CERTIFICATE OF TITLE AS RECODED SEPTEMBER 14, 1976, IN OFFICIAL RECORDS BOOK 3158, PAGE 1733, PUBLIC RECORDS OF HILLSBOROUGH COUNTY, FLORIDA. BLANKET IN NATURE, NOTHING TO PLOT
- (3) WARRANTY DEED AS RECORDED NOVEMBER 12, 1980, IN OFFICIAL RECORDS BOOK 3731, PAGE 207, PUBLIC RECORDS OF HILLSBOROUGH COUNTY, FLORIDA. BLANKET IN NATURE, NOTHING TO PLOT
- (4) ALL MATTERS CONTAINED ON THE PLAT OF MAP OF RIVERVIEW PARK, AS RECORDED IN PLAT BOOK 5, PAGE 41, PUBLIC RECORDS OF HILLSBOROUGH COUNTY, FLORIDA. BLANKET IN NATURE, NOTHING TO PLOT
- (5) INTENTIONALLY DELETED
- (6) EASEMENT AND MEMORANDUM OF AGREEMENT AS RECORDED IN OFFICIAL RECORDS BOOK 18152, PAGE 1741, PUBLIC RECORDS OF HILLSBOROUGH COUNTY, FLORIDA. BLANKET IN NATURE, NOTHING TO PLOT
- 7 RESOLUTION NO. 2018–140 AS RECORDED IN OFFICIAL RECORDS BOOK 25584, PAGE 213, PUBLIC RECORDS OF HILLSBOROUGH COUNTY, FLORIDA. DOES NOT TOUCH SUBJECT PROPERTY

# SURVEYOR'S NOTES

1. UNDERGROUND UTILITIES. INSTALLATIONS OR IMPROVEMENTS, LOCATED AS A PART OF THIS SURVEY, ARE SHOWN ONLY BY OBSERVED EVIDENCE AND NO REQUEST WAS SUBMITTED TO ANY UTILITY COMPANY, 811 UTILITY LOCATION, OR SIMILAR AUTHORITY.

2. OWNERSHIP OF THIS PROPERTY IS SUBJECT TO OPINION OF TITLE AND IS NOT EXPRESSED OR IMPLIED BY THIS SURVEY.

3. THIS SURVEY SHOWS ONLY DEDICATIONS, RESTRICTIONS AND EASEMENTS CONTAINED IN THE ABOVE-MENTIONED TITLE COMMITMENT AND PROVIDED TO THE SURVEYOR. IT IS POSSIBLE THERE ARE OTHER RECORDED INSTRUMENTS, WHICH MAY AFFECT THIS PROPERTY.

5. THIS SURVEY WAS PREPARED EXPRESSLY FOR THE ENTITIES NAMED. NO OTHER PERSON OR ENTITY IS ENTITLED TO RELY UPON THIS SURVEY FOR ANY PURPOSE WHATSOEVER WITHOUT THE EXPRESS WRITTEN CONSENT OF AMERICAN SURVEYING, INC.

4. BEARINGS AND DISTANCES ARE RECORD AND MEASURED UNLESS OTHERWISE NOTED.

6. ALL STATEMENTS WITHIN THE CERTIFICATION, AND OTHER REFERENCES LOCATED ELSEWHERE HEREON, RELATED TO: UTILITIES, IMPROVEMENTS, STRUCTURES, BUILDINGS, PARTY WALLS, PARKING, EASEMENTS, SERVITUDES, AND ENCROACHMENTS; ARE BASED SOLELY ON ABOVEGROUND, VISIBLE EVIDENCE, UNLESS ANOTHER SOURCE OF INFORMATION IS SPECIFICALLY REFERENCED HEREON.

7. THE ZONING INFORMATION SHOWN HEREON WAS OBTAINED BY THIS SURVEYOR FROM THE CITY OF TAMPA WEBSITE. NO ZONING INFORMATION WAS SUPPLIED TO THIS SURVEYOR BY THE INSURER AS REQUIRED UNDER TABLE "A" ITEMS 6(A) AND 6(B). NO REPRESENTATION IS MADE FOR THE ACCURACY OR COMPLETENESS OF SAID THIRD PARTY INFORMATION. THIS FIRM IS NOT AN EXPERT IN THE INTERPRETATION OF COMPLEX ZONING ORDINANCES; COMPLIANCE IS BEYOND THE SCOPE OF THIS SURVEY. ANY USER OF SAID INFORMATION IS URGED TO CONTACT THE LOCAL AGENCY DIRECTLY.

8. THE WORD "ENCROACHMENT" SHOWN ON THE FACE OF THE SURVEY OR NOTED IN THE SURVEYOR'S CERTIFICATION DOES NOT IMPLY THAT THIS SURVEYOR IS EXPRESSING A LEGAL OPINION, BUT MERELY NOTING THAT THE CONDITIONS EXIST THAT COULD BE CONSIDERED A POSSIBLE ENCROACHMENT BY THOSE AUTHORIZED TO MAKE SAID LEGAL OPINION.

9. NO OBSERVABLE EVIDENCE OF EARTH MOVING WORK, BUILDING CONSTRUCTION OR BUILDING ADDITIONS WITHIN RECENT MONTHS.

10. NO OBSERVABLE EVIDENCE OF CHANGES IN STREET RIGHT OF WAY LINES COMPLETED, AND AVAILABLE FROM THE CONTROLLING JURISDICTION AND NO OBSERVABLE EVIDENCE OF RECENT STREET OR SIDEWALK CONSTRUCTION OR REPAIRS.

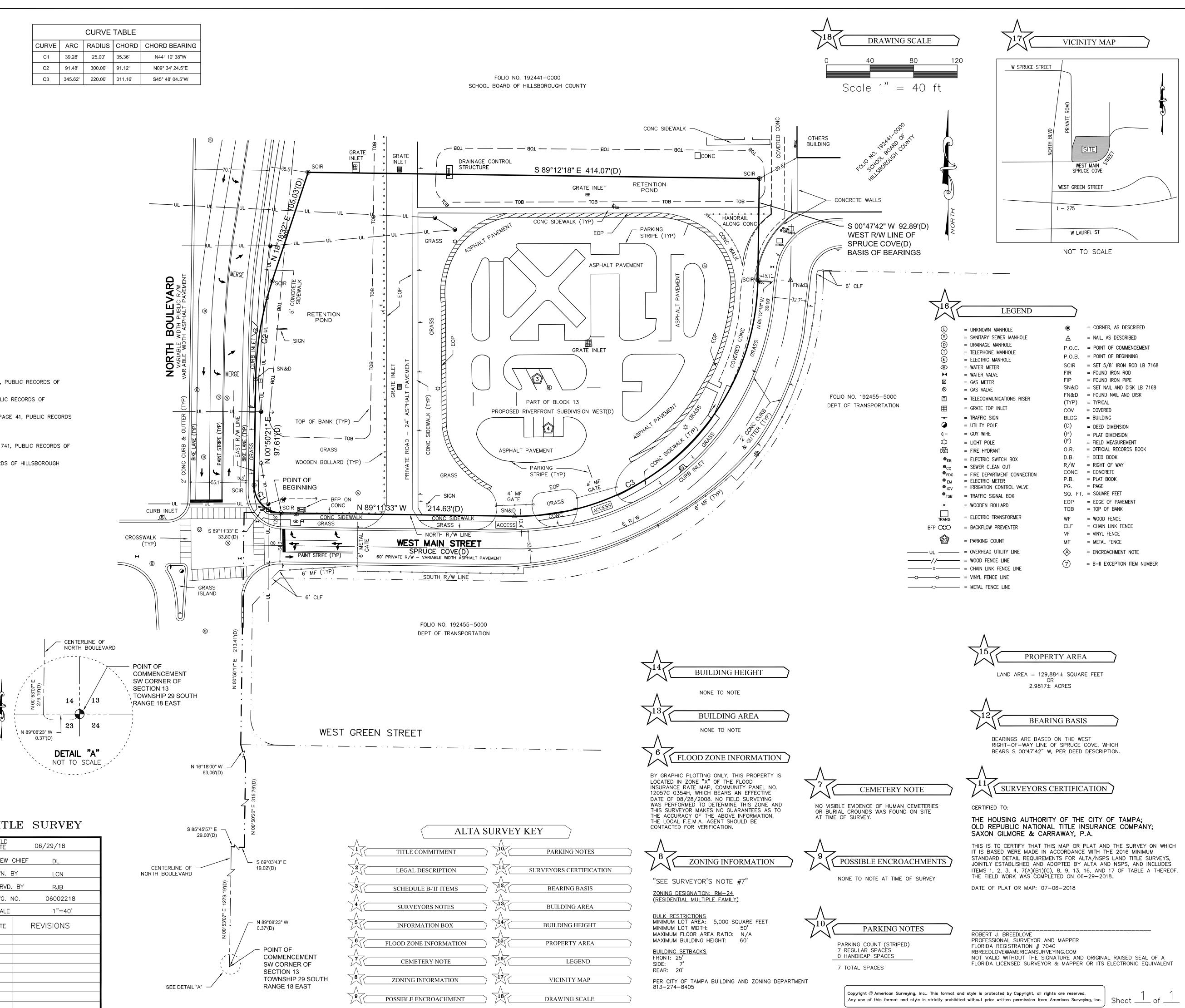
11. THE PROPERTY HAS INDIRECT ACCESS TO NORTH BOULEVARD, A DEDICATED PUBLIC STREET OR HIGHWAY, VIA WEST MAIN STREET, A PRIVATE STREET.

INFORMATION BOX

# ALTA/NSPS LAND TITLE SURVEY

|                                   |  |               |              | _                   |
|-----------------------------------|--|---------------|--------------|---------------------|
| AMERICAN                          | SURVEYING INC.                           | FIELD<br>DATE | 06/29/18     |                     |
|                                   | L.B. #7168                               | CREW          | CHIEF DL     |                     |
| ASTA A                            | 847 NORTH FLORIDA AVENUE                 | DWN. E        | BY LCN       | CENTER<br>NORTH BOU |
|                                   | TAMPA, FLORIDA 33603                     | APRVD.        | BY RJB       |                     |
| TELEPHONE (813)234                | $-0103 \cdot FAX (813)234 - 0108$        | DWG. N        | IO. 06002218 |                     |
| Section Township Range            | County, State                            | SCALE         | 1"=40'       |                     |
| 13 29S 18E                        | HILLSBOROUGH COUNTY, FLORIDA             | DATE          | REVISIONS    |                     |
| Prepared For:<br>THE HOUSING      | Project Name<br>COMMERCIAL PROPERTY      |               |              |                     |
| AUTHORITY OF THE<br>CITY OF TAMPA | Project Address<br>723 WEST GREEN STREET |               |              |                     |
| Job Order<br>Number 06002218      | Project Location<br>TAMPA, FLORIDA       | -<br>         |              | S                   |

CURVE TABLE C1 39.28' 25.00' 35.36' N44° 10' 38"W C2 91.48' 300.00' N09° 34' 24.5"E 91.12' C3 345.62' 220.00' 311.16' S45° 48' 04.5"W



Resolution No. 2018-4098

Page 3 of 6

#### SEC. 13 TWP. 29 S. RGE. 18 E. TRANS R/W SW 29-18 FOLIO # 192455-0000 (Hillsborough County)

# **EASEMENT**

#### T-2018-08

KNOW ALL MEN BY THESE PRESENTS, that HOUSING AUTHORITY OF THE CITY OF TAMPA, a public body corporate and politic organized pursuant to Chapter 421, Florida Statutes, herein called Grantor, in consideration of One Dollar and other valuable considerations paid to Grantor by TAMPA ELECTRIC COMPANY, a Florida corporation, herein called Company, receipt whereof is hereby acknowledged, has given and granted unto the Company, its successors and assigns, a perpetual easement over and the right to enter upon the land in Hillsborough County, Florida, described as follows:

See Exhibit "A" attached hereto and by reference made a part hereof.

together with the right of ingress and egress to and from the same, and all rights therein and all privileges thereon which are or may be necessary or convenient for the full use and enjoyment of such easement, which is for the purposes of placing, constructing, operating, maintaining, replacing on and removing from said land, installations described as follows: *Aerial lines of wires supporting structures and necessary appurtenances thereto.* 

The aforesaid rights and privileges granted shall include the right and privilege to trim and remove any and all trees or shrubs upon said land, and the Company shall also have the right and privilege to trim or remove any and all trees or shrubs upon the Grantor's lands adjacent to said land, wherever the Company may deem it necessary or desirable to do so for the protection of said installations.

The Grantor shall not use said land in any manner or for any purpose that will interfere or conflict with the use of the same by the Company for the purposes enumerated above or which will endanger any person or property, and in no event shall Grantor construct or install any improvement or structure thereon without written approval of Company.

The terms "Grantor" and "Company" herein employed shall be construed to include the words "successors and assigns" of the respective parties hereto, wherever the context so admits or requires.

IN WITNESS WHEREOF the Grantor has caused this instrument to be executed in due form required by law, this

\_\_\_\_\_ day of \_\_\_\_\_\_, 2018.

**GRANTOR: HOUSING AUTHORITY OF THE CITY OF TAMPA** 

WITNESSES TO EXECUTION BY GRANTOR:

SIGNED, SEALED AND DELIVERED

IN THE PRESENCE OF:

| Signature of First Witness                 | By                |  |   |
|--|-------------------|--|---|
| Signature of First Witness                 |                   | Its:   |   |
| Print or Type Name                         |                   |  |   |
| Signature of Second Witness                | Address:          |  |   |
| Print or Type Name                         |                   |  |   |
| STATE OF FLORIDA<br>COUNTY OF HILLSBOROUGH |                   |  |   |
| The foregoing instrument was acknowledge   | ed before me this | lay of   | , 2018, by                                      |
| of said corporation. He/She has produced   | as i              | of the Housing Automatic A | uthority of the City of Tampa, on behalf        |
| Witness my hand and official seal the date | aloresaid,        |  |   |
| Notary Public, State of Florida at Large   |                   |  | PARED BY:<br>ryl Johnson<br>pa Electric Company |
| Notary: Print or Type Name                 |                   | <b>P.O.</b>  | Box 111<br>pa, FL 33601                         |

# LEGAL DESCRIPTION:

A 10.00 foot wide strip of land in Section 13, Township 29 South, Range 18 East, Hillsborough County, Florida, described as follows;

Commence at the west quarter corner of said Section 13; thence S 00°50'43" W along the west line of said Section 13 a distance of 773.70 feet; thence S 89'09'17" E a distance of 38.18 feet to the Point of Beginning being on the east right of way line of vacated North Boulevard as described in Official Records Book 8274, page 638 of the public records of Hillsborough County, Florida; thence N 78'58'47" E a distance of 94.27 feet; thence N 88'35'09" E a distance of 301.85 feet to a point on the centerline of vacated Spruce Cove right of way as described in said Official Records Book 8274, page 938, said point being on a non-tangent curve concave to the northwest and having a radius of 249.92 feet; thence along said centerline and curve to the right through a central angle of 4'07'08", an arc distance of 17.97 feet (chord bearing = S 54\*45'28" W, chord = 17.96 feet); thence S 88\*35'09" W a distance of 286.09 feet; thence S 78'58'47" W a distance of 95.52 feet to the east right of way line of said vacated North Boulevard; thence N 00'49'57" E along said right of way a distance of 10.22 feet to the Point of Beginning.

Containing 3890.5 square feet (0.09 acre)

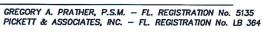
#### SURVEYOR'S NOTES:

1.) North and the bearings shown hereon are referenced to the West Zone of the Florida State Plane Coordinate System, NAD 83, 2011 adjustment. All measurements are in U.S. Survey Feet.

The basis of all bearings shown hereon is referenced to the grid bearing of South 00°50'43" West along the west boundary of the southwest quarter of Section 13, Township 29 South, Range 18 East

SHEET 1 OF 2

DESCRIPTION SKETCH A PORTION OF SECTION 13, TOWNSHIP 29 SOUTH, A PORTION OF SECTION 13, TOWNSHIP 29 SOUTH,



6/21/18

DATE

| A PORTION OF SECTION 13, TOWNSHIP 29 SOUTH,<br>RANGE 18 EAST, HILLSBOROUGH COUNTY, FL<br>PREPARED FOR: TECO |                 |               |      |         |  |                  | KETT   | PICKETT AND ASSOCIATES, INC.<br>475 SOUTH FIRST AVENUE BARTON,<br>FOREDA 33830<br>PHORE: (803)-533-9095<br>FAX: (803)-533-9095<br>FAX: (803)-533-1484<br>LICONSED BUSINESS No. LB364 |
|---|-----------------|---------------|------|---------|--|------------------|--|--|
|   | Project No.:    | 18552         | No.  | Date    | Approved                               | REVISION         |  | The second s   |
|   | Horiz. Scale:   | 1" = 60'      | 0.R. | 6/21/18 | GAP                                    | Original Release |  | NOT VALID WITHOUT  |
|   | DWG. Name:      | 18552_Ease_01 |      |         |  |                  |  | THE SIGNATURE AND<br>THE ORIGINAL RAISED   |
|   | Drawn By:       | EMP           |      |         |  |                  |  | SEAL OF A FLORIDA  |
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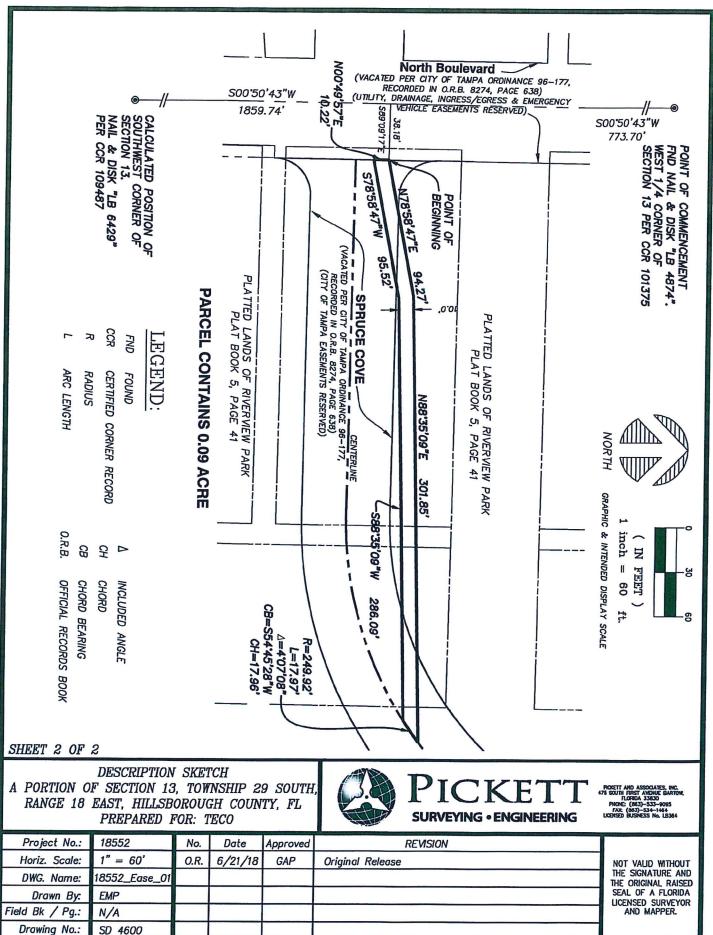


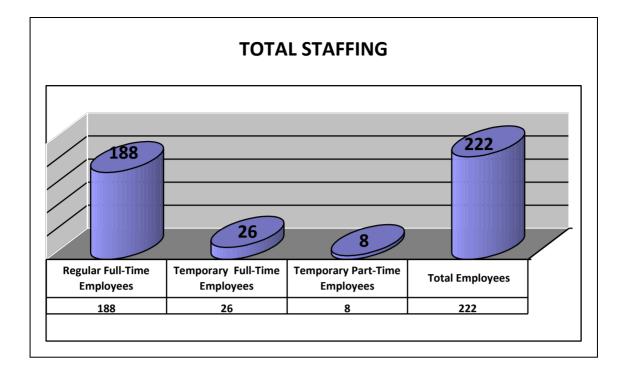
EXHIBIT "A" 2 OF 2

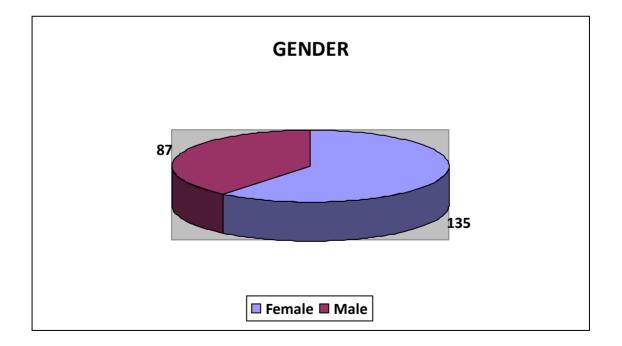
# HOUSING AUTHORITY OF THE CITY OF TAMPA DEPARTMENT OF HUMAN RESOURCES, **PROFESSIONAL DEVELOPMENT& COMPLIANCE EMPLOYEE DEMOGRAPHICS** June 2018

|   | 000002010          |                   |
|---|--------------------|-------------------|
| Regular Full-Time Employees             | 188                |                   |
| Temporary Full-Time Employees           | 26                 |                   |
| Temporary Part-Time Employees           | 8                  |                   |
| Total Employees                         | 222                |                   |
| GENDER                                  |                    |                   |
| Male                                    | 87                 |                   |
| Female                                  | 135                |                   |
| Total Employees                         | 222                |                   |
| ETHNIC ORIGIN                           |                    |                   |
| African American                        | 122                |                   |
| Caucasian                               | 30                 |                   |
| Hispanic                                | 65                 |                   |
| Other                                   | 5                  |                   |
| Total Employees<br>Residents Employment | 222<br>(14) = 6.3° | %                 |
| NEW HIRES                               | June<br>2          | <b>FY18</b><br>10 |
| PROMOTIONS                              | 3                  | 6                 |
| TERMINATIONS                            | 0                  | 2                 |
| RESIGNATIONS                            | 3                  | 5                 |
| RETIREMENTS                             | 0                  | 2                 |

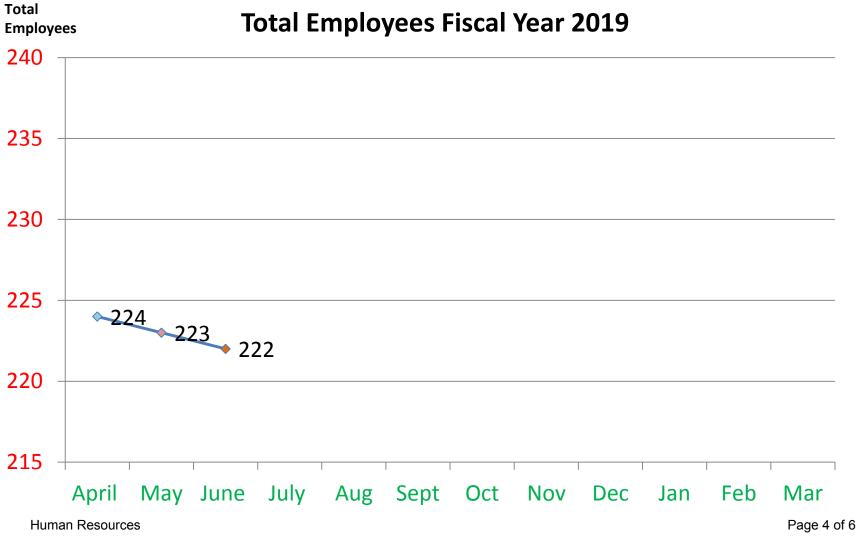
# DEPARTMENT OF HUMAN RESOURCES, PROFESSIONAL DEVELOPMENT & COMPLIANCE

| DEPARTMENT               | MENT PROPERTY TITLE |                              |         |
|--------------------------|---------------------|------------------------------|---------|
| Assisted Housing         |                     |                              |         |
|                          | Section 8           | Homeownership Counselor      | 12/2/13 |
|                          | Section 8           | Customer Care Representative | 10/2/17 |
|                          | Shimberg            | Support Specialist           | 6/25/12 |
|                          | Section 8           | Support Specialist           | 6/19/17 |
| Program & Property Svcs. |                     |                              |         |
|                          | Section 8           | Youth Program Manager        | 11/5/03 |
|                          | Moses White         | Youth Counselor              | 2/14/11 |
|                          | ORCC                | ORCC Service Coordinator     | 7/18/11 |
|                          | Robles Park         | Jobs Plus Community Coach    | 6/5/17  |
|                          | Robles Park         | Jobs Plus Community Coach    | 6/19/17 |
|                          | Section 8           | Sustainability Ambassador    | 4/30/18 |
|                          |                     | Coach                        |         |
|                          |                     | Prodigy Instructor Assistant | 5/7/18  |
| Asset Management         |                     |                              |         |
|                          | Seminole Apartments | Maintenance Mechanic II      | 3/8/01  |
|                          | Section 8           | Property Associate           | 7/24/06 |
|                          | Belmont Heights     | Maintenance Mechanic I       | 9/20/10 |
|                          |                     |                              |         |
| TOTAL THA EM             | APLOYED PUBLIC HO   | USING RESIDENTS              | 14      |





# Total Employees at Tampa Housing Fiscal Year 2019



**MONTHLY TOTALS** 

# JULY Employee of the Month Administration - Assisted Housing



LaDawn Gibson

Human Resources

Ms. LaDawn Gibson has been with the Tampa Housing Authority for over 7 years. She was hired as a Support Specialist in 2010 and was promoted after a year to the position of Housing Counselor. She is a hard worker, reliable, a team player and always has a positive attitude. Ms. Gibson shows her willingness to do whatever it takes to get the job done and even perform tasks or jobs that are not her own. She is always available to lend an ear and support to team members. Ms. Gibson remains focused with the goal of ensuring her office remains file free. She has worked very hard these last few months to improve her case management skills. It is a pleasure having Ms. Gibson on the AH team as she has a strong work ethic. It is evident Ms. Gibson loves what she does and especially the clients she serves. She is deserving of this recognition!

Page 5 of 6

# JULY Employee of the Month Properties - Northern Scattered Sites



Jose Veloz

Mr. Jose Veloz, has been a dedicated and loyal employee of the Tampa Housing Authority for the last 7 years. Jose has a great work ethic and also shows the initiative to take on added responsibilities. His Maintenance Supervisor for the past 3 years stated that it has been a pleasure working with Jose at the Southern Scattered Sites location. His supervisor referred to Jose as one of his best mechanics. Most recently, Jose was given the task of renovating the laundry room facility at Arbors. Through his hard work, his craftsmanship and attention to detail he completed a laundry room with which we are all proud. Jose works tireless to complete all tasks in a timely manner. He is deserving of this worthwhile recognition.



# HOUSING AUTHORITY OF THE CITY OF TAMPA BOARD OF COMMISSIONERS MONTHLY REPORT

Department of Program and Property Services Stephanie Brown-Gilmore, Director June 2018

The Department of Program and Property Services monthly board report will consist of evaluating its departments programs. The Department of Program and Property Services is responsible for service delivery, health and wellness, social, recreational, and self-sufficiency of our residents.

| Program  | Award Amount                                   |
|--|--|
| ROSS Service Coordinator                             | \$682,560                                      |
| Elderly Services                                     | N/A  |
| Choice Neighborhood Initiative (CNI)                 | \$30,000,000                                   |
| YouthBuild <b>(YB)</b>                               | \$1,068,849                                    |
| Florida Network of Youth and Family Services (FLNET) | \$192,753                                      |
| Oaks at Riverview Community Center (ORCC)            | N/A  |
| Jobs Plus Initiative (JPI)                           | \$2,500,000                                    |
| PRODIGY  | \$45,954                                       |
| DJJ Afterschool Program                              | \$61,377                                       |
| City of Tampa Housing Counseling                     | CDBG 17/18 - \$45,000<br>CDBG 18/19 - \$60,000 |
| Project Reinvest: Financial Capability               | \$12,960                                       |

The programs listed below are outlined in detail on the following pages:

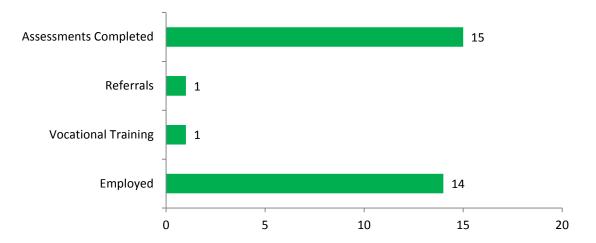
# RESIDENT OPPORTUNITIES FOR SELF-SUFFICIENCY (ROSS) SERVICE COORDINATORS (SC) JUNE 2018

The ROSS SC Program is designed to assist public housing residents to comply with their lease, to become economically independent and free from welfare assistance. The program embraces the entire family structure by offering supportive services to residents. These services are coordinated through various community agencies to assist residents with educational, financial and emotional stability and help them become self-sufficient. Furthermore, case management services give the residents opportunities to obtain job skills training, vocational training, remedial assistance, and opportunities for entrepreneurship and homeownership. The ROSS Service Coordinators are located: Robles Park Village, C. Blythe Andrews, Arbors at Padgett, Seminole, and Moses White.

#### Assessments Completed 143 Referrals 105 GED 9 Post-Secondary 3 Employed 67 0 20 40 60 80 100 120 140 160

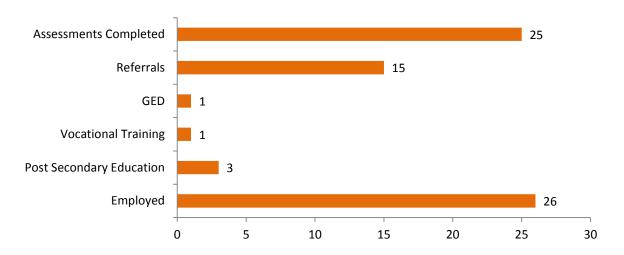
# **Robles Park Village**



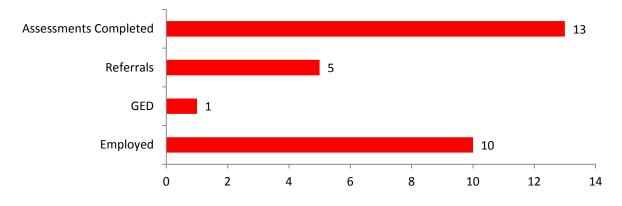


# RESIDENT OPPORTUNITIES FOR SELF-SUFFICIENCY (ROSS) SERVICE COORDINATORS (SC) JUNE 2018

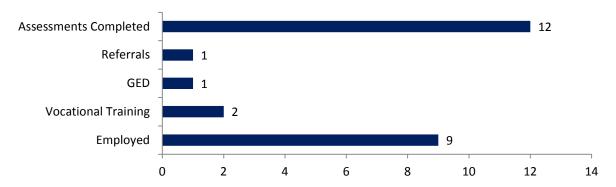
# C. Blythe Andrews



# **Seminole**

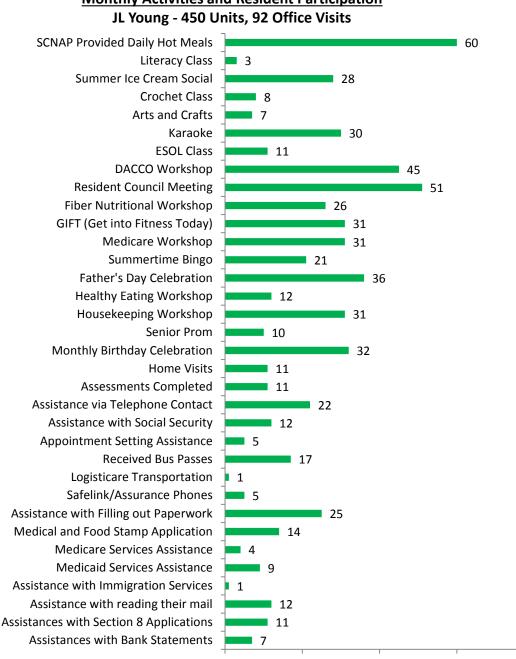






# **ELDERLY SERVICES JUNE 2018**

The Elderly Services Program is designed to assist seniors and persons with disabilities with educational, social, recreational, cultural, health, and wellness-related program activities. Elderly Services help the elderly and disabled residents with their daily average living skills. Many residents are on fixed incomes; therefore services and activities are provided throughout the year for the seniors at JL Young.



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20

40

**Monthly Activities and Resident Participation** 

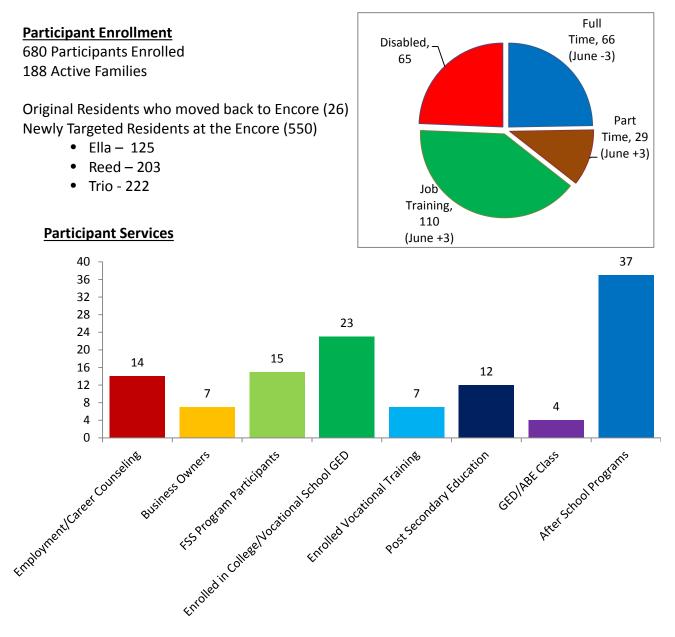
80

60

# COMMUNITY AND SUPPORTIVE SERVICES (CSS) PROGRAM JUNE 2018

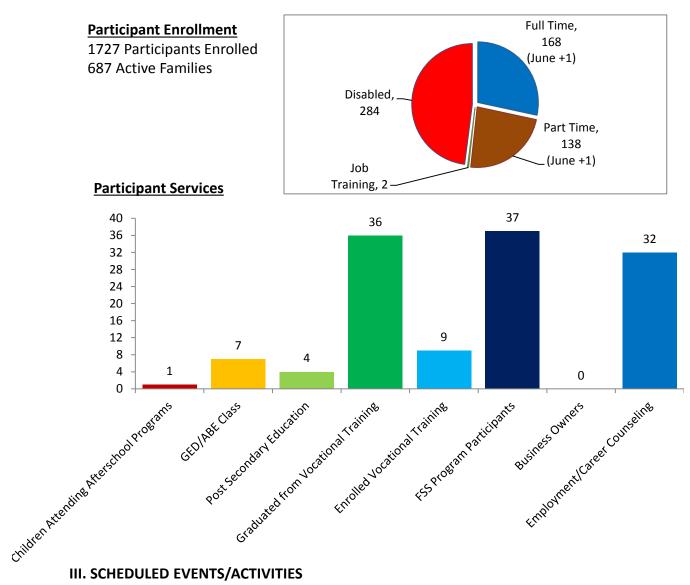
The Central Park Village Community and Supportive Services (CSS) Program is comprised of three phases, (1) Family Needs Assessments/Development of Case Plans, (2) Referral and Service Delivery, (3) Monitoring and Re-Assessments. Case Managers provide referral and assistance to the former residents who lived at Central Park Village and current ENCORE residents. This case management service offers specific programs that are designed, modified and tailored to fit the resident's individual lifestyle.

# Choice Neighborhood Initiative (CNI)



# **COMMUNITY AND SUPPORTIVE SERVICES (CSS) PROGRAM JUNE 2018**





# **III. SCHEDULED EVENTS/ACTIVITIES**

- Individual and Family case management and referral services are still being provided
- Weekly workshops: Assisting residents with registering on CareerSource Tampa Bay for employment.
- Ongoing assistance is provided for afterschool program through the Boys & Girls Club, Robles Park Resource Center and various afterschool programs.
- Ongoing assistance is provided to individuals in need of Employability Skills Training and **Resume Development**
- Ongoing referrals are provided to families seeking employment, mental health, food, clothing, utility and other supportive services

# JOB DEVELOPMENT AND PLACEMENT PROGRAM (JDPP) JUNE 2018

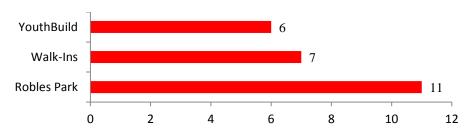
The Job Development and Placement Program (JDPP) will provide direct services by partnering with a variety of community-based agencies, schools, and other non-profit organizations to provide employment training, education services, and job placement services to residents.

Total Number of Residents Serviced: <u>1,373</u> with <u>319</u> receiving employment since the start of the program.

Business met with to create a guaranteed hiring partnership based on our job preparation:

 Coca-Cola Bottling Company, Florida State Fairgrounds, Verizon, Bloomin' Brand, City of Tampa Fire and Rescue, Enterprise Rental Car, Rooms to Go Warehouse, T-Mobile, Citi Bank, Amalie Arena, Double Tree Hotel, Dress for Success, City of Tampa – Water Department, Seminole Hard Rock Hotel and Casino, and Hillsborough County Public Schools.

# Job Development Workshop Attendance



- Burger Fi hired 4 people through the JDPP.
- Wawa hired B. Taylor (YouthBuild) through the JDPP.
- Drove 2 residents of Robles Park Villages to the HHS Job Fair.
- Drove 3 residents of Robles Park Villages to the Aramark Job Fair hosted at USF.
- Drove 1 resident of Robles Park Villages to meet with the Navy recruiter.

Evaluating Employment Characteristics of the Residents (Every Tuesday @ Robles Park Villages 11:30 – 12:30):

An evaluation of the residents provides the foundation for the employment programs job searches. The employment evaluations characteristics will affect which industries and jobs JDPP pursue. THA use the following tools to make this assessment:

Here are the workshop topics:

- First Impressions
- Dress For Success
- Resume Writing
- Searching For Employment/Applications
- Interviewing Skills
- How to keep a Job

#### Program Description:

The THA YouthBuild Program is an initiative with the primary purpose of establishing employable job skills for at-risk and high school drop outs, ages 16-24. The Tampa Housing Authority is partnering with YouthBuild USA, which will assist in the administration of the Construction training of THA participants.

The YouthBuild USA program is comprised of five (5) components: Leadership, Education, Case Management, Construction Training, and Career Development.

| Goals   | Program Goals       | Cohort 1<br>Actuals | Cohort 2<br>Actuals | Current<br>Cohort | Monthly<br>Totals | % Total or<br>number |
|---|---------------------|---------------------|---------------------|-------------------|-------------------|----------------------|
| Enrollees   | 100%<br>60 Students | 26                  | 16                  | 24                | 2                 | 66                   |
| GED/H.S<br>Attainments                              | 75%                 | 15                  | 8                   | 4                 | 1                 | 27                   |
| Literacy and<br>Numeracy Gains                      | 65%                 | 45%                 | 41%                 | 60%               |                   | 60%                  |
| Attainment of<br>Degree/<br>Certification           | 85%                 | 23                  | 11                  | 20                | 2                 | 54                   |
| Placements<br>Employment/<br>Secondary<br>Education | 74%                 | 23                  | 10                  | 12                | 6                 | 45                   |
| Additional<br>Certifications:                       |                     | 23                  | 14                  |                   |                   | 37                   |

# Monthly Highlights:

- YouthBuild USA conducted a Regional Mentorship Training at THA YouthBuild.
- B. Taylor received employment at WAWA while continuing his Plumbing Certification
- T. Harrold has made some positive gains in his TABE

# **Upcoming Events:**

- Annual YB Graduation (August 17<sup>th</sup>)
- Complete YB Application for new round of Funding
- Complete YB Full Affiliation Application

# FLORIDA NETWORK OF YOUTH & FAMILY SERVICES JUNE 2018

The purpose of the program is to offer Mental Health services to public housing residents and surrounding communities in Hillsborough County. The program will target youth that are most at-risk of becoming delinquent. Services are offered to eligible youth and families who possess multiple risk factors and reside in the high-risk zip codes as determined by the Florida Department of Juvenile Justice. Through clinical case management, group counseling, school and home visits, outreach, screenings and assessments, troubled youth and their families will be engaged in ongoing services to prevent delinquency, truancy and broken homes. Currently, there are seven (5) staff (Program Manager, Contracted Case Manager, Data Specialist, and two interns).

# Service Goal:

• One hundred fifty-six (156) youth and their families by June 30, 2018

# Accomplishments:

• One hundred sixty-seven (167) active cases in 2017-2018 Fiscal Year.

| Referral Source            | Group<br>Clients | Individual<br>Counseling | Case<br>Management | Parent & Anger<br>Management Class | Family<br>Counseling |
|----------------------------|------------------|--------------------------|--------------------|------------------------------------|----------------------|
| THA Staff                  | 51               | 17                       | 68                 | 0                                  | 0                    |
| Juvenile Diversion Program | 0                | 5                        | 5                  | 0                                  | 0                    |
| Parent/Guardian            | 6                | 12                       | 18                 | 0                                  | 2                    |
| Schools                    | 39               | 37                       | 76                 | 0                                  | 0                    |
| Other Sources              | 0                | 0                        | 0                  | 0                                  | 0                    |

# Monthly Highlights:

- June 12 Seminole/Moses White "Engaging Youth in Change" Summer Youth Group Meet & Greet
- June 19 & June 20 C. Blythe Andrews "Engaging Youth in Change" Summer Youth Group Meet & Greet

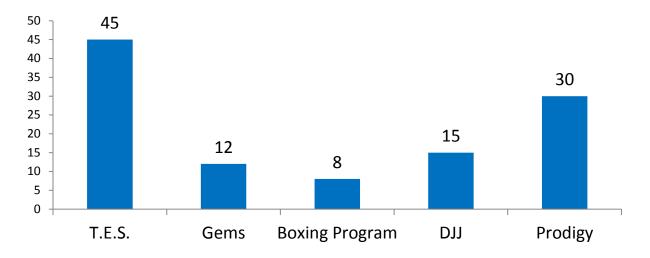
# Upcoming Events:

- C. Blythe Andrews weekly youth group (ages 6-9) July 3 August 7
- Planning one week youth camp at C. Blythe Andrews property (ages 10 17) July 9 July 13

# OAKS AT RIVERVIEW COMMUNITY CENTER JUNE 2018

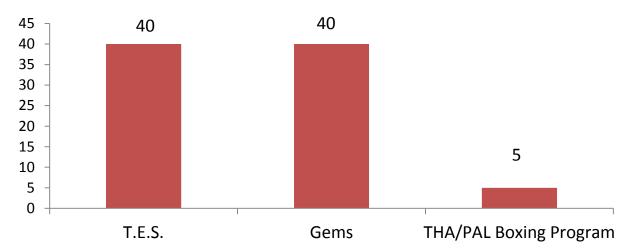
The Oaks at Riverview Community Center (ORCC) provides services relating youth development that includes: tutorial services, artistic expressions, recreational and academic games, computer learning, supportive services, cultural arts, multi-purpose (events, lunch/snack, and presentations), a sound proof media room for movie viewing, gallery, and a patio for outdoor activities. Adjacent to the ORCC is a City of Tampa playground that offers playtime activities that includes an outdoor basketball court, an open field for other activities such as flag football, dodge ball, kickball, and soccer.

# Oaks at Riverview Community Center Participation – Total Attendance – 195



# **Elementary Afterschool Programs - 110**

Middle/High School Programs - 85



# JOBS PLUS INITIATIVE JUNE 2018

The Jobs Plus program is a 4-year grant provided by HUD to support job development, training, employment, supportive services, income incentives and community support for residents of the Robles Park Village development.

#### The Jobs Plus Initiative program consists of the following three core components:

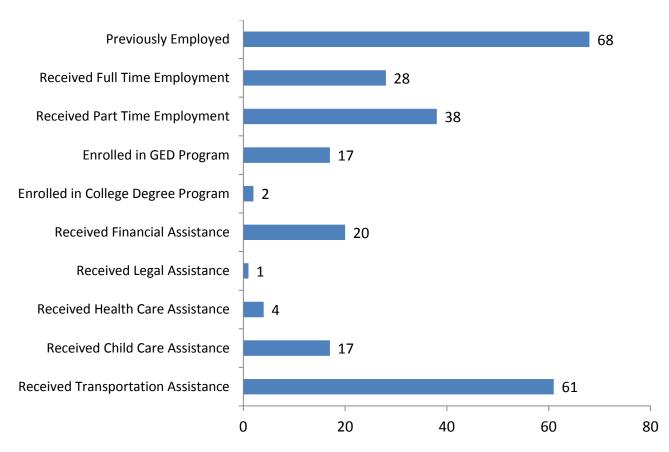
- 1) Employment-Related Service
- 2) Financial Incentives
- 3) Community Support for Work

#### Participant Enrollment

194 Adult Participants enrolled since the beginning of the Program (12 Left Development) 8 Participants enrolled in June 8 Youths are participating in the JPI Program

8 Toutins are participating in the JFTF

#### Participant Services





Jobs Plus Initiative in collaboration with Connect Home:

Four (4) residents have completed the Microsoft Word Specialist Prep class and will begin the "Exam Cram" for their certification.

ConnectHome is currently requiting Robles Park residence for the next certification class in Digital Literacy. Upon completion, the residence will receive a certification from Microsoft in Digital Literacy.

Seven (7) students have successfully completed the Internet Blog Course.

ConnectHome Nation will be providing additional assistance with ideas and resources on device distribution and raising funds.

# Local Partners

- Boys & Girls Club of Tampa Bay
- CareerSource for Tampa Bay
- Champions for Children
- Children's Board of Hillsborough County
- City of Tampa EECBG
- Community Stepping Stones
- Community Training Works
- Corporation of Community and National Services (CNCS)
- Environmental Protection Commission of Hillsborough County
- Hillsborough Community College (HCC) Hillsborough County Library Services
- Hillsborough Public School District
- Hillsborough Education Foundation
- Hillsborough Extension Services
- Johnson Control
- Limitless Vistas (Corps Network)

- Lowry Park Zoo
- Museum of Science and Industry (MOSI)
- Pinellas County Urban League
- Remixing Education through Entertainment, Inc.
- Tampa Bay Technical Forum
- Tampa Heights Junior Civic Association
- Tampa Housing Authority
- Tampa Electric Company (TECO)
- The Centre for Women
- The Florida Aquarium
- The Skills Center
- U.S. Department of Housing and Urban Development (HUD)
- University of South Florida (USF)

# National Partners

- Association of Science-Technology Centers (ASTC)
- Boys and Girls Club
- Corporation of National and Community Services/AmeriCorps
- National Center for Women & IT (NCWIT)
- The Corps Network

- U.S. Department of Energy
- U.S. Department of Housing and Urban Development (HUD)
- US 2020/Citizen Schools.

# HOUSING AUTHORITY of the CITY OF TAMPA BOARD SUMMARY REPORT JUNE 2018

# Center for Affordable Homeownership (CFAH)

#### Homebuyer Education

For the month of June, the CFAH had Forty-Two (42) complete Homebuyer Education class.

First-Time Homebuyer Education Training is an 8-hour Saturday class from 8:00am-5:00pm held at the Cypress office monthly. All participants who successfully complete either class will receive a Certificate of Completion, which is valid for 1 year. The certificate is required if participants are seeking down payment assistance funds.

#### Pre-Purchase, Credit and Budget Counseling

Upon completion of the First-Time Homebuyer Education Training, participants receive pre-purchase one-onone counseling as they pursue their goal of homeownership. Counselors review credit, develop action plans, set goals and create budget and saving plans. In addition, follow-up counseling sessions and constant communication is provided until final closing.

For the month of June, Thirty-Eight (38) people received pre-purchase counseling.

#### Foreclosure Intervention and Default Counseling

The Foreclosure Intervention & Default Counseling program provides assistance to residents facing difficulty making their mortgage payments due to loss of income or other financial hardship. Counselors act as a liaison on behalf of the client to mediate with the lending industry. Through education and counseling sessions, options are identified to determine the best alternative available for the client to avoid foreclosure.

| 2018                             | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD |
|----------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| FTHB* Registrants                | 18  | 33  | 28  | 41  | 19  | 46  |     |     |     |     |     |     | 185 |
| FTHB* Graduates                  | 15  | 30  | 19  | 30  | 16  | 42  |     |     |     |     |     |     | 152 |
| FTHB* Counseling                 | 10  | 17  | 12  | 22  | 36  | 38  |     |     |     |     |     |     | 135 |
| Foreclosure Counseling           | 0   | 0   | 0   | 0   | 0   | 0   |     |     |     |     |     |     | 0   |
| Total Clients Served             | 10  | 17  | 12  | 22  | 36  | 38  |     |     |     |     |     |     | 135 |
| FTHB New Clients                 | 10  | 17  | 12  | 22  | 36  | 38  |     |     |     |     |     |     | 135 |
| Foreclosure New Clients          | 0   | 0   | 0   | 0   | 0   | 0   |     |     |     |     |     |     | 0   |
| Total New Clients                | 10  | 17  | 12  | 22  | 36  | 38  |     |     |     |     |     |     | 135 |
| Non-Section 8<br>Purchased Home  | 2   | 0   | 0   | 1   | 6   | 0   |     |     |     |     |     |     | 9   |
| Public Housing FTHB<br>Attendees | 0   | 0   | 0   | 0   | 0   | 0   |     |     |     |     |     |     | 0   |
| Section 8 FTHB<br>Attendees      | 3   | 2   | 0   | 1   | 2   | 1   |     |     |     |     |     |     | 9   |
| Outreach and<br>Distribution     | 43  | 56  | 44  | 60  | 40  | 55  |     |     |     |     |     |     | 298 |

For the month of June, there were no foreclosure prevention counseling clients.



# **JUNE 2018**

The THA Prodigy Cultural Arts program is funded by Hillsborough County as of January 1<sup>st</sup> and is the product of the University Area Community Development Corporation, Inc. (UACDC), a nonprofit advocate. This prevention program is for students between the ages of six (6) to nineteen (19) years old to improve the lives of at-risk youth by exploring the extent to which community based organizations can engage youth successfully in artistic endeavors through art instruction. The purpose of the program is to improve the quality of life, promote community involvement, and the school performance of program participants. The participants are registered with an application, a pre/post survey, and an Individualized Goal Plan Sheet.

# Subcontract Grant Period: January 1, 2018 – September 30, 2018

**Programming Location:** Oaks at Riverview Community Center (ORCC)

<u>Staff</u>: Site Manager, Program Assistant, Instructor Assistant, Visual Arts Instructor, Music Production Instructor, and ORCC Staff

# Classes Offered – (Provided for 6 weeks):

- Food Staging Class (04/10/2018-05/17/2018) grade levels include Middle/High School (Tuesdays & Thursdays 10:00am 11:30am)
- Music Production Class (04/10/2018-05/17/2018) –grade levels include Elementary School (Tuesdays & Thursdays 9:30am 10:00pm)
- Upcoming Field Trip Lego Land on July 6th

| Month    | Number of Students Enrolled |  |  |
|----------|-----------------------------|--|--|
| January  | 0                           |  |  |
| February | 0                           |  |  |
| March    | 0                           |  |  |
| April    | 40                          |  |  |
| Мау      | 16                          |  |  |
| June     | 40                          |  |  |
| Total    | 96                          |  |  |

# Summer/After School Services Program Oaks at Riverview Community Center JUNE 2018

The ORCC/ DJJ program is funded by Department of Juvenile Justice as of August 31<sup>st</sup>. This prevention program is for students between the ages of five (5) to seventeen (17) years old who have been identified as Potential at-risk youth. The purpose of the program is to prevent delinquency; divert children from the traditional juvenile justice system:. The goal of the program is to take these youths that pose no real threat to public safety away from the juvenile system through programming that will support a safe environment and provide youth and their families' positive alternative for delinquent behavior.

# Subcontract Grant Period: August 31, 2017 – July 31, 2020.

**Programming Location:** Oaks at Riverview Community Center (ORCC)

<u>Staff</u>: ORCC DJJ Youth Counselor, ORCC/DJJ Youth and Family Service Intern, Florida Sheriff's Youth Instructor (One Week), More Health Safety Instructor (3 Workshops per year)

| Month     | Number of Students Enrolled |  |  |  |
|-----------|-----------------------------|--|--|--|
| August    | 0                           |  |  |  |
| September | 0                           |  |  |  |
| October   | 4                           |  |  |  |
| November  | 10                          |  |  |  |
| December  | 15                          |  |  |  |
| January   | 15                          |  |  |  |
| February  | 15                          |  |  |  |
| March     | 15                          |  |  |  |
| April     | 15                          |  |  |  |
| Мау       | 15                          |  |  |  |
| June      | 15                          |  |  |  |



The Greater Tampa Bay Area Council provides staff and program assistance for weekly meetings at the 5 locations for all interested boys. We are expanding the program to include girls in the Cub Scout program starting in August of 2018 and to include a girls' Scouting Program in February of 2019. We plan one off-site trip day trip per month in which the registered youth for any of the developments may participate. During the summer, we give the youth the opportunity for a week of Day Camp for Cub Scouts (elementary aged youth) and a week of overnight Summer Camp for Boy Scouts (middle and high school youth).

|           | Property          | # Registered Scouts | # Attended |
|-----------|-------------------|---------------------|------------|
| Pack 803  | Trio              | 12                  | 4          |
| Crew 803  | Trio              | 9                   | 9          |
| Pack 804  | Robles            | 21                  | 14         |
| Troop 804 | Robles            | 13                  | 13         |
| Pack 805  | North Blvd        | 24                  | 3          |
| Troop 805 | North Blvd        | 19                  | 3          |
| Pack 806  | C. Blythe Andrews | 25                  | 7          |
| Troop 806 | C. Blythe Andrews | 7                   | 6          |
| Pack 807  | ORCC              | 23                  | 23         |
| Troop 807 | ORCC              | 6                   | 0          |
|           | Total             | 159                 | 82         |

# Monthly Participation – June 2018



# Johnson Control's Foundation Sustainability Ambassadors Grant Program

In September 2016 the Tampa Housing Authority was awarded a grant to support the Sustainability Ambassadors Program. The Tampa Housing Johnson Controls Sustainability Ambassadors Program is a resident driven initiative to provide training and education on water and energy saving practices. THA will identify 10 resident volunteers each year who will participate in National Energy Foundation train the trainer energy patrol workshop. The ambassadors will then engage their fellow residents through workshops, one-on-one consumption audits, field trips, and linkages to job training opportunities. This program will take place at 3 different THA properties each grant year. The Housing Authority will receive \$50,000 to run the program for 3 years. The program is funded through December 2019. Through these funds we have hired a part-time Sustainability Ambassador Coach, who will facilitate resident training and education and recruit our resident sustainability ambassadors.

# Program Goals:

- Identify 3 properties each year to target for resident training and education on energy saving measures.

- Recruit 10 resident volunteers each year
- Reduce energy and water consumption on our target properties
- Facilitate resident training and job placement in the fields of energy, water, and conservation.

# June Highlights:

Sustainability Ambassador Coach, Shantica Holder, has been busy recruiting residents to volunteer as Sustainability Ambassadors on their properties. She recently set up a table at the Robles Park Village Health Fair on June 28<sup>th</sup> to discuss the program with the residents. She provided participants with tips and tools that they can use to save energy and water at home. Resident workshops are scheduled for July.





# Geraldine Barnes Award Winner: Iris Acosta

# Personal Development

Iris Acosta is being nominated for personal development for her continuation of reaching towards self-sufficiency. She is a relocation resident from North Boulevard Homes that was an exceptional tenant during her residency at North Boulevard. Iris has been employed with Champions for Children for the last three years, where she is assisting families with raising happy, healthy and well-adjusted children. Mrs. Acosta has a Bachelor of Science degree in Psychology from Mercy College in New York City. Since moving to Florida in 2012 she has sought at making sure that she provided her family with a better life than she had. Mrs. Acosta came to Florida and began her career as a substitute teacher, then worked at Tampa General Hospital part- time in custodial until she could find a position that utilized her degree. She has been determined to maintain her self-sufficiency for herself and her family through maintaining employment for 40 hours a week and acquiring various trainings that could help her with her advancement of her employment. Iris has goals of one day working for the Housing Authority to be able to help other residents like herself maintain their housing, and giving them the motivation that is needed to continue with personal development. She contributes her success as to always wanting a better life for her family, and not letting complacency be her final chapter.

Nominator's Name: Ashley McKenzie

Occupation: Case Manager



## Geraldine Barnes Award Winner: Yvenette Ulysse

### Success without Boundaries

Ms. Ulysse's dream of independency and buying her own home came to fruition three weeks ago. Today, she and her two children are living in a 3 bed 2 bath house in Valrico.

A prior resident of N Boulevard Homes, Ms. Ulysse made use of the FSS program, diligently managed her savings, fully utilized her tax returns, and worked hard by maintaining continued employment to achieve this goal. She has been relentless in pursuing this dream while overcoming a number of setbacks, and did not give up even when losing \$2,000 when trying to close on a previous property.

Nominator's Name: Norlan McKenzie

Occupation: Case Manager

## Strong Families Initiative – June 15th, 2018





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# Memorandum

| TO:   | Board of Commissioners                            |
|-------|---|
| FM:   | Susi Begazo-McGourty, SVP / CFO                   |
| CC:   | Jerome D. Ryans, President / CEO                  |
| DATE: | July 18, 2018                                     |
| RE:   | Financial Reporting for the Month of June 30, 201 |
|       |   |

### Financial Highlights

### June 30, 2018

### Rental Assistance Demonstration (RAD)

- For the Three Months Ended June 30, 2018
- As of June 30, 2018 the RAD properties generated net cash from operations in the amount of \$480,909 after deducting the operating reserves in the amount of \$171,294, PPS funding in the amount of \$85,450, transfer to the Corporate Overhead in the amount of \$232,115 and Replacement Reserves of \$206,694.
- The total RAD rents and other revenue budgeted for this period was \$2,643,658 with the actual revenue earned in the amount of \$2,925,103. The \$281,446 positive variance is primarily attributable to higher occupancy and property vacancy payments. The Year-to-date expenses total is \$1,748,641. This is approximately 5.7% less than budgeted, or with a positive variance of \$100,199.
- In conjunction with the Physical Condition Assessment (PCA) at the RAD closing, these properties have \$636,568 in Capital Improvements projects included in the FY2019 Budget.

### Assisted Housing

### For the Three Months Ended June 30, 2018

- The Voucher utilization for June 30, 2018 remains excellent near 100%; additionally HUD increased administrative fee subsidy in June. A final 2018 budget has not been set by HUD.
- Voucher revenues are \$128.1 thousand above plan. Extra revenues are covering the added voucher cost for 100% utilization versus plan utilization at 98%. Also, the average rental cost is \$677 per unit versus prior year and plan average cost of \$650 per unit.
- The Assisted Housing Program YTD Administrative Revenue is \$160.1 thousand over plan and expenditures are \$54.5 thousand over plan. This is attributable to higher professional services, specifically inspection costs. The monthly income is \$132,155 and the annual income is \$105,598.
- In August 2017 the agency has been asked to provide RAD leased unit and HAP costs information for each of the RAD LLCs. Forecasted payments have been reduced due to lower than expected utilization on the RAD properties. This information will also help HUD determine the impact of the year-end benchmarking which adjusts payments to actual utilization. Additionally, HUD requested updated information on RAD utilization in September 2017 resulting in a reduction of the HUD payment to \$655 thousand; which is

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near utilization. Furthermore, the 2018 HUD RAD budget is not finalized resulting in only \$235K paid monthly January through June.

### **Business Activities**

#### Palm Terrace ALF (PALM)

#### For the Two Month Ended May 31, 2018

- Palm Terrace is an assisted living facility for the elderly, consisting of 73 private and semiprivate beds and was 89% occupied.
- The Statement of Operations was \$(2,987.)
- Operating Cash Balance was \$227,937.
- Replacement Reserves Cash Balance was \$63,053.

### Cedar Pointe (CPNT)

#### For the Three Months Ended June 30, 2018

- Operates 60 units. 8 Low Income Public Housing units, 20 Market units, and 32 Affordable Housing Units.
- The Statement of Operations \$39,099.
- Replacement Reserve was \$171,500.

"Building a World-Class Community, One Family and One Neighborhood at a Time"

### **Blended Components**

### North Tampa Housing Development Corporation (NTHDC)

#### For the Three Months Ended June 30, 2018

In 2004, the U.S. Department of Housing and Urban Development (HUD) contracted with the North Tampa Housing Development Corporation (NTHDC) to handle the Performance Based Contract Administration ("PBCA"). The contract includes the administration of 470 contract properties covering approximately 40,188 assisted housing units. NTHDC earns administrative fees for managing the Section 8 Housing Vouchers throughout the State of Florida.

- The Statement of Operations (after donations to affiliated entities) was \$273,631.
- Operating Cash Balance was \$9,646,963.

#### Meridian River Development Corporation (MRDC)

#### For the Five Months Ended June 30, 2018

- MRDC's communities are Meridian River, River Place and River Pines. A substantial capital improvement plan was implemented in 2012 for the MRDC properties. MRDC was 97.6% occupied.
- The Statement of Operations after debt service was \$599,771.
- Operating Cash Balance was \$2,906,647.
- Replacement Reserves Cash Balance was \$378,684.

#### **Related Entities**

#### The Ella at Encore (ELLA)

#### For the Five Months Ended May 31, 2018

- The Ella at Encore operates 32 Low Income Public Housing units, 64 Project Based Section 8 units, and 64 Affordable Housing Units and was 99.4% occupied.
- The Statement of Operations was \$34,492.
- Operating Cash Balance was \$101,606.
- Replacement Reserve Cash Balance was \$247,422.

#### The Trio at Encore (TRIO)

#### For the Five Months Ended May 31, 2018

- The Trio at Encore operates 32 Low Income Public Housing units, 67 Project Based Section 8 units, and 42 Market Rate Units and was 99.3% occupied.
- The Statement of Operations was \$129,556.
- Operating Cash Balance was \$329,551.
- Replacement Reserve Cash Balance was \$152,215.

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### The Reed at Encore (REED)

### For the Five Months Ended May 31, 2018

- The Reed at Encore operates 14 Low Income Public Housing units, 144 Project Based Section 8 units, and was 100.0% occupied.
- The Statement of Operations after debt and replacement reserves was \$129,437.
- Operating Cash Balance was \$594,392.
- Replacement Reserve Cash Balance was \$119,829.

#### The Gardens at South Bay

#### For the Five Months Ended May 31, 2018

- The Gardens at South Bay, LTD is a mixed finance project consisting of 216 apartment units and was 98.6% occupied.
- The Statement of Operations after Debt and Replacement Reserves was (\$142,490).
- Operating Cash Balance was \$237,910.
- Replacement Reserves Cash Balance was \$412,680.

### Osborne Landing LTD (OSB)

### For the Six Months Ended June 30, 2018

- Osborne Landing operates a 43 unit affordable housing apartment development in Tampa, Florida.
- The Statement of Operations was \$25,443.

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RAD Properties Summary

Net Operating Income

For the Three Months Ended June 30, 2018

|   | Rob         | oles Park,<br>LLC | Arbors<br>tate, LLC | eminole<br>ark, LLC | himberg<br>tates, LLC | Scruggs<br>anor, LLC | ١  | (TD Total | 3 Month<br>Budget | ۷  | /ariance | Annual<br>Budget |
|---|-------------|-------------------|---------------------|---------------------|-----------------------|----------------------|----|-----------|-------------------|----|----------|------------------|
| Total Revenue                           | <b>\$</b> 1 | ,194,716          | \$<br>509,546       | \$<br>437,873       | \$<br>437,266         | \$<br>345,701        | \$ | 2,925,103 | \$<br>2,643,658   | \$ | 281,446  | \$<br>10,574,631 |
| Admin Salaries / Benefits               |             | 121,120           | 45,279              | 39,715              | 50,479                | 37,050               |    | 293,643   | 276,232           |    | (17,411) | 1,104,927        |
| Administrative Expenses                 |             | 55,820            | 25,022              | 9,981               | 14,655                | 6,127                |    | 111,604   | 108,942           |    | (2,662)  | 435,767          |
| Management Fees                         |             | 97,490            | 36,174              | 29,676              | 31,660                | 25,211               |    | 220,211   | 220,211           |    | (0)      | 880,844          |
| Tenant Services Salary / Benefits       |             | 6,265             | 1,409               | 5,967               | 5,430                 | 3,365                |    | 22,436    | 22,979            |    | 543      | 91,917           |
| Tenant Service Expenses                 |             | 2,482             | 1,255               | 1,813               | 1,527                 | 966                  |    | 8,043     | 27,244            |    | 19,201   | 108,977          |
| Utilities                               |             | 34,732            | 16,774              | 34,032              | 21,508                | 11,869               |    | 118,915   | 152,979           |    | 34,064   | 611,917          |
| Maintenance Salary / Benefits           |             | 180,118           | 69,774              | 51,356              | 51,616                | 36,692               |    | 389,557   | 402,193           |    | 12,636   | 1,608,773        |
| Maintenance Expenses                    |             | 70,592            | 11,824              | 25,964              | 12,825                | 12,009               |    | 133,215   | 167,275           |    | 34,060   | 669,100          |
| Contracted Maintenance Services         |             | 115,907           | 41,031              | 56,351              | 49,240                | 33,369               |    | 295,899   | 317,931           |    | 22,032   | 1,271,723        |
| Protective Services Salary and Benefits |             | 7,708             | 3,172               | 2,884               | 2,884                 | 2,019                |    | 18,667    | 23,293            |    | 4,626    | 93,171           |
| General Expenses                        |             | 46,008            | 30,645              | 30,206              | 15,414                | 14,178               |    | 136,451   | 128,186           |    | (8,264)  | 512,745          |
| Other Expenses                          |             | -                 | -                   |                     |                       |                      |    |           | 1,375             |    |          | 5,500            |
| Total Expenses                          | \$          | 738,241           | \$<br>282,359       | \$<br>287,947       | \$<br>257,237         | \$<br>182,856        | \$ | 1,748,641 | \$<br>1,848,840   | \$ | 100,199  | \$<br>7,395,361  |
| Net Operating Income                    | \$          | 456,475           | \$<br>227,187       | \$<br>149,926       | \$<br>180,029         | \$<br>162,845        | \$ | 1,176,463 | \$<br>794,817     | \$ | 381,645  | \$<br>3,179,270  |
| Operating Reserves                      |             | 72,453            | 28,671              | 25,700              | 25,601                | 18,868               |    | 171,294   | 114,196           |    | 57,098   | 685,178          |
| PPS Funidng                             |             | 53,715            |                     | 21,013              |                       | 10,721               |    | 85,450    | 59,860            |    | 25,590   | 359,158          |
| Transfer to Corporate Overhead          |             | 42,693            | 75,569              | 7,357               | 52,501                | 53,997               |    | 232,115   | 154,743           |    | 77,371   | 928,460          |
| Replacement Reserves                    |             | 125,928           | 24,066              | 21,294              | 20,790                | 14,616               |    | 206,694   | 137,796           |    | 68,898   | 826,776          |
| Total Other Out Flows                   | \$          | 294,789           | \$<br>128,306       | \$<br>75,364        | \$<br>98,892          | \$<br>98,202         | \$ | 695,553   | \$<br>466,595     | \$ | 228,957  | \$<br>2,799,572  |
| Net Cash From Operations                | \$          | 161,687           | \$<br>98,882        | \$<br>74,562        | \$<br>81,137          | \$<br>64,643         | \$ | 480,909   | \$<br>328,222     | \$ | 152,687  | \$<br>379,698    |

Robles Park, LLC (432 Units)

Net Operating Income

### For the Three Months Ended June 30, 2018

|   | P  | D Actual | РТ | D Budget | ۷  | ariance  | Y٦ | TD Actual | ΥT   | D Budget  | ۷  | /ariance | ŀ    | nnual      |
|---|----|----------|----|----------|----|----------|----|-----------|------|-----------|----|----------|------|------------|
| Total Revenue                           | \$ | 377,198  | \$ | 362,035  | \$ | 15,163   | \$ | 1,194,716 | \$ 1 | 1,086,106 | \$ | 108,610  | \$ 4 | ,344,424   |
| Admin Salaries / Benefits               |    | 40,761   |    | 36,208   |    | (4,553)  |    | 121,120   |      | 108,624   |    | (12,496) |      | 434,498.03 |
| Administrative Expenses                 |    | 22,947   |    | 13,769   |    | (9,178)  |    | 55,820    |      | 41,308    |    | (14,512) |      | 165,230.94 |
| Management Fees                         |    | 32,497   |    | 32,497   |    | -        |    | 97,490    |      | 97,490    |    | -        |      | 389,959.00 |
| Tenant Services Salary / Benefits       |    | 2,031    |    | 2,114    |    | 83       |    | 6,265     |      | 6,343     |    | 78       |      | 25,370.97  |
| Tenant Service Expenses                 |    | 763      |    | 3,645    |    | 2,882    |    | 2,482     |      | 10,935    |    | 8,453    |      | 43,740.21  |
| Utilities                               |    | 17,933   |    | 15,802   |    | (2,131)  |    | 34,732    |      | 47,406    |    | 12,675   |      | 211,174.67 |
| Maintenance Salary / Benefits           |    | 57,752   |    | 62,210   |    | 4,458    |    | 180,118   |      | 186,631   |    | 6,513    |      | 746,524.61 |
| Maintenance Expenses                    |    | 23,825   |    | 26,225   |    | 2,400    |    | 70,592    |      | 78,675    |    | 8,083    |      | 314,700.00 |
| Contracted Maintenance Services         |    | 49,451   |    | 36,804   |    | (12,646) |    | 115,907   |      | 110,413   |    | (5,495)  |      | 441,650.57 |
| Protective Services Salary and Benefits |    | -        |    | 2,804    |    | 2,804    |    | 7,708     |      | 8,411     |    | 703      |      | 33,642.49  |
| General Expenses                        |    | 18,180   |    | 13,964   |    | (4,216)  |    | 46,008    |      | 41,891    |    | (4,117)  |      | 167,561.86 |
| Total Expenses                          | \$ | 266,139  | \$ | 246,042  | \$ | (20,097) | \$ | 738,241   | \$   | 738,126   | \$ | (115)    | \$ 2 | 2,974,053  |
| Net Operating Income                    | \$ | 111,060  | \$ | 115,993  | \$ | (4,934)  | \$ | 456,475   | \$   | 347,980   | \$ | 108,496  | \$ 1 | ,370,371   |
| Operating Reserves                      |    | 24,151   |    | 24,151   |    | -        |    | 72,453    |      | 72,453    |    | -        |      | 289,814    |
| PPS Funding                             |    | 17,905   |    | 17,905   |    | -        |    | 53,715    |      | 53,715    |    | -        |      | 230,708    |
| Transfer to Corporate Overhead          |    | 14,231   |    | 14,231   |    | -        |    | 42,693    |      | 42,693    |    | -        |      | 170,771    |
| Replacement Reserves                    |    | 41,976   |    | 41,976   |    | -        |    | 125,928   |      | 125,928   |    | -        |      | 503,712    |
| Total Other Out Flows                   | \$ | 98,263   | \$ | 98,263   | \$ | -        | \$ | 294,789   | \$   | 294,789   | \$ | -        | \$ 1 | ,195,005   |
| Net Cash From Operations                | \$ | 12,797   | \$ | 17,730   | \$ | (4,934)  | \$ | 161,687   | \$   | 53,191    | \$ | 108,496  | \$   | 175,366    |

Arbors Estate, LLC (191 units)

Net Operating Income

### For the Three Months Ended June 30, 2018

|                                   | РТ | D Actual | РТ | D Budget | Va | riance  | Y  | TD Actual | Y٦ | D Budget | Va | ariance |    | Annual     |
|-----------------------------------|----|----------|----|----------|----|---------|----|-----------|----|----------|----|---------|----|------------|
| Total Revenue                     | \$ | 159,645  | \$ | 152,684  | \$ | 6,961   | \$ | 509,546   | \$ | 458,051  | \$ | 51,496  | 1, | 832,203.00 |
| Admin Salaries / Benefits         |    | 15,560   |    | 17,305   |    | 1,745   |    | 45,279    |    | 47,062   |    | 1,783   |    | 188,249.22 |
| Administrative Expenses           |    | 11,324   |    | 7,581    |    | (3,744) |    | 25,022    |    | 22,742   |    | (2,280) |    | 90,966.49  |
| Management Fees                   |    | 12,058   |    | 12,058   |    | -       |    | 36,174    |    | 36,174   |    | -       |    | 144,697.00 |
| Tenant Services Salary / Benefits |    | 447      |    | 487      |    | 40      |    | 1,409     |    | 1,460    |    | 52      |    | 5,840.41   |
| Tenant Service Expenses           |    | 608      |    | 1,634    |    | 1,026   |    | 1,255     |    | 4,902    |    | 3,647   |    | 19,609.99  |
| Utilities                         |    | 8,740    |    | 7,151    |    | (1,589) |    | 16,774    |    | 21,454   |    | 4,680   |    | 92,349.41  |
| Maintenance Salary / Benefits     |    | 21,024   |    | 24,451   |    | 3,427   |    | 69,774    |    | 73,353   |    | 3,579   |    | 293,411.66 |
| Maintenance Expenses              |    | 7,540    |    | 8,883    |    | 1,343   |    | 11,824    |    | 26,649   |    | 14,824  |    | 106,595.00 |
| Contracted Maintenance Services   |    | 24,586   |    | 17,361   |    | (7,226) |    | 41,031    |    | 52,082   |    | 11,050  |    | 208,326.88 |
| General Expenses                  |    | 8,432    |    | 8,789    |    | 357     |    | 30,645    |    | 26,368   |    | (4,277) |    | 105,470.06 |
| Other Expenses                    |    | -        |    | 417      |    | 417     |    | -         |    | 1,250    |    | 1,250   |    | 5,000.00   |
| Total Expenses                    | \$ | 110,320  | \$ | 106,117  | \$ | (4,204) | \$ | 282,359   | \$ | 318,350  | \$ | 35,991  | \$ | 1,279,933  |
| Net Operating Income              | \$ | 49,324   | \$ | 46,567   | \$ | 2,757   | \$ | 227,187   | \$ | 139,701  | \$ | 87,486  | \$ | 552,270    |
| Operating Reserves                |    | 9,557    |    | 9,557    |    | -       |    | 28,671    |    | 28,671   |    | -       |    | 114,683    |
| Transfer to Corporate Overhead    |    | 25,190   |    | 25,190   |    | -       |    | 75,569    |    | 75,569   |    | -       |    | 302,275    |
| Replacement Reserves              |    | 8,022    |    | 8,022    |    | -       |    | 24,066    |    | 24,066   |    | -       |    | 96,264     |
| Total Other Out Flows             | \$ | 42,769   | \$ | 42,769   | \$ | -       | \$ | 128,306   | \$ | 128,306  | \$ | -       | \$ | 513,222    |
| Net Cash From Operations          | \$ | 6,556    | \$ | 3,798    | \$ | 2,757   | \$ | 98,882    | \$ | 11,395   | \$ | 87,486  | \$ | 39,048     |

Finance

Seminole Park Apartments, LLC (169 Units)

Net Operating Income

### For the Three Months Ended June 30, 2018

| Total Revenue                           | \$<br>135,208 | \$<br>126,163 | \$<br>9,044    | \$<br>437,873 | \$<br>378,490 | \$<br>59,384  | \$  | 1,513,959  |
|---|---------------|---------------|----------------|---------------|---------------|---------------|-----|------------|
| Admin Salaries / Benefits               | 12,586        | 12,885        | 299            | 39,715        | 38,655        | (1,060)       |     | 154,621.46 |
| Administrative Expenses                 | 3,806         | 5,617         | 1,811          | 9,981         | 16,851        | 6,870         |     | 67,402.74  |
| Management Fees                         | 9,892         | 9,892         | -              | 29,676        | 29,676        | -             |     | 118,705.00 |
| Tenant Services Salary / Benefits       | 1,891         | 2,049         | 158            | 5,967         | 6,147         | 180           |     | 24,589.97  |
| Tenant Service Expenses                 | 909           | 1,445         | 536            | 1,813         | 4,335         | 2,522         |     | 17,340.74  |
| Utilities                               | 21,002        | 11,373        | (9,629)        | 34,032        | 34,118        | 86            |     | 139,514.87 |
| Maintenance Salary / Benefits           | 17,098        | 17,500        | 402            | 51,356        | 52,500        | 1,144         |     | 210,000.59 |
| Maintenance Expenses                    | 13,629        | 7,508         | (6,120)        | 25,964        | 22,525        | (3,439)       |     | 90,100.00  |
| Contracted Maintenance Services         | 19,630        | 19,253        | (376)          | 56,351        | 57,760        | 1,409         |     | 231,040.25 |
| Protective Services Salary and Benefits | 913           | 1,294         | 381            | 2,884         | 3,882         | 998           |     | 15,526.99  |
| General Expenses                        | 10,040        | 6,633         | (3,407)        | 30,206        | 19,900        | (10,307)      |     | 79,598.53  |
| Total Expenses                          | \$<br>111,396 | \$<br>95,450  | \$<br>(15,946) | \$<br>287,947 | \$<br>286,350 | \$<br>(1,597) | \$  | 1,148,441  |
| Net Operating Income                    | \$<br>23,811  | \$<br>30,713  | \$<br>(6,902)  | \$<br>149,926 | \$<br>92,140  | \$<br>57,786  | \$  | 365,518    |
| Operating Reserves                      | 8,567         | 8,567         | -              | 25,700        | 25,700        | -             |     | 102,801    |
| PPS Funding                             | 7,004         | 7,004         | -              | 21,013        | 21,013        |               |     | 85,566     |
| Transfer to Corporate Overhead          | 2,452         | 2,452         | -              | 7,357         | 7,357         | -             |     | 29,426     |
| Replacement Reserves                    | 7,098         | 7,098         | -              | 21,294        | 21,294        | -             |     | 85,176     |
| Total Other Out Flows                   | \$<br>25,121  | \$<br>25,121  | \$<br>-        | \$<br>75,364  | \$<br>75,364  | \$<br>-       | \$  | 302,969    |
| Net Cash From Operations                | \$<br>(1,310) | \$<br>5,592   | \$<br>(6,902)  | \$<br>74,562  | \$<br>16,776  | \$<br>57,786  | \$  | 62,549     |
| Finance                                 |               |               |                |               |               | P             | age | 8 of 32    |

Shimberg Estate, LLC (165 Units)

Net Operating Income

For the Three Months Ended June 30, 2018

|                                   | P  | TD Actual | РТ | D Budget | ١  | /ariance | Y٦ | D Actual | ΥT | D Budget | Va | ariance | Annual          |
|-----------------------------------|----|-----------|----|----------|----|----------|----|----------|----|----------|----|---------|-----------------|
| Total Revenue                     | \$ | 141,272   | \$ | 133,751  | \$ | 7,522    | \$ | 437,266  | \$ | 401,252  | \$ | 36,014  | \$<br>1,605,009 |
| Admin Salaries / Benefits         |    | 16.327    |    | 16.024   |    | (303)    |    | 50,479   |    | 48.072   |    | (2,407) | 192,288         |
| Administrative Expenses           |    | 9,052     |    | 5,437    |    | (3,615)  |    | 14,655   |    | 16,311   |    | 1,656   | 65,244          |
| Management Fees                   |    | 10,553    |    | 10,553   |    | -        |    | 31,660   |    | 31,660   |    | -       | 126,641         |
| Tenant Services Salary / Benefits |    | 1,719     |    | 1,857    |    | 138      |    | 5,430    |    | 5,571    |    | 141     | 22,284          |
| Tenant Service Expenses           |    | 639       |    | 1,373    |    | 734      |    | 1,527    |    | 4,119    |    | 2,592   | 16,476          |
| Utilities                         |    | 8,991     |    | 7,495    |    | (1,496)  |    | 21,508   |    | 22,484   |    | 976     | 96,282          |
| Maintenance Salary / Benefits     |    | 17,228    |    | 17,375   |    | 148      |    | 51,616   |    | 52,126   |    | 510     | 208,505         |
| Maintenance Expenses              |    | 5,368     |    | 7,527    |    | 2,158    |    | 12,825   |    | 22,580   |    | 9,755   | 90,320          |
| Contracted Maintenance Services   | 6  | 13,670    |    | 19,431   |    | 5,761    |    | 49,240   |    | 58,293   |    | 9,053   | 233,172         |
| Protective Services and Benefits  |    | 913       |    | 1,186    |    | 273      |    | 2,884    |    | 3,558    |    | 674     | 14,233          |
| General Expenses                  |    | 4,913     |    | 6,689    |    | 1,776    |    | 15,414   |    | 20,066   |    | 4,652   | 80,262          |
| Total Expenses                    | \$ | 89,373    | \$ | 94,947   | \$ | 5,573    | \$ | 257,237  | \$ | 284,841  | \$ | 27,603  | \$<br>1,145,707 |
| Net Operating Income              | \$ | 51,899    | \$ | 38,804   | \$ | 13,095   | \$ | 180,029  | \$ | 116,412  | \$ | 63,617  | \$<br>459,302   |
| Operating Reserves                |    | 8,534     |    | 8,534    |    | -        |    | 25,601   |    | 25,601   |    | -       | 102,406         |
| Transfer to Corporate Overhead    |    | 17,500    |    | 17,500   |    | -        |    | 52,501   |    | 52,501   |    | -       | 210,002         |
| Replacement Reserves              |    | 6,930     |    | 6,930    |    | -        |    | 20,790   |    | 20,790   |    | -       | 83,160          |
| Total Other Out Flows             | \$ | 32,964    | \$ | 32,964   | \$ | •        | \$ | 98,892   | \$ | 98,892   | \$ | -       | \$<br>395,568   |
| Net Cash From Operations          | \$ | 18,935    | \$ | 5,840    | \$ | 13,095   | \$ | 81,137   | \$ | 17,520   | \$ | 63,617  | \$<br>63,734    |

Scruggs Manor Estate, LLC (116 Units)

Net Operating Income

### For the Three Months Ended June 30, 2018

|                                   | РТ | D Actual | РТ | D Budget | Va | ariance | Y٦ | TD Actual | ΥT | D Budget | V  | ariance |     | Annual   |
|-----------------------------------|----|----------|----|----------|----|---------|----|-----------|----|----------|----|---------|-----|----------|
| Total Revenue                     | \$ | 112,157  | \$ | 106,586  | \$ | 5,571   | \$ | 345,701   | \$ | 319,759  | \$ | 25,942  | \$1 | ,279,036 |
| Admin Salaries / Benefits         |    | 13,209   |    | 11,273   |    | (1,936) |    | 37,050    |    | 33,818   |    | (3,232) |     | 135,271  |
| Administrative Expenses           |    | 2,778    |    | 3,910    |    | 1,132   |    | 6,127     |    | 11,731   |    | 5,604   |     | 46,922   |
| Management Fees                   |    | 8,404    |    | 8,404    |    | -       |    | 25,211    |    | 25,211   |    | -       |     | 100,842  |
| Tenant Services Salary / Benefits |    | 1,066    |    | 1,153    |    | 87      |    | 3,365     |    | 3,458    |    | 93      |     | 13,832   |
| Tenant Service Expenses           |    | 505      |    | 984      |    | 480     |    | 966       |    | 2,953    |    | 1,986   |     | 11,810   |
| Utilities                         |    | 6,108    |    | 5,710    |    | (398)   |    | 11,869    |    | 17,129   |    | 5,260   |     | 72,596   |
| Maintenance Salary / Benefits     |    | 12,397   |    | 12,528   |    | 131     |    | 36,692    |    | 37,583   |    | 890     |     | 150,331  |
| Maintenance Expenses              |    | 6,021    |    | 5,615    |    | (406)   |    | 12,009    |    | 16,846   |    | 4,837   |     | 67,385   |
| Contracted Maintenance Services   |    | 18,847   |    | 13,128   |    | (5,719) |    | 33,369    |    | 39,383   |    | 6,014   |     | 157,533  |
| Protective Services and Benefits  |    | 639      |    | 863      |    | 224     |    | 2,019     |    | 2,588    |    | 569     |     | 10,352   |
| General Expenses                  |    | 4,697    |    | 6,654    |    | 1,957   |    | 14,178    |    | 19,963   |    | 5,785   |     | 79,853   |
| Other Expenses                    |    |          |    | 41.67    |    | 42      |    | -         |    | 125      |    | 125     |     | 500      |
| Total Expenses                    | \$ | 74,670   | \$ | 70,262   | \$ | (4,407) | \$ | 182,856   | \$ | 210,787  | \$ | 27,931  | \$  | 847,226  |
| Net Operating Income              | \$ | 37,488   | \$ | 36,324   | \$ | 1,164   | \$ | 162,845   | \$ | 108,972  | \$ | 53,873  | \$  | 431,810  |
| Operating Reserves                |    | 6,289    |    | 6,289    |    | -       |    | 18,868    |    | 18,868   |    | -       |     | 75,474   |
| PPS Funding                       |    | 3,574    |    | 3,574    |    | -       |    | 10,721    |    | 10,721   |    | -       |     | 42,884   |
| Transfer to Corporate Overhead    |    | 17,999   |    | 17,999   |    | -       |    | 53,997    |    | 53,997   |    | -       |     | 215,986  |
| Replacement Reserves              |    | 4,872    |    | 4,872    |    | -       |    | 14,616    |    | 14,616   |    | -       |     | 58,464   |
| Total Other Out Flows             | \$ | 32,734   | \$ | 32,734   | \$ | -       | \$ | 98,202    | \$ | 98,202   | \$ | -       | \$  | 392,808  |
| Net Cash From Operations          | \$ | 4,754    | \$ | 3,590    | \$ | 1,164   | \$ | 64,643    | \$ | 10,770   | \$ | 53,873  | \$  | 39,002   |

Finance

JL YOUNG, INC (447 Units)

Net Operating Income

### For the Three Months Ended June 30, 2018

|   | P  | D Actual | РТ | D Budget | Va | ariance | Y٦ | TD Actual | YTD B   | udget  | V  | /ariance  | ŀ    | nnual    |
|---|----|----------|----|----------|----|---------|----|-----------|---------|--------|----|-----------|------|----------|
| Total Revenue                           | \$ | 316,109  | \$ | 299,685  | \$ | 16,424  | \$ | 1,870,784 | \$ 1,79 | 8,109  | \$ | 72,674    | \$3  | ,596,218 |
| Admin Salaries / Benefits               |    | 32,557   |    | 32,142   |    | (415)   |    | 194,922   | 1       | 92,849 |    | 2,073     |      | 385,699  |
| Administrative Expenses                 |    | 5,707    |    | 13,612   |    | 7,905   |    | 26,566    |         | 81,670 |    | (55,104)  |      | 163,340  |
| Management Fees                         |    | 24,677   |    | 24,677   |    | 0       |    | 167,105   | 1       | 48,065 |    | 19,040    |      | 296,129  |
| Tenant Services Salary / Benefits       |    | 5,994    |    | 6,427    |    | 433     |    | 37,048    |         | 38,563 |    | (1,515)   |      | 77,126   |
| Tenant Service Expenses                 |    | 876      |    | 998      |    | 122     |    | 10,970    |         | 5,988  |    | 4,982     |      | 11,976   |
| Utilities                               |    | 17,010   |    | 23,395   |    | 6,384   |    | 100,120   | 1       | 46,579 |    | (46,459)  |      | 286,946  |
| Maintenance Salary / Benefits           |    | 48,177   |    | 57,865   |    | 9,688   |    | 320,323   | 3       | 47,190 |    | (26,867)  |      | 694,380  |
| Maintenance Expenses                    |    | 10,008   |    | 16,478   |    | 6,470   |    | 35,170    |         | 98,870 |    | (63,700)  |      | 197,741  |
| Contracted Maintenance Services         |    | 37,295   |    | 42,695   |    | 5,400   |    | 160,287   | 2       | 56,171 |    | (95,884)  |      | 512,342  |
| Protective Services Salary and Benefits |    | 2,556    |    | 2,672    |    | 116     |    | 16,030    |         | 16,031 |    | (1)       |      | 32,063   |
| Protective Service Expenses             |    | 7,670    |    | 8,333    |    | 663     |    | 41,772    |         | 50,000 |    | (8,228)   |      | 100,000  |
| General Expenses                        |    | 6,720    |    | 6,921    |    | 202     |    | 44,109    |         | 41,528 |    | 2,581     |      | 83,056   |
| Total Expenses                          | \$ | 199,246  | \$ | 236,215  | \$ | 36,969  | \$ | 1,154,422 | \$ 1,42 | 3,504  | \$ | (269,083) | \$2  | ,840,797 |
| Net Operating Income                    | \$ | 116,863  | \$ | 63,469   | \$ | 53,394  | \$ | 716,362   | \$ 37   | 4,605  | \$ | (196,408) | \$   | 755,422  |
| Operating Reserves                      |    | 21,292   |    | 21,292   |    | -       |    | 63,875    |         | 63,875 |    | -         |      | 255,499  |
| PPS Funding                             |    | 3,334    |    | 3,334    |    | -       |    | 10,002    |         | 10,002 |    | -         |      | 40,008   |
| Transfer to Corporate Overhead          |    | 12,063   |    | 12,063   |    | -       |    | 36,189    |         | 36,189 |    | -         |      | 144,756  |
| Replacement Reserves                    |    | 18,774   |    | 18,774   |    | -       |    | 56,322    |         | 56,322 |    | -         |      | 225,288  |
| Total Other Out Flows                   | \$ | 55,463   | \$ | 55,463   | \$ | •       | \$ | 166,388   | \$ 16   | 6,388  | \$ | -         | \$   | 665,551  |
| Net Cash From Operations                | \$ | 61,401   | \$ | 8,007    | \$ | 53,394  | \$ | 549,974   | \$ 20   | 8,217  | \$ | 341,757   | \$   | 89,871   |
| Finance                                 |    |          |    |          |    |         |    |           |         |        |    |           | - 44 | ef 22    |

Finance

### Central Office Cost Center Income And Operating Expenses For the Three Months Ended June 30, 2018

|                                   | Y  | TD Actual | Y٦ | TD Budget | Va | riance   | Annual          |
|-----------------------------------|----|-----------|----|-----------|----|----------|-----------------|
| Management Fees Rad               | \$ | 294,243   | \$ | 294,243   | \$ | -        | \$<br>1,176,973 |
| Management Fees Assisted Housing  |    | 331,662   |    | 331,662   |    | -        | 1,326,647       |
| Other Fees                        |    | 155,098   |    | 155,098   |    | -        | 620,391         |
| Total Revenue                     | \$ | 781,003   | \$ | 781,003   | \$ | -        | \$<br>3,124,011 |
| Admin Salaries / Benefits         | \$ | 839,858   | \$ | 825,491   | \$ | (14,367) | \$<br>3,301,963 |
| Administrative Expenses           |    | 146,716   | \$ | 132,910   |    | (13,806) | 510,040         |
| Tenant and Social Services        |    | 430       | \$ | 500       |    | 70       | 2,000           |
| Utilities                         |    | 14,050    | \$ | 22,678    |    | 8,627    | 93,036          |
| Ord Maint & Operation             |    | 145,812   | \$ | 151,284   |    | 5,472    | 492,987         |
| Protective Services               |    | 41,737    | \$ | 40,177    |    | (1,560)  | 160,709         |
| General Expenses                  |    | 20,608    | \$ | 20,175    |    | (433)    | 80,701          |
| Other Expenses                    |    | -         | \$ | 3,750.00  |    | 3,750    | 15,000          |
| Total Expenses                    | \$ | 1,209,211 | \$ | 1,196,965 | \$ | (12,246) | \$<br>4,656,436 |
| Transfer In - NTHD                |    | 109,532   |    | 109,532   |    | -        | 438,129         |
| Transfers from RAD Properties     |    | 268,304   |    | 268,304   |    | -        | 1,073,216       |
| Transfer In - EPC Savings         |    | 5,220     |    | 5,220     |    | -        | 21,080          |
| Net Income                        | \$ | 826,155   | \$ | 813,909   | \$ | 12,246   | \$<br>(0)       |
| Accounting Department             |    | 205,187   |    | 209,637   |    | 4,449    | 838,548         |
| Asset Management and Developments |    | 48,401    |    | 59,238    |    | 10,837   | 215,351         |
| Central Public Safety             |    | 108,059   |    | 113,979   |    | 5,920    | 455,917         |
| Executive                         |    | 186,898   |    | 175,271   |    | (11,627) | 701,085         |
| Cypress and Facilities            |    | 126,448   |    | 143,671   |    | 17,223   | 464,859         |
| Human Resources                   |    | 84,975    |    | 99,394    |    | 14,418   | 397,575         |
| IT Department                     |    | 150,119   |    | 165,349   |    | 15,230   | 661,396         |
| Media Relations                   |    | 67,302    |    | 72,641    |    | 5,339    | 290,565         |
| COO Operations                    |    | 128,787   |    | 87,125    |    | (41,662) | 348,500         |
| Procurement                       |    | 103,035   |    | 70,660    |    | (32,375) | <br>282,640     |
| Total Expenses                    |    | 1,209,211 |    | 1,196,965 |    | (12,246) | 4,656,436       |

Assisted Housing Voucher Program Statement of Operations - Vouchers

For the Three Months Ended June 30, 2018

|                          |              |             |    |                   |              |              |                          | 5.3 - vms s8 |
|--------------------------|--------------|-------------|----|-------------------|--------------|--------------|--------------------------|--------------|
|                          | PTD Actual   | PTD Budget  | V  | ariance           | YTD Actual   | YTD Budget   | <br>Variance             | Annual       |
| Subsidies / Grant Income | 6,090,284    | 6,585,631   |    | (589,565)         | 20,186,123   | 19,756,892   | 146,579                  | 79,027,569   |
| Other Revenue            | 44,321       | 41,667      |    | (6,028)           | 132,590      | 125,000      | (18,458)                 | 500,000      |
| Total Revenue            | \$ 6,134,605 | \$6,627,297 | \$ | (595,593)         | \$20,318,713 | \$19,881,892 | \$<br>128,121            | \$79,527,569 |
| Other Expenses           | 7,057,610    | 6,627,297   |    | <b>(</b> 327,413) | 21,777,978   | 19,881,892   | <mark>(1,587,386)</mark> | 79,527,569   |
| Total Expenses           | \$ 7,057,610 | \$6,627,297 | \$ | (327,413)         | \$21,777,978 | \$19,881,892 | \$<br>(1,587,386)        | \$79,527,569 |

Assisted Housing Voucher Program Statement of Operations-Administration For the Three Months Ended June 30, 2018

|   | РТ | D Actual     | РТ | D Budget     | ١  | /ariance   | Y  | TD Actual      | Y' | TD Budget      | Variance      | 0.Z | Annual          |
|---|----|--------------|----|--------------|----|------------|----|----------------|----|----------------|---------------|-----|-----------------|
| Subsidy / Grant Income                                  | \$ | 692,270      | \$ | 528,168      | \$ | 164,102    | \$ | 1,771,856      | \$ | 1,584,505      | \$<br>187,351 | \$  | 6,338,019       |
| Other Revenue   |    | 7,543        |    | 16,260       |    | (8,717)    |    | 21,544         |    | 48,780         | (27,236)      |     | 195,119         |
| Total Revenue   | \$ | 699,813      | \$ | 544,428      | \$ | 155,385    | \$ | 1,793,400      | \$ | 1,633,285      | \$<br>160,116 | \$  | 6,533,138       |
| Admin Salaries / Benefits                               |    | 327,845      |    | 345,817      |    | (17,972)   |    | 1,024,386      |    | 1,037,452      | (13,066)      |     | 4,149,806       |
| Administrative Expenses                                 |    | 123,728      |    | 71,079       |    | 52,649     |    | 311,299        |    | 213,236        | 98,063        |     | 852,943         |
| Management Fees   |    | 110,554      |    | 110,554      |    | 0          |    | 331,662        |    | 331,662        | 0             |     | 1,326,647       |
| Tenant Service Expenses                                 |    | -            |    | 833          |    | (833)      |    | -              |    | 2,500          | (2,500)       |     | 10,000          |
| Maintenance Expenses<br>Contracted Maintenance Services |    | 419<br>1,093 |    | 417<br>1,233 |    | 2<br>(140) |    | 1,326<br>3,280 |    | 1,250<br>3,700 | 76<br>(420)   |     | 5,000<br>14,801 |
| General Expenses  |    | 4,019        |    | 14,495       |    | (10,476)   |    | 15,849         |    | 43,485         | (27,636)      |     | 173,941         |
| Total Expenses  | \$ | 567,658      | \$ | 544,428      | \$ | 23,230     | \$ | 1,687,802      | \$ | 1,633,285      | \$<br>54,518  | \$  | 6,533,138       |

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Palm Terrace Assisted Living Facility

Statement of Operations for the Two and One Month Ended May 31, 2018

|   | PT | D Actual | РТ | D Budget | Vá | ariance  | ΥI | D Actual | ΥT | D Budget | Variance       | Annual          |    | PUM   |
|---|----|----------|----|----------|----|----------|----|----------|----|----------|----------------|-----------------|----|-------|
| Revenues                                      |    |          |    |          |    |          |    |          |    |          |                |                 |    |       |
| Rental Income / Long term Care / Other Income | \$ | 111,999  | \$ | 106,520  | S  | 5,479    | \$ | 214,729  | \$ | 213,040  | \$<br>1,689    | \$<br>1,271,640 | s  | 1,471 |
| Adult Daycare Services                        |    | 9,763    |    | 9,000    |    | 763      |    | \$19,276 |    | 18,000   | 1,276          | 141,000         |    | 132   |
| Section 8 HAP                                 |    | 41,257   |    | 33,500   |    | 7,757    |    | \$74,171 |    | 66,000   | 8,171          | 414,000         |    | 508   |
| Total Tenant Revenues                         | \$ | 163,019  | \$ | 149,020  | \$ | 13,999   | \$ | 308,176  | \$ | 297,040  | \$<br>11,136   | \$<br>1,826,640 | \$ | 2,111 |
| Other Non-Rental Income                       |    | 390      |    | 1,053    |    | (663)    |    | 562      |    | 2,105    | (1,543)        | 1,819           |    | 4     |
| Total Revenues                                | \$ | 163,409  | \$ | 150,073  | \$ | 13,336   | \$ | 308,738  | \$ | 299,145  | \$<br>9,593    | \$<br>1,828,459 | \$ | 2,115 |
| Expenses                                      |    |          |    |          |    |          |    |          |    |          |                |                 |    |       |
| Salaries Expense                              |    | 86,094   |    | 75,523   |    | (10,571) |    | 171,118  |    | 151,016  | (20,102)       | 1,039,172       |    | 1,172 |
| Administration                                |    | 6,827    |    | 4,783    |    | (2,044)  |    | 11,203   |    | 9,566    | (1,637)        | 66,098          |    | 77    |
| Utilities                                     |    | 11,085   |    | 12,945   |    | 1,860    |    | 22,326   |    | 25,890   | 3,564          | 156,603         |    | 153   |
| Maintenance                                   |    | 13,155   |    | 9,875    |    | (3,280)  |    | 32,074   |    | 19,950   | (12,124)       | 119,700         |    | 220   |
| Advertising and Marketing                     |    | 619      |    | 1,115    |    | 496      |    | 1,479    |    | 2,230    | 751            | 6,228           |    | 10    |
| Management Fee                                |    | 7,252    |    | 7,504    |    | 252      |    | 15,107   |    | 14,965   | (142)          | 91,423          |    | 103   |
| Asset Management Fee                          |    | 1,863    |    | 1,917    |    | 54       |    | 3,727    |    | 3,834    | 107            | 23,004          |    | 26    |
| Audit / Accounting Fees                       |    | 1,950    |    | 3,200    |    | 1,250    |    | 3,900    |    | 6,400    | 2,500          | 38,400          |    | 27    |
| Legal Fees                                    |    | -        |    | 150      |    | 150      |    | -        |    | 300      | 300            | 1,800           |    | -     |
| Insurance                                     |    | 4,029    |    | 5,100    |    | 1,071    |    | 8,058    |    | 10,200   | 2,142          | 61,200          |    | 55    |
| Food Service                                  |    | 20,002   |    | 13,250   |    | (6,752)  |    | 29,530   |    | 25,500   | (4,030)        | 150,500         |    | 202   |
| Adult Day Care Expenses                       |    | 12       |    | 1,345    |    | 1,333    |    | 12       |    | 2,690    | 2,678          | 16,940          |    | -     |
| Residential Programs                          |    | 2,033    |    | 2,730    |    | 697      |    | 5,483    |    | 5,360    | (123)          | 31,400          |    | 38    |
| Bad Debt                                      |    | 258      |    | -        |    | 258      |    | 3,408    |    | -        | (3,408)        | -               |    | 23    |
| Total Expenses                                | \$ | 155,180  | \$ | 139,437  | \$ | (15,484) | \$ | 307,425  | \$ | 277,901  | \$<br>(29,524) | \$<br>1,802,468 | \$ | 2,106 |
| Net Operating Income                          | \$ | 8,230    | \$ | 10,636   | \$ | (2,406)  | \$ | 1,313    | \$ | 21,244   | \$<br>(19,931) | \$<br>25,991    | \$ | 9     |
| Replacement Reserves                          |    | 4,300    |    | 2,150    |    | (2,150)  |    | 4,300    |    | 4,300    | -              | 25,800          |    | 29    |
| Cash Flow from Operations                     | \$ | 3,930    | \$ | 8,486    | \$ | (4,556)  | \$ | (2,987)  | \$ | 16,944   | \$<br>(19,931) | \$<br>191       | \$ | (20)  |

Finance

Cedar Pointe Apartments

Statement of Operations for the One and Three Months Ended June 30, 2018

|                                 | РТ | D Actual | PTD | Budget  | Va | ariance | Y٦ | D Actual | ΥT | D Budget | Va | riance   | Annual        | F        | MUY  |
|---------------------------------|----|----------|-----|---------|----|---------|----|----------|----|----------|----|----------|---------------|----------|------|
| Revenues                        |    |          |     |         |    |         |    |          |    |          |    |          |               |          |      |
| Tenant Revenue                  | \$ | 39,597   | \$  | 35,228  | \$ | 4,369   | \$ | 115,139  | \$ | 105,683  | \$ | 9,455    | \$<br>422,733 | \$       | 640  |
| Subsidy / Grant Income          |    | 4,212    |     | 4,811   |    | (599)   |    | 12,883   |    | 14,432   |    | (1,549)  | 57,730        | \$       | 72   |
| Total Revenue                   | \$ | 43,809   | \$  | 40,039  | \$ | 3,770   | \$ | 128,022  | \$ | 120,116  | \$ | 7,906    | \$<br>480,463 | \$       | 711  |
| Expenses                        |    |          |     |         |    |         |    |          |    |          |    |          |               |          |      |
| Admin Salaries / Benefits       |    | 5,767    |     | 2,700   |    | (3,067) |    | 21,756   |    | 8,100    |    | (13,656) | 32,400        | \$       | 121  |
| Administrative Expenses         |    | 2,309    |     | 6,556   |    | 4,247   |    | 9,348    |    | 19,667   |    | 10,319   | 78,669        | \$       | 52   |
| Management Fees                 |    | 2,275    |     | 2,275   |    | 0       |    | 6,825    |    | 6,826    |    | 1        | 27,302        | \$       | 38   |
| Asset Management Fees           |    | 379      |     | 379     |    | -       |    | 1,137    |    | 1,137    |    | -        | 4,548         | \$       | 6    |
| Utilities                       |    | 4,549    |     | 4,208   |    | (341)   |    | 6,366    |    | 12,625   |    | 6,259    | 50,500        | \$       | 35   |
| Maintenance Salary and Benefits |    | 6,320    |     | 5,846   |    | (474)   |    | 18,263   |    | 17,538   |    | (725)    | 70,151        | \$       | 101  |
| Maintenance Expenses            |    | 1,108    |     | 3,048   |    | 1,940   |    | 4,263    |    | 9,143    |    | 4,879    | 36,570        | \$       | 24   |
| Contracted Maintenance services |    | 2,940    |     | 5,382   |    | 2,442   |    | 6,958    |    | 16,145   |    | 9,187    | 64,580        | \$       | 39   |
| General Expenses                |    | 2,169    |     | 6,098   |    | 3,929   |    | 6,506    |    | 18,293   |    | 11,787   | 55,588        | \$       | 36   |
| Total Expense                   | \$ | 27,815   | \$  | 38,991  | \$ | 6,176   | \$ | 81,422   | \$ | 116,973  | \$ | 28,051   | \$<br>450,308 | \$       | 452  |
|                                 |    |          |     |         |    |         |    |          |    |          |    |          |               | \$       |      |
| Net Income                      | \$ | 15,994   | \$  | 1,048   | \$ | 9,946   | \$ | 46,599   | \$ | 3,143    | \$ | 43,457   | \$<br>30,155  | \$       | 259  |
| Replacement Reserve             |    | 2,500    |     | 2,500   |    | -       |    | 7,500    |    | 7,500    |    | -        | 30,000        | \$<br>\$ | - 42 |
| Cash Flow                       | \$ | 13,494   | \$  | (1,452) | \$ | 14,946  | \$ | 39,099   | \$ | (4,357)  | \$ | 43,457   | \$<br>155     | \$       | 217  |

Finance

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North Tampa Housing Development Corporation (NTHDC)

Statement of Operations for the One and Three Months Ended June 30, 2018

|  | PT | D Actual | PT | D Budget | ۷  | /ariance | Y  | TD Actual | Y' | TD Budget | ۷  | /ariance | Annual        |
|--|----|----------|----|----------|----|----------|----|-----------|----|-----------|----|----------|---------------|
| Revenues                                 |    |          |    |          |    |          |    |           |    |           |    |          |               |
| HUD Administrative Fees                  | \$ | 976,844  | \$ | 897,255  | \$ | 79,589   | \$ | 2,884,470 | \$ | 2,691,766 | \$ | 192,704  | \$ 10,767,064 |
| Total Revenue                            | \$ | 976,844  | \$ | 897,255  | \$ | 79,589   | \$ | 2,884,470 | \$ | 2,691,766 | \$ | 192,704  | \$10,767,064  |
| Expenses                                 |    |          |    |          |    |          |    |           |    |           |    |          |               |
| Administrative Salaries                  |    | 21,729   |    | 21,944   |    | 215      |    | 69,249    |    | 65,832    |    | (3,417)  | 263,327       |
| Admin Operating Costs                    |    | 344      |    | 4,719    |    | 4,376    |    | 4,392     |    | 14,158    |    | 9,766    | 56,632        |
| Management Fees                          |    | 8,333    |    | 8,333    |    | 0        |    | 24,999    |    | 25,000    |    | 1        | 100,000       |
| Audit Fees                               |    | 3,000    |    | 1,625    |    | (1,375)  |    | 3,000     |    | 4,875     |    | 1,875    | 19,500        |
| Legal Fees                               |    | -        |    | 4,583    |    | 4,583    |    | -         |    | 13,750    |    | 13,750   | 55,000        |
| Insurance Costs                          |    | 11,853   |    | 11,853   |    | -        |    | 35,558    |    | 35,558    |    | -        | 142,230       |
| Service Provider Contract Costs          |    | 650,388  |    | 583,216  |    | (67,172) |    | 1,749,648 |    | 1,749,648 |    | -        | 6,998,592     |
| Total Expenses                           | \$ | 695,646  | \$ | 636,273  | \$ | (59,372) | \$ | 1,886,845 | \$ | 1,908,820 | \$ | 21,975   | \$ 7,635,281  |
| Net Operating Income                     | \$ | 281,198  | \$ | 260,982  | \$ | 20,216   | \$ | 997,625   | \$ | 782,946   | \$ | 214,679  | \$ 3,131,783  |
| Affiliated Entities Operational Fundir   | ng |          |    |          |    |          |    |           |    |           |    |          |               |
| THA - Other Operational Funding Pending* |    | 156,496  |    | 140,473  |    | (16,023) |    | 708,789   |    | 794,620   |    | 85,830   | 3,769,143     |
| Affiliated Entities Operational Fundir   | \$ | 156,496  | \$ | 140,473  | \$ | (16,023) | \$ | 708,789   | \$ | 794,620   | \$ | 85,830   | \$ 3,769,143  |
| Net Income after Affiliated Funding      | \$ | 124,702  | \$ | 120,509  | \$ | 4,193    | \$ | 288,836   | \$ | (11,674)  | \$ | 300,509  | \$ (637,360)  |

North Tampa Housing Development Corporation (NTHDC)

Statement of Operations for the One and Three Months Ended June 30, 2018

|   | РТ | D Actual | ΡΤΙ | D Budget | ۷  | ariance  | Y٦ | TD Actual | ΥTI | D Budget | Variance  | Annual      |
|---|----|----------|-----|----------|----|----------|----|-----------|-----|----------|-----------|-------------|
| Affiliated Entities Operational Funding               |    |          |     |          |    |          |    |           |     |          |           |             |
| THA - THA Employee Programs                           | \$ | 2,074    | \$  | 3,708    | \$ | 1,635    | \$ | 6,512     | \$  | 11,125   | \$ 4,613  | \$ 44,500   |
| THA - Executive Salaries and Benefits Funding         |    | 24,127   |     | 24,127   |    | -        |    | 72,381    |     | 72,381   | -         | 289,522     |
| THA - Funding of Boys Club Building                   |    | 11,253   |     | 11,253   |    | -        |    | 33,758    |     | 33,759   | 0.66      | 135,036     |
| THA - Funding of Corporate Overhead                   |    | 37,152   |     | 12,384   |    | (24,768) |    | 37,152    |     | 37,152   | -         | 148,607     |
| THA - Funding Property Guest Artists                  |    | -        |     | -        |    | -        |    | 6,000     |     | -        | (6,000)   | -           |
| THA - Funding of ORCC                                 |    | 33,669   |     | 33,669   |    | -        |    | 101,008   |     | 101,008  | -         | 404,033     |
| THA - Funding of PPS                                  |    | 14,682   |     | 14,682   |    | -        |    | 44,045    |     | 44,045   | -         | 176,180     |
| THA - Encore Chiller Plant Reserve & Deficit Funding  |    | 30,000   |     | 30,000   |    | -        |    | 100,000   |     | 100,000  | -         | 300,000     |
| THA - Encore Reed - Wellness Center                   |    | -        |     | -        |    | -        |    | -         |     | -        | -         | 450,000     |
| THA - Encore Ella - Solar Panels                      |    | -        |     | -        |    | -        |    | -         |     | -        | -         | 608,894     |
| THA - Encore Ella - Technology Park                   |    | -        |     | -        |    | -        |    | -         |     | -        | -         | 300,000     |
| THA - Encore Reed - Wellness Clinic Equipment         |    | -        |     | -        |    | -        |    | -         |     | -        | -         | 150,000     |
| THA - Belmont Height Homes                            |    |          |     | 5,000    |    | 5,000    |    |           |     | 15,000   | 15,000    | 60,000      |
| Transfer to AHDC                                      |    | -        |     | -        |    | -        |    | -         |     | -        | -         | 48,871      |
| THA - Encore - Member Loans CPDG LLC                  |    | -        |     | -        |    | -        |    | 300,000   |     | 300,000  | -         | 300,000     |
| THA - Black Caucus Trip (Washington D.C.)             |    |          |     | 1,000    |    | 1,000    |    | -         |     | 3,000    | 3,000     | 12,000      |
| THA - Senior Cabaret, Elder Affairs, Fatherhood, Myon | I  | 3,540    |     | 4,650    |    | 1,110    |    | 7,933     |     | 4,650    | (3,283)   | 46,500      |
| THA - MLK Parade                                      |    | -        |     | -        |    | -        |    | -         |     | -        | -         | 5,000       |
| THA - Encore CDD Funding                              |    | -        |     | -        |    | -        |    |           |     | 72,500   | 72,500.00 | 290,000     |
| Affiliated Entities Operational Funding               | \$ | 156,496  | \$  | 140,473  | \$ | (16,023) | \$ | 708,789   | \$  | 794,620  | \$ 85,830 | \$3,769,143 |

Finance

The Meridian Properties - Consolidated

Statement of Operations for the Five Months Ended May 31, 2018

|                                | Me  | eridian - 2 | 79 | Units | Riv | erpines - 2 | 298 | Units | Riv | erplace - 1 | 20 | Units |      | Consolid  | late | d    |
|--------------------------------|-----|-------------|----|-------|-----|-------------|-----|-------|-----|-------------|----|-------|------|-----------|------|------|
|                                | ΥT  | D Actual    | F  | MUY   | Y   | TD Actual   | F   | MUY   | Y   | TD Actual   | P  | MUY   | A    | nnual     | Ρ    | MU   |
| Revenues                       |     |             |    |       |     |             |     |       |     |             |    |       |      |           |      |      |
| Rental Revenue                 | \$  | 994,289     | \$ | 713   | \$  | 738,994     | \$  | 496   | \$  | 410,855     | \$ | 685   | \$ 3 | 2,144,138 | \$   | 615  |
| Gain or Loss to Lease          |     | 2,316       |    | 2     |     | -           |     | -     |     | (7,015)     |    | (12)  |      | (4,699)   |      | (1)  |
| Vacancy                        |     | (18,516)    |    | (13)  |     | (27,584)    |     | (19)  |     | (13,650)    |    | (23)  |      | (59,750)  |      | (17) |
| Bad Debt                       |     | (4,986)     |    | -     |     | (2,276)     |     | (2)   |     | (571)       |    | (1)   |      | (7,833)   |      | (6)  |
| Total Rental Revenue           | \$  | 973,103     | \$ | 698   | \$  | 709,134     | \$  | 476   | \$  | 389,619     | \$ | 476   | \$2  | ,071,856  | \$   | 595  |
| Other Non-Rental Income        |     | 38,622      |    | 28    |     | 12,183      |     | 8     |     | 20,315      |    | 34    |      | 71,120    |      | 20   |
| Total Revenue                  | \$1 | ,011,725    | \$ | 725   | \$  | 721,317     | \$  | 484   | \$  | 409,934     | \$ | 683   | \$2  | ,142,976  | \$   | 615  |
| Expenses                       |     |             |    |       |     |             |     |       |     |             |    |       |      |           |      |      |
| Salaries Expense               |     | 52,674      |    | 38    |     | 48,054      |     | 32    |     | 53,911      |    | 90    |      | 154,639   |      | 44   |
| Administration                 |     | 17,920      |    | 13    |     | 10,209      |     | 7     |     | 8,746       |    | 15    |      | 36,875    |      | 11   |
| Advertising                    |     | 10,378      |    | 7     |     | 10,968      |     | 7     |     | 3,702       |    | 6     |      | 25,048    |      | 7    |
| Utilities                      |     | 43,825      |    | 31    |     | 85,011      |     | 57    |     | 14,350      |    | 24    |      | 143,186   |      | 41   |
| Maintenance                    |     | 151,559     |    | 109   |     | 115,869     |     | 78    |     | 82,494      |    | 137   |      | 349,922   |      | 100  |
| Professional Fees              |     | 27,080      |    | 19    |     | 21,591      |     | 14    |     | 32,156      |    | 54    |      | 80,827    |      | 23   |
| Management Fee                 |     | 45,406      |    | 33    |     | 37,029      |     | 25    |     | 22,807      |    | 38    |      | 105,242   |      | 30   |
| Turnover                       |     | 57,543      |    | 41    |     | 58,987      |     | 40    |     | 5,185       |    | 9     |      | 121,715   |      | 35   |
| Taxes and Insurance            |     | 90,105      |    | 65    |     | 41,850      |     | 28    |     | 50,123      |    | 84    |      | 182,078   |      | 52   |
| Total Expenses                 | \$  | 496,490     | \$ | 356   | \$  | 429,568     | \$  | 288   | \$  | 273,474     | \$ | 456   | \$1  | ,199,532  | \$   | 344  |
| Net Operating Income           | \$  | 515,235     | \$ | 369   | \$  | 291,749     | \$  | 196   | \$  | 136,460     | \$ | 227   | \$   | 943,444   | \$   | 271  |
| Debt Services                  | \$  | 240,518     | \$ | 172   | \$  | 57,358      | \$  | 38    | \$  | 45,797      | \$ | 76    |      | 343,673   | \$   | 99   |
| Net Income after Debt Services | \$  | 274,717     | \$ | 197   | \$  | 234,391     | \$  | 157   | \$  | 90,663      | \$ | 151   | \$   | 599,771   | \$   | 172  |

Finance

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Meridian River Development Corporation - Consolidated Statement of Operations for the Five Months Ended May 31, 2018

|                            | C         | urrent Month       | 1           |             | Fiscal YTD  |             | Annual Budget | PUM   |
|----------------------------|-----------|--------------------|-------------|-------------|-------------|-------------|---------------|-------|
|                            | Actual    | Budget             | Variance    | Actual      | Budget      | Variance    | 2018          | PUM   |
| Revenues:                  |           |                    |             |             |             |             |               |       |
| Gross Potential Rent       | \$429,866 | \$420,044          | \$9,822     | \$2,144,138 | \$2,100,220 | \$43,918    | \$5,353,500   | \$615 |
| (Loss) Gain to Lease       | 1,510     | <mark>(</mark> 75) | 1,585       | (4,699)     | (375)       | (4,324)     | (313,872)     | (1)   |
| Vacancy                    | (17,252)  | (21,844)           | 4,592       | (59,750)    | (109,220)   | 49,470      | (240,348)     | (17)  |
| Bad Debt                   | 891       | (5,100)            | 5,991       | (7,833)     | (25,500)    | 17,667      | (61,200)      | (2)   |
| Concessions                | -         | -                  | -           | -           | -           | -           | (525)         | -     |
| Other Income               | 18,624    | 8,500              | 10,124      | 71,120      | 42,775      | 28,345      | 81,295        | 20    |
| Total Revenues             | \$433,639 | \$401,525          | \$32,114    | \$2,142,976 | \$2,007,900 | \$135,076   | \$4,818,850   | \$615 |
| Expenses:                  |           |                    |             |             |             |             |               |       |
| Administrative Salaries    | 31,674    | 40,197             | 8,523       | 154,639     | 200,985     | 46,346      | 482,364       | 44    |
| Advertising & Promotion    | 4,558     | 7,290              | 2,732       | 25,048      | 39,650      | 14,602      | 94,530        | 7     |
| Maintenance                | 79,396    | 111,855            | 32,459      | 349,922     | 489,225     | 139,303     | 951,958       | 100   |
| Turnover Expense           | 34,470    | 29,705             | (4,765)     | 121,715     | 145,650     | 23,935      | 338,635       | 35    |
| Administrative             | 7,889     | 10,078             | 2,189       | 36,875      | 53,195      | 16,320      | 129,161       | 11    |
| Utilities                  | 28,391    | 34,930             | 6,539       | 143,186     | 176,850     | 33,664      | 423,260       | 41    |
| Management Fees            | 30,248    | 29,653             | (595)       | 105,242     | 102,265     | (2,977)     | 217,836       | 30    |
| Professional Fees          | 13,839    | 13,464             | (375)       | 80,827      | 67,570      | (13,257)    | 170,218       | 23    |
| Insurance and Taxes        | 36,329    | 38,286             | 1,957       | 182,078     | 222,686     | 40,608      | 544,800       | 52    |
| Total Expenses             | \$266,794 | \$315,458          | \$48,664    | \$1,199,532 | \$1,498,076 | \$298,544   | \$3,352,762   | \$344 |
| Net Operating Income       | \$166,845 | \$86,067           | \$80,778    | \$943,444   | \$509,824   | \$433,620   | \$1,466,088   | \$271 |
| Capitalized Improvements   | -         | 26,750             | 26,750      | -           | 427,150     | 427,150     | 677,772       | -     |
| Income After Improvements  | \$166,845 | \$59,317           | \$107,528   | \$943,444   | \$82,674    | \$860,770   | \$788,316     | \$271 |
| Debt Services              | 68,734    | 68,746             | 12          | 343,673     | 343,730     | 57          | 824,952       | 99    |
| Income After Debt Services | \$98,111  | (\$9,429)          | (\$107,540) | \$599,771   | (\$261,056) | (\$860,827) | (\$36,636)    | \$172 |

Meridian River Development Corporation - Meridian Statement of Operations for the Five Months Ended May 31, 2018

|                            | C         | urrent Month | ı          |             | Fiscal YTD |             | Annual E |
|----------------------------|-----------|--------------|------------|-------------|------------|-------------|----------|
|                            | Actual    | Budget       | Variance   | Actual      | Budget     | Variance    | 201      |
| Revenues:                  |           |              |            |             |            |             |          |
| Gross Potential Rent       | \$199,663 | \$196,539    | \$3,124    | \$994,289   | \$982,695  | \$11,594    | \$2,     |
| (Loss) Gain to Lease       | 1,230     | -            | 1,230      | 2,316       | -          | 2,316       | (2       |
| Vacancy                    | (9,599)   | (10,637)     | 1,038      | (18,516)    | (53,185)   | 34,669      | (1       |
| Bad Debt                   | 713       | (900)        | 1,613      | (4,986)     | (4,500)    | (486)       | (        |
| Other Income               | 11,419    | 4,225        | 7,194      | 38,622      | 21,425     | 17,197      |          |
| Total Revenues             | \$203,426 | \$189,227    | \$14,199   | \$1,011,725 | \$946,435  | \$65,290    | \$2,2    |
| Expenses:                  |           |              |            |             |            |             |          |
| Administrative Salaries    | 10,858    | 14,916       | 4,058      | 52,674      | 74,580     | 21,906      | 1        |
| Advertising & Promotion    | 1,954     | 2,730        | 776        | 10,378      | 14,350     | 3,972       |          |
| Maintenance                | 30,077    | 40,292       | 10,215     | 151,559     | 184,980    | 33,421      | 4        |
| Turnover Expense           | 17,248    | 20,175       | 2,927      | 57,543      | 100,875    | 43,332      | 2        |
| Administrative             | 3,877     | 4,713        | 836        | 17,920      | 24,500     | 6,580       |          |
| Utilities                  | 8,524     | 11,380       | 2,856      | 43,825      | 56,900     | 13,075      | 1        |
| Management Fees            | 12,861    | 12,700       | (161)      | 45,406      | 43,500     | (1,906)     |          |
| Professional Fees          | 4,583     | 3,648        | (935)      | 27,080      | 18,240     | (8,840)     |          |
| Insurance and Taxes        | 18,021    | 17,692       | (329)      | 90,105      | 103,776    | 13,671      | 2        |
| Total Expenses             | \$108,003 | \$128,246    | \$20,243   | \$496,490   | \$621,701  | \$125,211   | \$1,48   |
| Net Operating Income       | \$95,423  | \$60,981     | \$34,442   | \$515,235   | \$324,734  | \$190,501   | \$78     |
| Capitalized Improvements   | -         | 26,750       | 26,750     | -           | 112,850    | 112,850     | 1        |
| Income After Improvements  | \$95,423  | \$34,231     | \$61,192   | \$515,235   | \$211,884  | \$303,351   | \$6      |
| Debt Services              | 48,103    | 48,109       | 6          | 240,518     | 240,545    | 27          | 5        |
| Income After Debt Services | \$47,320  | (\$13,878)   | (\$61,198) | \$274,717   | (\$28,661) | (\$303,378) | \$       |

Finance

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Meridian River Development Corporation - River Pines Statement of Operations for the Five Months Ended May 31, 2018

|                          | c         | urrent Month | I          |           | Fiscal YTD          |             |
|--------------------------|-----------|--------------|------------|-----------|---------------------|-------------|
|                          | Actual    | Budget       | Variance   | Actual    | Budget              | Variance    |
| evenues:                 |           |              |            |           |                     |             |
| ross Potential Rent      | \$149,335 | \$144,105    | \$5,230    | \$738,994 | \$720,525           | \$18,469    |
| Loss) Gain to Lease      | -         | (75)         | 75         | -         | <mark>(</mark> 375) | 375         |
| acancy                   | (4,735)   | (8,207)      | 3,472      | (27,584)  | (41,035)            | 13,451      |
| ad Debt                  | 178       | (3,900)      | 4,078      | (2,276)   | (19,500)            | 17,224      |
| ther Income              | 2,757     | 2,575        | 182        | 12,183    | 12,875              | (692)       |
| al Revenues              | \$147,535 | \$134,498    | \$13,037   | \$721,317 | \$672,490           | \$48,827    |
| enses:                   |           |              |            |           |                     |             |
| dministrative Salaries   | 10,005    | 13,834       | 3,829      | 48,054    | 69,170              | 21,116      |
| dvertising & Promotion   | 1,811     | 2,760        | 949        | 10,968    | 15,400              | 4,432       |
| laintenance              | 34,343    | 45,197       | 10,854     | 115,869   | 209,685             | 93,816      |
| urnover Expense          | 16,652    | 6,605        | (10,047)   | 58,987    | 32,275              | (26,712)    |
| dministrative            | 2,038     | 3,008        | 970        | 10,209    | 15,840              | 5,631       |
| tilities                 | 14,972    | 19,450       | 4,478      | 85,011    | 97,250              | 12,239      |
| lanagement Fees          | 11,923    | 11,613       | (310)      | 37,029    | 36,065              | (964)       |
| rofessional Fees         | 4,673     | 5,983        | 1,310      | 21,591    | 29,915              | 8,324       |
| surance and Taxes        | 8,370     | 8,452        | 82         | 41,850    | 52,572              | 10,722      |
| tal Expenses             | \$104,787 | \$116,902    | \$12,115   | \$429,568 | \$558,172           | \$128,604   |
| t Operating Income       | \$42,748  | \$17,596     | \$25,152   | \$291,749 | \$114,318           | \$177,431   |
| apitalized Improvements  | -         | -            | -          | -         | 132,800             | 132,800     |
| ome After Improvements   | \$42,748  | \$17,596     | \$25,152   | \$291,749 | (\$18,482)          | \$310,231   |
| bt Services              | 11,472    | 11,474       | 2          | 57,358    | 57,370              | 12          |
| come After Debt Services | \$31,276  | \$6,122      | (\$25,154) | \$234,391 | (\$75,852)          | (\$310,243) |

Finance

Meridian River Development Corporation - River Place Statement of Operations for the Five Months Ended May 31, 2018

|                         | c        | urrent Month | ı          |           | Fiscal YTD  |             |
|-------------------------|----------|--------------|------------|-----------|-------------|-------------|
|                         | Actual   | Budget       | Variance   | Actual    | Budget      | Variance    |
| /enues:                 |          |              |            |           |             |             |
| oss Potential Rent      | \$80,868 | \$79,400     | \$1,468    | \$410,855 | \$397,000   | \$13,855    |
| oss) Gain to Lease      | 280      | -            | 280        | (7,015)   | -           | (7,015)     |
| acancy                  | (2,918)  | (3,000)      | 82         | (13,650)  | (15,000)    | 1,350       |
| d Debt                  | -        | (300)        | 300        | (571)     | (1,500)     | 929         |
| ncessions               | -        | -            | -          | -         | -           | -           |
| her Income              | 4,448    | 1,700        | 2,748      | 20,315    | 8,475       | 11,840      |
| al Revenues             | \$82,678 | \$77,800     | \$4,878    | \$409,934 | \$388,975   | \$20,959    |
| enses:                  |          |              |            |           |             |             |
| ministrative Salaries   | 10,811   | 11,447       | 636        | 53,911    | 57,235      | 3,324       |
| vertising & Promotion   | 793      | 1,800        | 1,007      | 3,702     | 9,900       | 6,198       |
| aintenance              | 14,976   | 26,366       | 11,390     | 82,494    | 94,560      | 12,066      |
| rnover Expense          | 570      | 2,925        | 2,355      | 5,185     | 12,500      | 7,315       |
| ministrative            | 1,974    | 2,357        | 383        | 8,746     | 12,855      | 4,109       |
| lities                  | 4,895    | 4,100        | (795)      | 14,350    | 22,700      | 8,350       |
| nagement Fees           | 5,464    | 5,340        | (124)      | 22,807    | 22,700      | (107)       |
| ofessional Fees         | 4,583    | 3,833        | (750)      | 32,156    | 19,415      | (12,741)    |
| urance and Taxes        | 9,938    | 12,142       | 2,204      | 50,123    | 66,338      | 16,215      |
| al Expenses             | \$54,004 | \$70,310     | \$16,306   | \$273,474 | \$318,203   | \$44,729    |
| Operating Income        | \$28,674 | \$7,490      | \$21,184   | \$136,460 | \$70,772    | \$65,688    |
| pitalized Improvements  | -        | -            | -          | -         | 181,500     | 181,500     |
| ome After Improvements  | \$28,674 | \$7,490      | \$21,184   | \$136,460 | (\$110,728) | \$247,188   |
| ot Services             | 9,159    | 9,163        | 4          | 45,797    | 45,815      | 18          |
| ome After Debt Services | \$19,515 | (\$1,673)    | (\$21,188) | \$90,663  | (\$156,543) | (\$247,206) |

Affordable Housing Development Corp. (AHDC)

Statement of Operations for the One and Six Months Ended June 30, 2018

|                                 | РТ | D Actual | РТС | ) Budget | Va | ariance | ΥT | D Actual | YTE | ) Budget | Va | ariance  | -  | nnual    |
|---------------------------------|----|----------|-----|----------|----|---------|----|----------|-----|----------|----|----------|----|----------|
| Revenue                         |    |          |     |          |    |         |    |          |     |          |    |          |    |          |
| Rental Revenue                  | \$ | 2,766    | \$  | 5,532    | \$ | (2,766) | \$ | 13,831   | \$  | 16,596   | \$ | (2,765)  | \$ | 30,426   |
| Other Revenue                   | \$ | 1,000    | \$  | 2,000    | \$ | (1,000) | \$ | 3,234    | \$  | 7,000    | \$ | (3,766)  | \$ | 12,000   |
| Total Revenue                   | \$ | 3,766    | \$  | 7,532    | \$ | (3,766) | \$ | 17,065   | \$  | 23,596   | \$ | (6,531)  | \$ | 42,426   |
| Expenses                        |    |          |     |          |    |         |    |          |     |          |    |          |    |          |
| Administrative Expenses         |    | 62       |     | 117      |    | 55      |    | 3,840    | \$  | 3,108    |    | (732)    |    | 15,400   |
| Management Fees                 |    | 833      |     | 1,667    |    | 834     |    | 4,998    |     | 5,833    |    | 835      |    | 10,000   |
| Utilities                       |    | 43       |     | 3,045    |    | 3,002   |    | 6,883    |     | 10,658   |    | 3,775    |    | 18,271   |
| Maintenance Expenses            |    | -        |     | 1,033    |    | 1,033   |    | 670      |     | 3,617    |    | 2,946    |    | 6,200    |
| Contracted Maintenance services |    | 14,640   |     | 6,217    |    | (8,423) |    | 26,048   |     | 21,758   |    | (4,290)  |    | 37,300   |
| General Expenses                |    | 863      |     | 688      |    | (176)   |    | 10,559   |     | 2,407    |    | (8,152)  |    | 4,127    |
| Total Expenses                  | \$ | 16,441   | \$  | 12,766   | \$ | (3,675) | \$ | 52,999   | \$  | 47,382   | \$ | (5,617)  | \$ | 91,298   |
| Operating Income or (Loss)      | \$ | (12,675) | \$  | (5,234)  | \$ | (7,440) | \$ | (35,934) | \$  | (23,786) | \$ | (12,148) | \$ | (48,872) |
| Transfer In from NTHDC          |    | 12,675   |     | 5,234    |    | 7,440   |    | 35,934   |     | 23,786   |    | 12,148   |    | 48,872   |
| Net Income or (Loss)            | \$ | -        | \$  | -        | \$ | -       | \$ | -        | \$  | •        | \$ | -        | \$ | -        |

The Encore Properties - Consolidated

Statement of Operations for the One and Five Months Ended May 31, 2018

|  | E  | Ella - 160 l | Jnits        | -  | Trio - 141 | Units  |    | Reed - 158 | Units  |     | Consolid  | late | d    |
|--|----|--------------|--------------|----|------------|--------|----|------------|--------|-----|-----------|------|------|
|  | Y٦ | TD Actual    | PUM          | Y٦ | TD Actual  | PUM    | ١  | TD Actual  | PUM    |     | Annual    | P    | MUY  |
| Revenues   |    |              |              |    |            |        |    |            |        |     |           |      |      |
| Rental Revenue                                   | \$ | 586,053      | \$ 733       | \$ | 684,786    | \$ 971 | \$ | 659,617    | \$ 835 | \$  | 1,930,456 | \$   | 841  |
| HUD Subsidy (at 85% funding level)               |    | (6,170)      | (8)          |    | (11,495)   | (16    | )  | (2,484)    | (3)    |     | (20,149)  |      | (9)  |
| Vacancy  |    | (23,337)     | (29)         |    | (25,976)   | (37    | )  | (9,242)    | (12)   |     | (58,555)  |      | (26) |
| Rent Concessions                                 |    | -            | -            |    | (1,610)    | (2     | )  | (126)      | (0)    |     | (1,736)   |      | (1)  |
| Total Rental Revenue                             | \$ | 556,546      | \$696        | \$ | 645,705    | \$ 916 | \$ | 647,765    | \$ 916 | \$° | 1,850,016 | \$   | 806  |
| Other Non-Rental Income                          |    | 6,844        | 9            |    | 50,931     | 72     |    | 7,272      | 9      |     | 65,046    |      | 28   |
| Total Revenue                                    | \$ | 563,390      | \$704        | \$ | 696,635    | \$ 988 | \$ | 655,037    | \$ 829 | \$  | 1,915,062 | \$   | 834  |
| Expenses   |    |              |              |    |            |        |    |            |        |     |           |      |      |
| Salaries Expense                                 |    | 82,307       | 103          |    | 68,349     | 97     |    | 73,650     | 93     |     | 224,306   |      | 98   |
| Administration                                   |    | 54,123       | 68           |    | 54,518     | 77     |    | 33,067     | 42     |     | 141,707   |      | 62   |
| Utilities  |    | 105,267      | 132          |    | 98,940     | 140    |    | 93,428     | 118    |     | 297,636   |      | 130  |
| Maintenance                                      |    | 60,513       | 76           |    | 67,145     | 95     |    | 57,366     | 73     |     | 185,023   |      | 81   |
| Contract Services                                |    | 41,898       | 52           |    | 34,010     | 48     |    | 26,458     | 33     |     | 102,367   |      | 45   |
| Management Fee                                   |    | 22,324       | 28           |    | 28,166     | 40     |    | 26,195     | 33     |     | 76,685    |      | 33   |
| Audit / Accounting Fees                          |    | 10,250       | 13           |    | 10,084     | 14     |    | 10,233     | 13     |     | 30,566    |      | 13   |
| Legal Fees                                       |    | -            | -            |    | 494        | 1      |    | 684        | 1      |     | 1,178     |      | 1    |
| Taxes and Insurance                              |    | 41,286       | 52           |    | 110,823    | 157    |    | 47,633     | 60     |     | 199,742   |      | 87   |
| Total Expenses                                   | \$ | 417,968      | \$522        | \$ | 472,529    | \$ 670 | \$ | 368,714    | \$ 467 | \$  | 1,259,210 | \$   | 549  |
| Net Operating Income                             | \$ | 145,422      | \$182        | \$ | 224,107    | \$ 318 | \$ | 286,323    | \$ 362 | \$  | 655,851   | \$   | 286  |
| Bond / Mortgage Interest                         |    | 30,816       | 39           |    | 69,111     | 98     |    | 82,741     | 105    |     | 182,668   |      | 80   |
| THA - Land, Equity, NSP, RHF, AHP Interest       |    | 39,102       | 49           |    | 63,269     | 90     |    | 64,296     | 81     |     | 166,666   |      | 73   |
| City Home Funds - Interest                       |    | 103          | 0            |    | 7,670      | 11     |    |            | -      |     | 7,773     |      | 3    |
| Bond - Facility, Issuer, Servicing Fee and Other |    | 28,915       | 36           |    | 49,275     | 70     |    | -          | -      |     | 78,190    |      | 34   |
| Total Non-Operating - Revenue and Expense        | \$ | 98,937       | \$124        | \$ | -          | \$ 269 | \$ | 147,037    | \$ 186 | \$  | 435,298   | \$   | 190  |
| Corp/Partnership Revenue & Expense               | \$ | 11,993       | <b>\$</b> 15 | \$ | 3,000      | \$ 4   | \$ | 9,850      | \$ 12  |     | 24,843    | \$   | 11   |
| Net Income after Non-Operating Expenses          | \$ | 34,492       | \$ 43        | \$ | 34,782     | \$ 49  | \$ | 139,287    | \$ 176 | \$  | 208,560   | \$   | 91   |
| Finance  | _  |              |              |    |            |        | _  |            |        | _   | Page 25   | 5 of | 32   |

The Ella at Encore

### Statement of Operations for the One and Five Months Ended May 31, 2018

|  | РТ | D Actual | РТ | D Budget | Va | riance   | Y٦ | TD Actual | YT | D Budget | Vai  | riance   |     | Annual    |      | PUM  |
|--|----|----------|----|----------|----|----------|----|-----------|----|----------|------|----------|-----|-----------|------|------|
| Revenues   |    |          |    |          |    |          |    |           |    |          |      |          |     |           |      |      |
| Rental Revenue                                   | \$ | 135,964  | \$ | 111,246  | \$ | 24,718   | \$ | 586,053   | \$ | 556,230  | \$   | 29,823   | \$  | 1,334,952 | \$   | 733  |
| Rent Revenue-Foregone Rent & Excess Income       |    | (16,277) |    | 3,483    |    | (19,760) |    | (6,170)   |    | 16,364   | (    | (22,534) |     | 44,513    |      | (8)  |
| Vacancy  |    | (7,622)  |    | (3,320)  |    | (4,302)  |    | (23,337)  |    | (16,570) |      | (6,767)  |     | (39,924)  |      | (29) |
| Total Rental Revenue                             | \$ | 112,065  | \$ | 111,409  | \$ | 656      | \$ | 556,546   | \$ | 556,024  | \$   | 522      | \$1 | ,339,541  | \$   | 696  |
| Other Non-Rental Income                          |    | 1,269    |    | 890      |    | 379      |    | 6,844     |    | 5,440    |      | 1,404    |     | 13,480    |      | 9    |
| Total Revenue                                    | \$ | 113,334  | \$ | 112,299  | \$ | 1,035    | \$ | 563,390   | \$ | 561,464  | \$   | 1,926    | \$1 | ,353,021  | \$   | 704  |
| Expenses   |    |          |    |          |    |          |    |           |    |          |      |          |     |           |      |      |
| Salaries Expense                                 |    | 16,673   |    | 18,688   |    | 2,015    |    | 82,307    |    | 89,755   |      | 7,448    |     | 213,610   |      | 103  |
| Administration                                   |    | 14,050   |    | 7,838    |    | (6,212)  |    | 54,123    |    | 48,722   |      | (5,401)  |     | 107,661   |      | 68   |
| Utilities  |    | 24,115   |    | 24,600   |    | 485      |    | 105,267   |    | 109,533  |      | 4,266    |     | 304,260   |      | 132  |
| Maintenance                                      |    | 11,655   |    | 11,890   |    | 235      |    | 60,513    |    | 64,395   |      | 3,882    |     | 150,855   |      | 76   |
| Contract Services                                |    | 11,157   |    | 6,338    |    | (4,819)  |    | 41,898    |    | 37,157   |      | (4,741)  |     | 83,591    |      |      |
| Management Fee                                   |    | 4,500    |    | 4,492    |    | (8)      |    | 22,324    |    | 22,458   |      | 134      |     | 54,121    |      | 28   |
| Audit / Accounting Fees                          |    | (2,390)  |    | 280      |    | 2,670    |    | 10,250    |    | 12,920   |      | 2,670    |     | 14,880    |      | 13   |
| Legal Fees                                       |    | -        |    | -        |    | -        |    | -         |    | 464      |      | 464      |     | 928       |      | -    |
| Taxes and Insurance                              |    | 8,430    |    | 8,904    |    | 474      |    | 41,286    |    | 45,020   |      | 3,734    |     | 108,316   |      | 52   |
| Total Expenses                                   | \$ | 88,191   | \$ | 83,030   | \$ | (5,161)  | \$ | 417,968   | \$ | 430,424  | \$1  | 12,456   | \$1 | ,038,222  | \$   | 522  |
| Net Operating Income                             | \$ | 25,143   | \$ | 29,269   | \$ | (4,126)  | \$ | 145,422   | \$ | 131,040  | \$ 1 | 14,382   | \$  | 314,799   | \$   | 182  |
| Bond / Mortgage Interest                         |    | 6,163    |    | 6,252    |    | 89       |    | 30,816    |    | 31,283   |      | 467      |     | 74,961    |      | 39   |
| THA - Land, Equity, NSP, RHF, AHP Interest       |    | 8,028    |    | 8,026    |    | (2)      |    | 39,102    |    | 39,098   |      | (4)      |     | 96,714    |      | 49   |
| City Home Funds - Interest                       |    | 21       |    | 21       |    | (0)      |    | 103       |    | 103      |      | (0)      |     | 250       |      | 0    |
| Bond - Facility, Issuer, Servicing Fee and Other |    | 5,783    |    | 5,823    |    | 40       |    | 28,915    |    | 29,126   |      | 211      |     | 69,829    |      | 36   |
| Total Non-Operating - Revenue and Expense        | \$ | 19,995   | \$ | 20,122   | \$ | 127      | \$ | 98,937    | \$ | 99,610   | \$   | 673      | \$  | 241,754   | \$   | 124  |
| Corp/Partnership Revenue & Expense               | \$ | 1,000    | \$ | 1,000    | \$ | -        | \$ | 11,993    | \$ | 5,000    | \$   | -        |     |           |      |      |
| Net Income after Non-Operating Expenses          | \$ | 4,148    | \$ | 8,147    | \$ | (4,253)  | \$ | 34,492    | \$ | 26,430   | \$1  | 13,708   | \$  | 73,045    | \$   | 43   |
| Finance  |    |          |    |          |    |          |    |           |    |          |      |          |     | Page 2    | 26 o | f 32 |

### The Trio at Encore

### Statement of Operations for the One and Five Months Ended May 31, 2018

|  | PTD Actual | PTD  | Budget  | Va | ariance | Y  | TD Actual | ΥT | D Budget | Va | riance   |     | Annual    |                   | PUM |
|--|------------|------|---------|----|---------|----|-----------|----|----------|----|----------|-----|-----------|-------------------|-----|
| Revenues   |            |      |         |    |         |    |           |    |          |    |          |     |           |                   |     |
| Rental Revenue                                   | \$ 137,058 | \$   | 137,809 | \$ | (751)   | \$ | 684,786   | \$ | 689,045  | \$ | (4,259)  | \$  | 1,653,708 | \$                | 971 |
| Rent Revenue-Foregone Rent & Excess Income       | -          |      | (3,172) |    | 3,172   |    | (11,495)  |    | (19,395) |    | 7,900    |     | (25,236)  |                   | (16 |
| Vacancy  | (4,793)    |      | (7,357) |    | 2,565   |    | (25,976)  |    | (36,608) |    | 10,632   |     | (88,925)  |                   | (37 |
| Rent Concessions                                 | (13)       |      | -       |    | (13)    |    | (1,610)   | \$ | -        |    | (1,610)  |     | -         |                   | (2  |
| Total Rental Revenue                             | \$ 132,253 | \$ 1 | 127,280 | \$ | 4,973   | \$ | 645,705   | \$ | 633,042  | \$ | 12,663   | \$^ | 1,539,547 | \$                | 916 |
| Other Non-Rental Income                          | 11,737     |      | 12,930  |    | (1,193) |    | 50,931    |    | 66,145   |    | (15,214) |     | 161,712   |                   | 72  |
| Total Revenue                                    | \$ 143,990 | \$   | 140,210 | \$ | 3,780   | \$ | 696,635   | \$ | 699,187  | \$ | (2,552)  | \$1 | 1,701,259 | \$                | 988 |
| Expenses   |            |      |         |    |         |    |           |    |          |    |          |     |           |                   |     |
| Salaries Expense                                 | 14,332     |      | 17,815  |    | 3,483   |    | 68,349    |    | 87,258   |    | 18,909   |     | 215,722   |                   | 97  |
| Administration                                   | 13,051     |      | 6,840   |    | (6,211) |    | 54,518    |    | 41,246   |    | (13,272) |     | 94,685    |                   | 77  |
| Utilities  | 22,028     |      | 25,595  |    | 3,567   |    | 98,940    |    | 115,913  |    | 16,973   |     | 320,963   |                   | 140 |
| Maintenance                                      | 13,244     |      | 14,037  |    | 793     |    | 67,145    |    | 74,065   |    | 6,920    |     | 177,552   |                   | 95  |
| Contract Services                                | 8,273      |      | 3,680   |    | (4,593) |    | 34,010    |    | 32,666   |    | (1,344)  |     | 93,731    |                   | 48  |
| Management Fee                                   | 5,573      |      | 5,608   |    | 35      |    | 28,166    |    | 27,967   |    | (199)    |     | 68,049    |                   | 40  |
| Audit / Accounting Fees                          | (2,423)    |      | 247     |    | 2,670   |    | 10,084    |    | 12,755   |    | 2,671    |     | 14,484    |                   | 14  |
| Legal Fees                                       | 394        |      | -       |    | (394)   |    | 494       |    | 494      |    | -        |     | 1,976     |                   | 1   |
| Taxes and Insurance                              | 20,734     |      | 20,918  |    | 184     |    | 110,823   |    | 105,068  |    | (5,755)  |     | 250,264   |                   | 157 |
| Total Expenses                                   | \$ 95,205  | \$   | 94,740  | \$ | (465)   | \$ | 472,529   | \$ | 497,432  | \$ | 24,903   | \$1 | 1,237,426 | \$                | 670 |
| Net Operating Income                             | \$ 48,785  | \$   | 45,470  | \$ | 3,315   | \$ | 224,107   | \$ | 201,755  | \$ | 22,352   | \$  | 463,833   | \$                | 318 |
| Bond / Mortgage Interest                         | 13,822     |      | 14,008  |    | 186     |    | 69,111    |    | 70,040   |    | 929      |     | 168,096   |                   | 98  |
| THA - Land, Equity, NSP, RHF, AHP Interest       | 11,970     |      | 14,360  |    | 2,390   |    | 63,269    |    | 69,965   |    | 6,696    |     | 169,108   |                   | 90  |
| City Home Funds - Interest                       | 1,534      |      | 1,699   |    | 165     |    | 7,670     |    | 8,275    |    | 605      |     | 20,003    |                   | 11  |
| Bond - Facility, Issuer, Servicing Fee and Other | 10,694     |      | 9,388   |    | (1,306) |    | 49,275    |    | 46,940   |    | (2,335)  |     | 112,656   |                   | 70  |
| Total Non-Operating - Revenue and Expense        | \$ 38,021  | \$   | 39,455  | \$ | 1,434   | \$ | 189,325   | \$ | 195,220  | \$ | 5,895    | \$  | 469,863   | \$                | 269 |
| Corp/Partnership Revenue & Expense               | 1,000      |      | 1,000   |    | -       |    | 3,000     |    | 5,000    |    | 2,000    |     | 12,000    |                   | 11  |
| Total Property Insurable Losses                  | 97,774     |      | -       |    | 97,774  |    | 97,774    |    | -        |    | 97,774   |     |           |                   |     |
| Net Income after Non-Operating Expenses          | \$ 109,539 | \$   | 7,015   | \$ | 99,655  | \$ | 135,556   | \$ | 11,535   | \$ | 124,021  | \$  | 5,970     | <b>\$</b><br>7 of | 192 |

The Reed at Encore

### Statement of Operations for the One and Five Months Ended May 31, 2018

|  | PTD A          | ctual          | РТ | D Budget | Va  | riance  | Y٦ | TD Actual | ΥT | D Budget | V  | ariance  |     | Annual    | PUM       |
|--|----------------|----------------|----|----------|-----|---------|----|-----------|----|----------|----|----------|-----|-----------|-----------|
| Revenues                                   |                |                |    |          |     |         |    |           |    |          |    |          |     |           |           |
| Rental Revenue                             | \$ 132         | 2,437          | \$ | 131,463  | \$  | 974     | \$ | 659,617   | \$ | 657,315  | \$ | 2,302    | \$  | 1,577,556 | \$<br>835 |
| Rent Revenue-Foregone Rent & Excess Income |                | (487)          |    | -        |     | (487)   |    | (2,484)   |    | (283)    |    | (2,201)  |     | (283)     | (3)       |
| Vacancy                                    | (2             | 2,224)         |    | (3,944)  |     | 1,720   |    | (9,242)   |    | (19,711) |    | 10,469   |     | (47,319)  | (12)      |
| Rent Concessions                           |                | -              |    | -        |     | -       |    | (126)     | \$ | -        |    | (126)    |     | -         | (0)       |
| Total Rental Revenue                       | \$ 129,        | ,726           | \$ | 127,519  | \$  | 2,207   | \$ | 647,765   | \$ | 637,321  | \$ | 10,444   | \$1 | 1,529,954 | \$<br>820 |
| Other Non-Rental Income                    | 1              | ,043           |    | 840      |     | 203     |    | 7,272     |    | 5,192    |    | 2,080    |     | 12,934    | 9         |
| Total Revenue                              | <b>\$</b> 130, | ,769           | \$ | 128,359  | \$  | 2,410   | \$ | 655,037   | \$ | 642,513  | \$ | 12,524   | \$1 | 1,542,888 | \$<br>829 |
| Expenses                                   |                |                |    |          |     |         |    |           |    |          |    |          |     |           |           |
| Salaries Expense                           | 16             | 6,900          |    | 17,593   |     | 693     |    | 73,650    |    | 89,393   |    | 15,743   |     | 213,305   | 93        |
| Administration                             | 5              | 5,226          |    | 4,814    |     | (412)   |    | 33,067    |    | 34,003   |    | 936      |     | 77,032    | 42        |
| Utilities                                  | 19             | ,953           |    | 22,304   |     | 2,351   |    | 93,428    |    | 97,532   |    | 4,104    |     | 273,169   | 118       |
| Maintenance                                | 10             | ,400           |    | 11,456   |     | 1,056   |    | 57,366    |    | 61,375   |    | 4,009    |     | 146,987   | 73        |
| Contract Services                          | 2              | 2,180          |    | 3,456    |     | 1,276   |    | 26,458    |    | 26,786   |    | 328      |     | 74,943    | 33        |
| Management Fee                             | 5              | 5 <b>,30</b> 3 |    | 5,134    |     | (169)   |    | 26,195    |    | 25,701   |    | (494)    |     | 61,716    | 33        |
| Audit / Accounting Fees                    | (1             | ,393)          |    | 277      |     | 1,670   |    | 10,233    |    | 12,905   |    | 2,672    |     | 14,844    | 13        |
| Legal Fees                                 |                | 394            |    | 464      |     | 70      |    | 684       |    | 464      |    | (220)    |     | 928       | 1         |
| Taxes and Insurance                        | 8              | 8,662          |    | 9,791    |     | 1,129   |    | 47,633    |    | 48,031   |    | 398      |     | 120,694   | 60        |
| Total Expenses                             | \$67,          | ,624           | \$ | 75,289   | \$  | 7,665   | \$ | 368,714   | \$ | 396,190  | \$ | 27,476   | \$  | 983,618   | \$<br>467 |
| Net Operating Income                       | \$ 63,         | ,145           | \$ | 53,070   | \$  | 10,075  | \$ | 286,323   | \$ | 246,323  | \$ | 40,000   | \$  | 559,270   | \$<br>362 |
| Bond / Mortgage Interest                   | 16             | 5,391          |    | 16,662   |     | 271     |    | 82,741    |    | 84,095   |    | 1,354    |     | 203,885   | 105       |
| THA - Land, Equity, NSP, RHF, AHP Interest | 13             | 3,200          |    | 38,555   |     | 25,355  |    | 64,296    |    | 187,800  |    | 123,504  |     | 454,950   | 81        |
| Total Non-Operating - Revenue and Expense  | \$ 29,         | ,591           | \$ | 55,217   | \$  | 25,626  | \$ | 147,037   | \$ | 271,895  | \$ | 124,858  | \$  | 658,835   | \$<br>186 |
| Corp/Partnership Revenue & Expense         | 1              | ,000,          |    | 1,000    |     |         |    | 9,850     |    | 5,000    |    | 4,850    |     | -         |           |
| Net Income after Non-Operating Expenses    | \$ 32,         | ,554           | \$ | (3,147)  | \$( | 15,551) | \$ | 129,437   | \$ | (30,572) | \$ | (89,708) | \$  | (99,565)  | \$<br>164 |

Finance

Page 28 of 32

### The Gardens at Southbay Statement of Operations for The One and Five Months Ended May 31, 2018

| Fiscal YTD   | Budget     | PUM          |          |
|--------------|------------|--------------|----------|
| Budget       | Variance   | 2018         | PUM      |
|              |            |              |          |
| 871,325      | \$ 9,532   | \$ 2,091,180 | \$ 816   |
| (44,500)     | 33,525     | (106,800)    | (10)     |
| 826,825      | 43,057     | 1,984,380    | 805      |
| 45,000       | (4,752)    | 108,000      | 37       |
| (3,750)      | 2,400      | (9,000)      | (1)      |
| 29,100       | 3,112      | 69,840       | 30       |
| (8,200)      | (1,566)    | (20,000)     | (9)      |
| \$ 888,975   | \$ 42,251  | \$2,133,220  | \$ 862   |
| -            | 2,062      | -            | 2        |
| \$ 888,975   | \$ 44,313  | \$2,133,220  | \$ 864   |
|              |            |              |          |
| 79,000       | 16,755     | 189,600      | 58       |
| 9,987        | 346        | 16,822       | 9        |
| 144,575      | 8,826      | 354,057      | 126      |
| 34,241       | 1,491      | 81,455       | 30       |
| 48,360       | 14,832     | 108,865      | 31       |
| 43,900       | 15,928     | 108,160      | 26       |
| 20,000       | (6,099)    | 48,000       | 24       |
| 77,910       | 20,160     | 186,984      | 53       |
| 40,350       | (2,913)    | 96,840       | 40       |
| \$ 498,323   | \$ 69,326  | \$1,190,783  | \$ 397   |
| \$ 390,652   | \$ 113,639 | \$ 942,437   | \$ 467   |
| 93,595       | 2,925      | 224,628      | 84       |
| 259,495      | (5,053)    | 622,788      | 245      |
| 128,150      | 12,710     | 307,560      | 107      |
| 18,950       | -          | 45,480       | 18       |
| 183,500      | 26,327     | 370,100      | 146      |
|              |            |              |          |
| ¢ (202.020)  | ¢ 150 549  | \$ 1629 4403 | \$ (132) |
| \$ (293,038) | \$ 150,548 | \$ (628,119) | \$ (132) |
|              |            |              |          |
|              |            |              | Page     |

Osborne Landing, LTD.

Statement of Operations for the One and Six Months Ended June 30, 2018

|                                 | РТ | D Actual | РТ | ) Budget | Va | ariance | Y٦ | TD Actual | ΥT | D Budget | V  | ariance | Annual        |
|---------------------------------|----|----------|----|----------|----|---------|----|-----------|----|----------|----|---------|---------------|
| Revenues                        |    |          |    |          |    |         |    |           |    |          |    |         |               |
| Tenant Revenue                  | \$ | 21,576   | \$ | 20,015   | \$ | 1,561   | \$ | 121,995   | \$ | 120,091  | \$ | 1,904   | \$<br>240,181 |
| Subsidies / Grant Income        |    | 9,203    |    | 10,000   |    | (797)   |    | 59,302    |    | 60,000   |    | (698)   | 120,000       |
| Other Revenue                   |    | 1,904    |    | -        |    | 1,904   |    | 9,986     |    | -        |    | 9,986   | -             |
| Total Revenue                   | \$ | 32,683   | \$ | 30,015   | \$ | 2,668   | \$ | 191,282   | \$ | 180,091  | \$ | 11,192  | \$<br>360,181 |
| Expenses                        |    |          |    |          |    |         |    |           |    |          |    |         |               |
| Admin Salaries / Benefits       |    | 4,311    |    | 3,520    |    | (791)   |    | 27,266    |    | 21,121   |    | (6,145) | 42,243        |
| Administrative Expenses         |    | 1,881    |    | 2,907    |    | 1,026   |    | 21,739    |    | 17,440   |    | (4,299) | 34,880        |
| Management Fees                 |    | 1,333    |    | 1,333    |    | -       |    | 8,004     |    | 8,000    |    | (4)     | 16,000        |
| Utilities                       |    | 2,172    |    | 1,575    |    | (597)   |    | 12,891    |    | 9,450    |    | (3,441) | 18,900        |
| Maintenance Salary / Benefits   |    | 3,455    |    | 4,359    |    | 904     |    | 25,041    |    | 26,152   |    | 1,111   | 52,304        |
| Maintenance Expenses            |    | 2,254    |    | 1,846    |    | (409)   |    | 7,100     |    | 11,075   |    | 3,975   | 22,150        |
| Contracted Maintenance Services |    | 2,674    |    | 4,358    |    | 1,684   |    | 25,621    |    | 26,150   |    | 529     | 52,300        |
| General Expenses                |    | 8,017    |    | 8,405    |    | 388     |    | 49,810    |    | 50,431   |    | 622     | 100,863       |
| Total Expenses                  | \$ | 26,098   | \$ | 28,303   | \$ | 2,205   | \$ | 177,472   | \$ | 169,820  | \$ | (7,652) | \$<br>339,640 |
| Net Operating Income            | \$ | 6,585    | \$ | 1,712    | \$ | 4,873   | \$ | 13,811    | \$ | 10,271   | \$ | 3,540   | \$<br>20,541  |
| Replacement Reserve             |    | 1,254    |    | 1,254    |    | -       |    | 7,525     |    | 7,525    |    | -       | 15,050        |
| Operating Income after Reserves | \$ | 5,331    | \$ | 458      | \$ | 4,873   | \$ | 6,286     | \$ | 2,746    | \$ | 3,540   | \$<br>5,491   |

Oaks at Riverview - Consolidated

### Statement of Operations for the Five Months Ended May 31, 2018

|                            |               | С  | onsolidated |                 |             |
|----------------------------|---------------|----|-------------|-----------------|-------------|
|                            | Actual        |    | Budget      | Variance        | PUM         |
| Revenues/Units             | 250           |    | 250         |                 |             |
| Net Rent Income            | \$<br>448,666 | \$ | 489,404     | \$<br>(40,738)  | \$352       |
| Bad Debt                   | -             |    | -           | -               | -           |
| HUD Public Housing Subsidy | 162,486       |    | 203,465     | (40,979)        | 127         |
| Other Income               | <br>4,742     |    | 8,355       | (3,613)         | 4           |
| Total Revenues             | \$<br>615,894 | \$ | 701,224     | \$<br>(85,330)  | \$483       |
| Expenses                   |               |    |             |                 |             |
| Payroll                    | 125,109       |    | 125,697     | 588             | 98          |
| Admin and Marketing        | 71,969        |    | 85,566      | 13,597          | 56          |
| Maintenance                | 105,527       |    | 111,830     | 6,303           | 83          |
| Utilities                  | 86,052        |    | 82,016      | (4,036)         | 67          |
| Management Fee             | 46,250        |    | 46,250      | -               | 36          |
| Taxes and Insurance        | <br>81,719    |    | 88,596      | 6,877           | 64          |
| Total Expenses             | \$<br>516,626 | \$ | 539,955     | \$<br>23,329    | 405         |
| Net Operating Income       | \$<br>99,268  | \$ | 161,269     | \$<br>(108,659) | \$78        |
| Debt Service               | 77,896        |    | 78,405      | 509             | 61          |
| Income After Debt Service  | \$<br>21,372  | \$ | 82,864      | \$<br>(108,150) | \$17        |
| Finance                    |               |    |             | Pa              | ge 31 of 32 |

Oaks at Riverview

### Statement of Operations for the Five Months Ended May 31, 2018

|                               |        |          | A      | CC Units |    | Section 8 Units |               |    |         |    |         |  |  |
|-------------------------------|--------|----------|--------|----------|----|-----------------|---------------|----|---------|----|---------|--|--|
|                               | Actual |          | Budget |          |    | ariance         | Actual        | 1  | Budget  | Va | riance  |  |  |
| Revenues/Units                |        | 205      |        | 205      |    |                 | 45            |    | 45      |    |         |  |  |
| Net Rent Income               | \$     | 224,675  | \$     | 261,959  | \$ | (37,284)        | \$<br>223,991 | \$ | 227,445 | \$ | (3,454) |  |  |
| HUD Public Housing Subsidy    |        | 162,486  |        | 203,465  |    | (40,979)        | -             |    | -       |    | -       |  |  |
| Other Income                  |        | 3,678    |        | 6,220    |    | (2,542)         | <br>1,064     |    | 2,135   |    | (1,071) |  |  |
| Total Revenues                | \$     | 390,839  | \$     | 471,644  | \$ | (80,805)        | \$<br>225,055 | \$ | 229,580 | \$ | (4,525) |  |  |
| Expenses                      |        |          |        |          |    |                 |               |    |         |    |         |  |  |
| Payroll                       |        | 101,891  |        | 103,220  |    | 1,329           | 23,218        |    | 22,477  |    | (741)   |  |  |
| Admin and Marketing           |        | 51,564   |        | 62,604   |    | 11,040          | 20,405        |    | 22,962  |    | 2,557   |  |  |
| Maintenance                   |        | 90,115   |        | 95,263   |    | 5,148           | 15,412        |    | 16,567  |    | 1,155   |  |  |
| Utilities                     |        | 69,958   |        | 65,590   |    | (4,368)         | 16,094        |    | 16,426  |    | 332     |  |  |
| Management Fee                |        | 37,925   |        | 37,925   |    | -               | 8,325         |    | 8,325   |    | -       |  |  |
| Taxes and Insurance           |        | 66,481   |        | 72,094   |    | 5,613           | <br>15,238    |    | 16,502  |    | 1,264   |  |  |
| Total Expenses                | \$     | 417,934  | \$     | 436,696  | \$ | 18,762          | \$<br>98,692  | \$ | 103,259 | \$ | 4,567   |  |  |
| Net Operating Income          | \$     | (27,094) | \$     | 34,948   | \$ | (62,042)        | \$<br>126,363 | \$ | 126,321 | \$ | 42      |  |  |
| Debt Service                  |        | 20,565   |        | 21,120   |    | 555             | 57,331        |    | 57,285  |    | (46)    |  |  |
| Replacement Reserves          |        | (35,556) |        | -        |    | 35,556          | <br>4,867     |    | -       |    | (4,867) |  |  |
| Net Income after Debt Service | \$     | (12,103) | \$     | 13,828   | \$ | (61,487)        | \$<br>64,165  | \$ | 69,036  | \$ | (4)     |  |  |

#### HOUSING AUTHORITY of the CITY OF TAMPA BOARD REPORT SUMMARY June 2018

### Department of Asset Management Debbie Joyce, Director

### Tampa Housing Authority RAD Project Based Properties

During the month of June a solicitation to replace the laundry equipment in the laundry care centers at James Shimberg Estates, Squire Villa, Charles Scruggs Manor and Seminole Park Apartments was issued. The vendor responses to the solicitation are due to THA on July 9, 2018 for consideration. In addition, the replacement of laundry equipment at the Arbors and Bay Ceia laundry is now under contract and the new equipment has been ordered.

Trisha Foster, Property Manager of the Arbors Estates LLC, attended the Yardi Conference in Washington, D. C. from May  $30^{th}$  – June 1, 2018. Ms. Foster shares the knowledge and insights gained from the conference with the management staff for the purpose of process improvement and efficiency.

Leonard Burke, Senior Asset Manager, attended the Urban Land Institute Statewide Summit in Ft. Myers, Florida on June 7 - 8, 2018.

The THA Asset Management staff participated in a 2 <sup>1</sup>/<sub>2</sub> hour group training session entitled *Responding to Customer Complaints* on June 22, 2018 as part of the 2018 THA training plan.

Shawonnia Wade, Property Manager, for the Northern properties, attended the Tampa Police Department roundtable to discuss the Crime Free Multi-Housing Program on June 20, 2018.

The THA Asset Management Staff and other THA staff attended an Active Shooter seminar on June 19, 2018 at J. L. Young Apartments. The seminar focused on the Department of Homeland Security's "Run. Hide. Fight." training response. Attendees were presented with strategies and tips for handling an active shooter incident.

#### **Encore Properties**

The Reed at Encore management staff welcomed Senator Darryl Rouson on a THA hosted tour of the property on Friday, June 1, 2018. Senator Rouson viewed a residential unit, the pool deck area, the amenities area as well as toured the entire site by bus during his visit.

The Tempo at Encore is tentatively scheduled to be opening at the end of August-beginning of September 2018.

#### **Cedar Pointe Apartments**

The construction turnover date for Cedar Pointe Phase II to the property management team is expected to occur at the beginning of August 2018. When completed, Cedar Pointe Phase II will consist of 24 one, two and three bedroom units.

A U. S. Department of HUD REAC Inspection is scheduled for Cedar Pointe Phase I on August 3, 2018.

#### **Other Updates**

A U. S. Department of HUD REAC Inspection is scheduled to occur for Belmont Heights Phase II on August 23-24, 2018.

### ASSET MANAGEMENT PROPERTY MANAGEMENT REPORT CARD MANAGEMENT ASSESSMENT FOR FY 2019

Jun-18

| MANAGEMENT OPERATIONS     | RENT/OTHER COLLECTED | OCCUPANCY |
|---------------------------|----------------------|-----------|
| PROPERTY                  | PERCENT              | PERCENT   |
| J. L. Young, Inc.         | 98.42%               | 98.88%    |
| J. L. Foung, mc.          | 50.42 /0             | 30.00 /0  |
| Robles, LLC               | 93.43%               | 94.90%    |
|                           |                      |           |
| Azzarelli, LLC            | 99.82%               | 97.17%    |
| Azzarelli                 | 100.00%              | 96.67%    |
| Scruggs Manor             | 99.64%               | 97.67%    |
| Seminole, LLC             | 99.46%               | 100.00%   |
| Seminole Park             | 99.35%               | 100.00%   |
| Moses White Estates       | 99.58%               | 100.00%   |
| Shimberg, LLC             | 97.44%               | 98.56%    |
| Shimberg Estates          | 99.11%               | 97.44%    |
| Squire Villa              | 100.00%              | 100.00%   |
| C. Blythe Andrews         | 93.20%               | 98.25%    |
| Arbors, LLC               | 96.71%               | 97.66%    |
| Arbors at Padgett Estates | 97.13%               | 98.32%    |
| Azeele                    | 89.71%               | 90.00%    |
| Bay Ceia Apartments       | 98.58%               | 100.00%   |
| Soho Place Apartments     | 100.00%              | 100.00%   |
| St. Louis/St. Conrad      | 98.14%               | 100.00%   |
| Overall Average           | 97.55%               | 97.63%    |
| Overall Average           | 97.00%               | 31.03%    |

#### <u>June-18</u>

## Tenant Accounts Receivable

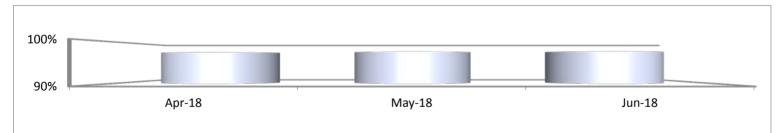
|                      | Total Tenant | Accts        | Bad Debt    |        | Future Legal<br>Adjustments | Adjusted    |         |
|----------------------|--------------|--------------|-------------|--------|-----------------------------|-------------|---------|
| Property             | Revenue      | Receivable   | Write-offs  | Fraud  | to TARs                     | Receivables | %       |
| J L Young, Inc.      | \$311,544.00 | \$13,578.00  | \$7,353.00  | \$0.00 | \$1,286.00                  | \$4,939.00  | 98.42%  |
|                      |              |              |             | 40.00  |                             |             | 00 400/ |
| Robles Park, LLC     | \$151,900.00 | \$89,084.00  | \$54,199.00 | \$0.00 | \$24,907.00                 | \$9,978.00  | 93.43%  |
| Azzarelli, LLC       | \$88,873.00  | \$229.00     | \$0.00      | \$0.00 | \$0.00                      | \$229.00    | 99.82%  |
| Azzarelli            | \$25,020.00  | \$0.00       | \$0.00      | \$0.00 | \$0.00                      | \$0.00      | 100.00% |
| Scruggs Manor        | \$63,853.00  | \$229.00     | \$0.00      | \$0.00 | \$0.00                      | \$229.00    | 99.64%  |
|                      |              |              |             |        |                             |             |         |
| Seminole Park, LLC   | \$124,906.00 | \$2,150.00   | \$0.00      | \$0.00 | \$1,457.00                  | \$693.00    | 99.46%  |
| Seminole Park        | \$73,084.00  | \$842.00     | \$0.00      | \$0.00 | \$367.00                    | \$475.00    | 99.35%  |
| Moses White Estates  | \$51,822.00  | \$1,308.00   | \$0.00      | \$0.00 | \$1,090.00                  | \$218.00    | 99.58%  |
|                      |              |              |             |        |                             |             |         |
| Shimberg, LLC        | \$124,004.00 | \$4,110.00   | \$0.00      | \$0.00 | \$0.00                      | \$4,110.00  | 97.44%  |
| Shimberg Estates     | \$55,692.00  | \$498.00     | \$0.00      | \$0.00 | \$0.00                      | \$498.00    | 99.11%  |
| Squire Villa         | \$15,162.00  | \$0.00       | \$0.00      | \$0.00 | \$0.00                      | \$0.00      | 100.00% |
| C.B. Andrews         | \$53,150.00  | \$3,612.00   | \$0.00      | \$0.00 | \$0.00                      | \$3,612.00  | 93.20%  |
|                      |              |              |             |        |                             |             |         |
| Arbors, LLC          | \$136,902.00 | \$8,952.00   | \$2,080.00  | \$0.00 | \$3,081.00                  | \$3,791.00  | 96.71%  |
| Arbors at Padgett    | \$80,238.00  | \$5,538.00   | \$155.00    | \$0.00 | \$3,081.00                  | \$2,302.00  | 97.13%  |
| Azeele               | \$8,559.00   | \$2,806.00   | \$1,925.00  | \$0.00 | \$0.00                      | \$881.00    | 89.71%  |
| Bay Ceia Apartments  | \$30,797.00  | \$436.00     | \$0.00      | \$0.00 | \$0.00                      | \$436.00    | 98.58%  |
| Soho Place           | \$8,064.00   | \$0.00       | \$0.00      | \$0.00 | \$0.00                      | \$0.00      | 100.00% |
| St. Louis/St. Conrad | \$9,244.00   | \$172.00     | \$0.00      | \$0.00 | \$0.00                      | \$172.00    | 98.14%  |
| Totals               | \$938,129.00 | \$118,103.00 | \$63,632.00 | \$0.00 | \$30,731.00                 | \$23,740.00 | 97.55%  |

#### Reporting Month: June 2018 Occupancy Report

| Property            | Avail Units | Service Units | Demo/<br>Fire<br>Casualty | MOD | Adjusted | Leased<br>Units | Vacant<br>Units | Assigned<br>Units | %       |
|---------------------|-------------|---------------|---------------------------|-----|----------|-----------------|-----------------|-------------------|---------|
| J L Young, Inc.     | 450         | 1             | 0                         | 2   | 447      | 442             | 5               | 5                 | 98.88%  |
| Robles, LLC         | 433         | 1             | 1                         | 0   | 431      | 409             | 22              | 18                | 94.90%  |
| Robies, LLC         | 455         | 1             | 1                         | U   | 451      | 409             | 22              | 10                | 94.90%  |
| Azzarelli, LLC      | 116         | 0             | 0                         | 0   | 116      | 113             | 3               | 3                 | 97.17%  |
| Azzarelli           | 30          | 0             | 0                         | 0   | 30       | 29              | 1               | 1                 | 96.67%  |
| Scruggs Manor       | 86          | 0             | 0                         | 0   | 86       | 84              | 2               | 2                 | 97.67%  |
| Seminole Park, LLC  | 169         | 0             | 0                         | 0   | 169      | 169             | 0               | 0                 | 100.00% |
| Seminole Park       | 100         | 0             | 0                         | 0   | 100      | 100             | 0               | 0                 | 100.00% |
| Moses White Estates | 69          | 0             | 0                         | 0   | 69       | 69              | 0               | 0                 | 100.00% |
| Shimberg, LLC       | 165         | 0             | 0                         | 0   | 165      | 162             | 3               | 3                 | 98.56%  |
| Shimberg Estates    | 78          | 0             | 0                         | 0   | 78       | 76              | 2               | 2                 | 97.44%  |
| Squire Villa        | 30          | 0             | 0                         | 0   | 30       | 30              | 0               | 0                 | 100.00% |
| C.B. Andrews        | 57          | 0             | 0                         | 0   | 57       | 56              | 1               | 1                 | 98.25%  |
| Arbors, LLC         | 191         | 0             | 0                         | 0   | 191      | 188             | 3               | 2                 | 97.66%  |
| Arbors at Padgett   | 119         | 0             | 0                         | 0   | 119      | 117             | 2               | 1                 | 98.32%  |
| Azeele              | 10          | 0             | 0                         | 0   | 10       | 9               | 1               | 1                 | 90.00%  |
| Bay Ceia Apartments | 40          | 0             | 0                         | 0   | 40       | 40              | 0               | 0                 | 100.00% |
| Soho Place          | 14          | 0             | 0                         | 0   | 14       | 14              | 0               | 0                 | 100.00% |
| St. Louis/Conrad    | 8           | 0             | 0                         | 0   | 8        | 8               | 0               | 0                 | 100.00% |
| Total               | 1,524       | 2             | 1                         | 2   | 1,519    | 1,483           | 36              | 31                | 97.63%  |

### AGENCY WIDE YTD AVERAGE OCCUPANCY RATE SCORING

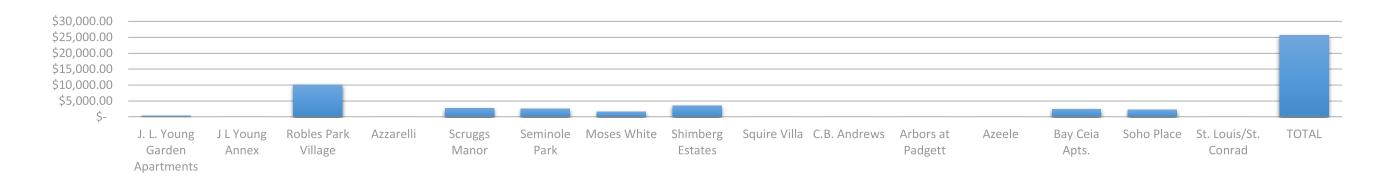
97.63%



| Agency Wide          | Apr-18 | May-18 | Jun-18 |
|----------------------|--------|--------|--------|
| Total Units          | 3,043  | 3,043  | 3,043  |
| Service/Non-Dwelling | 2      | 2      | 2      |
| Fire Casualty        | 1      | 1      | 1      |
| Conversion units     | 0      | 0      | 0      |
| Demolition units     | 821    | 821    | 821    |
| Modernization        | 2      | 2      | 2      |
| Available            | 1,519  | 1,519  | 1,519  |
| Occupied             | 1,480  | 1,482  | 1,483  |
| Vacant               | 39     | 37     | 36     |
| % Occupancy Rate     | 97.43% | 97.56% | 97.63% |

#### FY 2019 WRITE OFF SUMMARY REPORT

|                                 |                 |    |           |    |           |        |        | Monthly Wr | ite Off Sur | nmary FY | 19     |        |        |        |         |            |
|---------------------------------|-----------------|----|-----------|----|-----------|--------|--------|------------|-------------|----------|--------|--------|--------|--------|---------|------------|
| Property Name                   | Apr-18          |    | May-18    |    | Jun-18    | Jul-18 | Aug-18 | Sep-18     | Oct-18      | Nov-18   | Dec-18 | Jan-19 | Feb-19 | Mar-19 |         | Total      |
| J. L. Young, Inc.               | \$<br>3,848.00  | \$ | 3,937.00  | \$ | 7,353.00  |        |        |            |             |          |        |        |        |        | \$      | 15,138.00  |
|                                 |                 |    |           |    |           |        |        |            |             |          |        |        |        |        |         |            |
| Robles Park Village, LLC        | \$<br>77,817.00 | \$ | 30,820.00 | \$ | 54,199.00 |        |        |            |             |          |        |        |        |        | \$      | 162,836.00 |
| Scrugge Manor LLC               | \$<br>7,075.00  | ¢  | 446.00    | ¢  | -         |        |        |            |             |          |        |        |        |        | \$      | 7,521.00   |
| Scruggs Manor, LLC<br>Azzarelli | 4,181.00        |    | 440.00    |    |           |        |        |            |             |          |        |        |        |        | ې<br>\$ | 4,181.00   |
|                                 | \$              |    |           |    | -         |        |        |            |             |          |        |        |        |        |         |            |
| Scruggs Manor                   | \$<br>2,894.00  | \$ | 446.00    | \$ | -         |        |        |            |             |          |        |        |        |        | \$      | 3,340.00   |
| Seminole Park, LLC              | \$<br>99.00     | \$ | -         | \$ | -         |        |        |            |             |          |        |        |        |        | \$      | 99.00      |
| Seminole Park                   | \$<br>-         | \$ | -         | \$ | -         |        |        |            |             |          |        |        |        |        | \$      | -          |
| Moses White                     | \$<br>99.00     | \$ | -         |    | -         |        |        |            |             |          |        |        |        |        | \$      | 99.00      |
|                                 |                 |    |           |    |           |        |        |            |             |          |        |        |        |        |         |            |
| Shimberg Estates, LLC           | \$<br>2,779.00  | \$ | 2,438.00  | \$ | -         |        |        |            |             |          |        |        |        |        | \$      | 5,217.00   |
| Shimberg Estates                | \$<br>314.00    | \$ | 2,438.00  | \$ | -         |        |        |            |             |          |        |        |        |        | \$      | 2,752.00   |
| Squire Villa                    | \$<br>-         | \$ | -         | \$ | -         |        |        |            |             |          |        |        |        |        | \$      | -          |
| C.B. Andrews                    | \$<br>2,465.00  | \$ | -         | \$ | -         |        |        |            |             |          |        |        |        |        | \$      | 2,465.00   |
|                                 |                 |    |           |    |           |        |        |            |             |          |        |        |        |        |         |            |
| Arbors at Padgett, LLC          | \$<br>1,665.00  | \$ | 603.00    | \$ | 2,080.00  |        |        |            |             |          |        |        |        |        | \$      | 4,348.00   |
| Arbors at Padgett               | \$<br>1,665.00  | \$ | 603.00    | \$ | 155.00    |        |        |            |             |          |        |        |        |        | \$      | 2,423.00   |
| Azeele                          | \$<br>-         | \$ | -         | \$ | 1,925.00  |        |        |            |             |          |        |        |        |        | \$      | 1,925.00   |
| Bay Ceia Apts.                  | \$<br>-         | \$ | -         | \$ | -         |        |        |            |             |          |        |        |        |        | \$      | -          |
| Soho Place                      | \$<br>-         | \$ | -         | \$ | -         |        |        |            |             |          |        |        |        |        | \$      | -          |
| St. Louis/St. Conrad            | \$<br>-         | \$ | -         | \$ | -         |        |        |            |             |          |        |        |        |        | \$      | -          |
| TOTAL                           | \$<br>93,283.00 | \$ | 38,244.00 | \$ | 63,632.00 |        |        |            |             |          |        |        |        |        | \$      | 195,159.00 |



#### **Resident Retention**

| Dranarty Nama            | Monthly          | Completed |
|--------------------------|------------------|-----------|
| Property Name            | Recertifications |           |
| J L Young, Inc.          | 33               | 33        |
| Robles Park Village, LLC | 8                | 8         |
| Azzarelli, LLC           | 12               | 12        |
| Azzarelli                | 0                | 0         |
| Scruggs Manor            | 12               | 12        |
| Seminole Park, LLC       | 2                | 2         |
| Seminole Park            | 1                | 1         |
| Moses White              | 1                | 1         |
| Shimberg Estates, LLC    | 4                | 4         |
| Shimberg Estates         | 4                | 4         |
| Squire Villa             | 0                | 0         |
| C.B. Andrews             | 0                | 0         |
| Arbors at Padgett, LLC   | 7                | 7         |
| Arbors at Padgett        | 4                | 4         |
| Azeele                   | 0                | 0         |
| Bay Ceia Apts.           | 1                | 1         |
| Soho Place               | 1                | 1         |
| St. Louis/St. Conrad     | 1                | 1         |
| TOTAL                    | 66               | 66        |

Page 6 of 6

#### HOUSING AUTHORITY of the CITY OF TAMPA BOARD REPORT SUMMARY June 2018

#### **Department of Assisted Housing Margaret Jones, Director**

The Section 8 Management Assessment has been submitted to HUD for scoring for FY 2017/2018.

Two Notices of Funding Availability (NOFAS) are out for Mainstream Vouchers and Family Unification Vouchers. Mainstream vouchers will be for non-elderly disabled and the FUP vouchers will be for those individuals/families that would lose their children without a housing option. THA will be applying for 100 mainstream vouchers and have partnered with many agencies throughout the community that will assist in case management. The NED grant has been submitted and the FUP grant has to be submitted prior to July 26<sup>th</sup>, 2018.

THA has received a NAHRO award of Merit for the Landlord Guidebook and an award of Excellence for the Mass Housing Choice Voucher Briefing. Staff members will be in California in July to receive the awards.

The agency will be moving forward with Yard's Rent Café. This Yardi module will allow the agency to conduct business through tenant and landlord portals. The most exciting feature will be the ability to conduct recertifications online.

Currently absorbing families from different agencies to minimize billing issues as well as increase leasing. This will have to be monitored closely as the available vouchers have to be split between FUP, NED, and all project based clients interested in a voucher.

#### FAMILY SELF- SUFFICIENCY PROGRAM/HOMEOWNERSHIP

| Participants  | 459                         |
|---------------|-----------------------------|
| Workshops     | 1                           |
| Escrows       | 258                         |
| Graduates     | 2                           |
| Homeownership | 2                           |
| Escrow        | 56%                         |
| Graduates     | Shanell Funches \$8,676     |
|               | Antoinette Daniels \$19,346 |
|               |                             |

#### SPECIAL GRANT PROGRAMS

The department also operates two grant funded programs: <u>HOPWA</u> (Housing Opportunity for Persons with AIDS) and <u>Permanent Supportive</u> <u>Housing</u>. The HOPWA program is a rental assistance program for persons with AIDS with a supportive service aspect. The Tampa Housing Authority was awarded \$575,347 through the City to operate the HOPWA program for fiscal year 2017. This grant will afford about 75 families rental assistance throughout Hillsborough County. This will be a three year grant instead of one year as previously awarded.

Permanent Supportive Housing grants were successfully submitted 10/2017 to HUD through the Continuum of Care which provides rental assistance for 54 homeless disabled individuals and families.

#### PROGRAMS FUNDED UNDER THE HCV PROGRAM

#### <u>FUP</u>

The Family Unification Program (FUP) is a program under which Housing Choice Vouchers (HCVs) are provided to two different populations:

Families for whom the lack of adequate housing is a primary factor in:

a. The imminent placement of the family's child or children in out-of-home care, or

b. The delay in the discharge of the child or children to the family from outof-home care.

The baseline for the FUP program is 405 vouchers.

#### HUD-VASH

The HUDVASH program is administered to assist 783 homeless veterans. This program began July 1, 2008 with 105 vouchers and was increased by 35 vouchers October 1, 2009. June 1, 2010 THA was awarded an additional 150 VASH vouchers. August 1, 2011 the agency was awarded an additional 75 vouchers. THA was awarded another 75 effective April 1, 2012. THA received another award of 205 HUD-VASH Vouchers effective August 1, 2013. Another increment of 22 vouchers was received October 1, 2014 and another 12 December 2014. We have partnered with the Department of Veterans Affairs which is responsible to refer families to the agency. THA then proceeds with the necessary steps to determine eligibility. THA received an additional 45 HUDVASH vouchers effective May 1, 2015. THA was approved for an additional HUDVASH project based vouchers November 1, 2015. THA received an additional 39 vouchers effective June 2016. November 1<sup>st</sup>, 2016 an additional 20 were added to the Project Based HUDVASH voucher inventory.

#### <u>NED</u>

250 designated housing vouchers enable non-elderly disabled families, who would have been eligible for a public housing unit if occupancy of the unit or entire project had not been restricted to elderly families only through an approved Designated Housing Plan, to receive rental assistance. These vouchers may also assist non-elderly disabled families living in a designated unit/project/building to move from that project if they so choose. The family does not have to be listed on the PHA's voucher waiting list. Instead they may be admitted to the program as a special admission. Once the impacted families have been served, the PHA may begin issuing these vouchers to non-elderly disabled families from their HCV waiting list. Upon turnover, these vouchers must be issued to non-elderly disabled families from the PHA's HCV waiting list.

#### **PORTABILITY**

The agency currently administers **422** families from other agencies. This program allows other families to move to our jurisdiction and the initial housing agency pays for their expenses while also providing us with a fee for administering the paperwork.

#### **LEASING AND FUNDING**

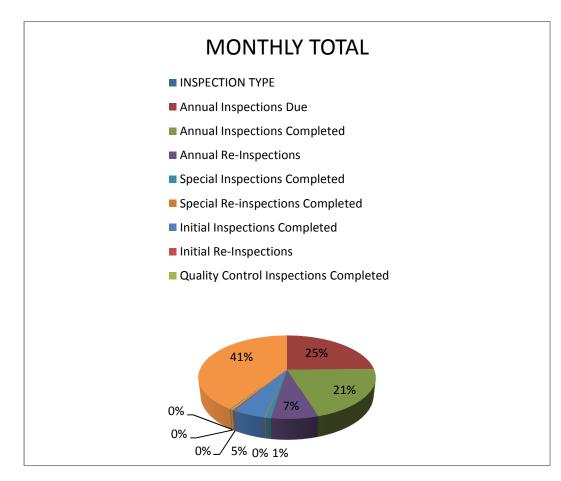
The current attrition rate is 43 families a month and the average HAP is \$671

| PROGRAM                     | BUDGETED<br>UNITS | LEASED<br>UNITS | UTILIZATION RATE |        |  |
|-----------------------------|-------------------|-----------------|------------------|--------|--|
| HCV/VASH<br>PROGRAM         | 8,330             | 8,132           | 98% Monthly      |        |  |
| RAD                         | 1,601             | 1,512           | 94% Monthly      |        |  |
| PROGRAM                     | AUTHORIZED<br>ACC | UTILIZED<br>ACC | MONTHLY          | ANNUAL |  |
| HCV/VASH/R<br>AD<br>PROGRAM | \$6,625,674       | \$ 6,419,916.39 | 98%              | 100%   |  |
|                             |                   |                 |                  |        |  |

|  |        | April | Мау   |
|--|--------|-------|-------|
| MONTHLY SEMAP RESULTS FY2019                   | Points |       |       |
| Indicator 1: Selection from the Waiting List   | 15     | 15    | 15    |
| Indicator 2: Rent Reasonableness               | 20     | 20    | 20    |
| Indicator 3: Determination of Adjusted Income  | 20     | 20    | 15    |
| Indicator 4: Utility Allowance Schedule        | 5      | 5     | 5     |
| Indicator 5: HQS Quality Control Inspections   | 5      | 5     | 5     |
| Indicator 6: HQS Enforcement                   | 10     | 10    | 10    |
| Indicator 7: Expanding Housing Opportunities   | 5      | 5     | 5     |
| BONUS Indicator: De-concentration              | 0      | 0     | 0     |
| Indicator 8: Payment Standards                 | 5      | 5     | 5     |
| Indicator 9: Annual Reexaminations             | 10     | 10    | 10    |
| Indicator 10: Correct Tenant Rent Calculations | 5      | 5     | 5     |
| Indicator 11: Pre-Contract HQS Inspections     | 5      | 5     | 5     |
| Indicator 12: Annual HQS Inspections           | 10     | 5     | 5     |
| Indicator 13: Lease-Up                         | 20     | 20    | 20    |
| Indicator 14: Family Self-Sufficiency (FSS)    | 10     | 10    | 10    |
| TOTALS   | 145    | 140   | 135   |
|  |        | 96.6% | 93.1% |

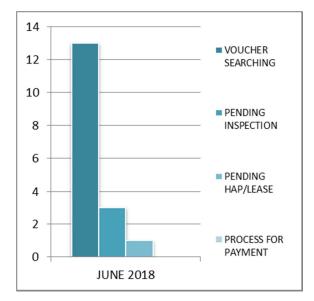
|  | MONTHLY TOTAL |
|--|---------------|
| INSPECTION TYPE                              |               |
| Annual Inspections Due                       | 919           |
| Annual Inspections Completed                 | 884           |
| Annual Re-Inspections                        | 223           |
| Special Inspections Completed                | 28            |
| Special Re-inspections Completed             | 9             |
| Initial Inspections Completed                | 192           |
| Initial Re-Inspections                       | 11            |
| Quality Control Inspections Completed        | 25            |
| Quality Control Re- inspections<br>Completed | 3             |
| Homeownership Inspection Completed           | 1             |
| Total Inspections Completed                  | 1554          |

## June 2018

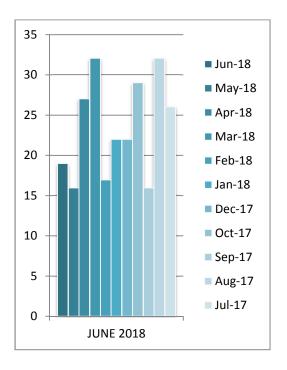


#### WAITING LIST REPORT JUNE 2018

| VOUCHER SEARCHING   | 13 |
|---------------------|----|
| PENDING INSPECTION  | 3  |
| PENDING HAP/LEASE   | 1  |
| PROCESS FOR PAYMENT | 0  |
| To issue in 7/2018  | 2  |

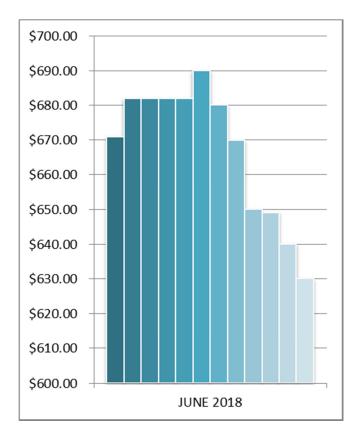


#### **NEW PARTICIPATING OWNERS**



| JUNE 2018      | 19 |
|----------------|----|
| MAY 2018       | 16 |
| APRIL 2018     | 27 |
| MARCH 2018     | 32 |
| FEBRUARY 2018  | 17 |
| JANUARY 2018   | 22 |
| DECEMBER 2017  | 22 |
| OCTOBER 2017   | 29 |
| SEPTEMBER 2017 | 16 |
| AUGUST 2017    | 32 |
| JULY 2017      | 26 |

#### HOUSING ASSISTANCE PAYMENTS JUNE 2018

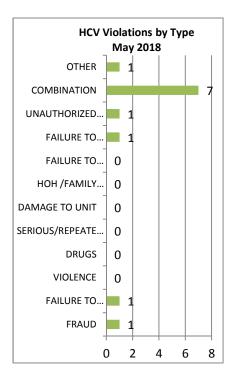


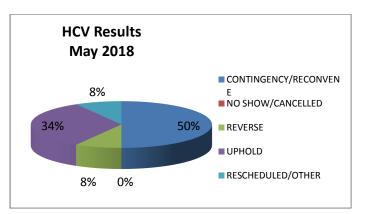
| JUNE 2018      | \$671.00 |
|----------------|----------|
| MAY 2018       | \$682.00 |
| APRIL 2018     | \$682.00 |
| MARCH 2018     | \$682.00 |
| FEBRUARY 2018  | \$682.00 |
| JANUARY 2018   | \$690.00 |
| DECEMBER 2017  | \$680.00 |
| NOVEMBER 2017  | \$670.00 |
| OCTOBER 2017   | \$650.00 |
| SEPTEMBER 2017 | \$649.00 |
| AUGUST 2017    | \$640.00 |
| JULY 2017      | \$630.00 |

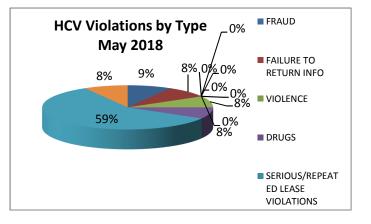
| HCV HEARINGS          |    |
|-----------------------|----|
| CONTINGENCY/RECONVENE | 6  |
| NO SHOW/CANCELLED     | 0  |
| REVERSE               | 1  |
| UPHOLD                | 4  |
| RESCHEDULED/OTHER     | 1  |
| TOTAL                 | 12 |

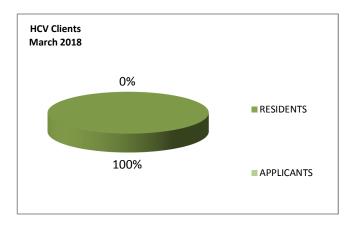
| TOTAL                                | 12 |
|--------------------------------------|----|
| OTHER                                | 1  |
| COMBINATION                          | 7  |
| UNAUTHORIZED PERSON/MOVE             | 1  |
| FAILURE TO MAINTAIN UTILITIES        | 1  |
| FAILURE TO MAINTAIN HQS              | 0  |
| HOH /FAMILY MEMBER AWAY<br>FROM UNIT | 0  |
| DAMAGE TO UNIT                       | 0  |
| SERIOUS/REPEATED LEASE<br>VIOLATIONS | 0  |
| DRUGS                                | 0  |
| VIOLENCE                             | 0  |
| FAILURE TO RETURN INFO               | 1  |
| FRAUD                                | 1  |

| RESIDENTS  | 12 |
|------------|----|
| APPLICANTS | 0  |
| TOTAL      | 12 |









#### HOUSING AUTHORITY OF THE CITY OF TAMPA

#### **BOARD SUMMARY REPORT**

#### June 2018

#### Department of Public Safety Bill Jackson, Director

#### Public Safety Department Updates

The Director of Human Resources, Kenneth Christie and I will be reviewing and updating our property based hurricane and disaster plans with the Risk Management Committee to ensure they meet the safety requirements and needs of our communities and personnel. This will include looking at and revising our central office emergency evacuations plan and modifying it to address not only fire alarms, but also to address other emergency situations such as an active shooter. Once done, all the plans will be put into an operational manual for everyone's use.

The Tampa Housing Authority is receiving a 2018 NAHRO Award of Excellence for our Calls for Service Safety Program in the category of Program Innovation. The Program Innovations category consist of Self-Sufficiency Programs—Including employment, job readiness, homeownership counseling, etc. Youth Programs—including education, summer programs, recreation, etc. Elderly or Special Needs Housing—Social Services Programs— Including health, social programs, security issues, etc. for the elderly, homeless, mentally or physically disabled, etc. other—those programs that cross categories above or are general services in support of all residents/clients.

The NAHRO Agency Awards Program was created to give national recognition to the achievement and innovation of NAHRO agency/organizational members throughout the country; to provide additional opportunities to inform the public of the best in housing and community development; and to create a resource bank of information on significant, innovative activities performed by housing and redevelopment agencies and community development departments. Since 1989, NAHRO has honored more than 6,000 programs.

#### THA CALLS FOR SERVICE SAFETY PROGRAM PROCESS

- 1. The Public Safety Department (PSD) obtains prior months of Calls for Service reports from the Tampa Police Department (TPD) for our properties on a monthly basis. The Calls for Service report includes both emergency and non-emergency calls. The Calls for Service Reports capture the date and time of each call, what the call was for, the location, and what type of crime, or crimes were involved if any.
- 2. The PSD reviews the Calls for Service Reports for accuracy to ensure the incident took place in or around or property. We also determine patterns of criminal behavior, or other safety concerns taking place on the property, or in and around a specific unit. We remove all non-revel lent calls such as found property, or non-incident calls for service. Once the PSD has edited the lists they are then sent to property management (PM).
- 3. PM and PSD then conduct a follow up with the resident(s) involved in an attempt to minimize the negative impact the criminal activity is having on the community. This includes conducting an assessment and following up by referring the resident or the family member to our Program and Property Services for case management, or we refer the family to an outside agency for support. It also may include serving the family a legal notice and seeking an eviction if the case warrants it.
- 4. TPD is then provided a monthly follow up report of our actions. TPD uses our information along with their own internal system to determine where best to put their resources in the community in an attempt to make our communities safer.

The Calls for Service Safety Program allows us the ability to identify safety issues that affect our families prior to the situation escalating into a criminal situation which can have a devastating long term effect on our families and communities. The program has allowed us to identify ongoing domestic violence situations, VOWA issues, and other issues of concern that normally may have gone unreported and if left unattended could result in someone getting hurt, injured, or killed. The Calls for Service Safety Program has helped us reduce crime in our communities by as much as 32% and in return has made our communities safer for our families to enjoy.

#### POLICE REPORT REQUEST

The Public Safety Department receives court orders from various agencies and departments requesting we conduct a diligent search of our data bases in an attempt to try and locate parents and/or guardians, or obtain police reports from various jurisdictions as a follow up to their cases they are currently investigating.

#### FRAUD HOT LINE

Our Human Resource Department and the Public Safety Department work hand-in-hand to reduce program fraud by operating the "Fraud Hotline," conducting follow up investigations, making referrals for criminal prosecution and restitution.

#### PARKING POLICY ENFORCEMENT

The Public Safety Departments continues to work with THA Property Management to reduce the unauthorized and junk vehicles parked in our communities. Vehicles that do not have a THA parking sticker are subject to be towed at the expense of the owner. Vehicles are also removed from the properties that are inoperable, have no valid registration, and are parked on the grass or other illegal parking.

#### TAMPA POLICE DEPARTMENT AND THE HILLSBOROUGH COUNTY SHERIFF OFFICE

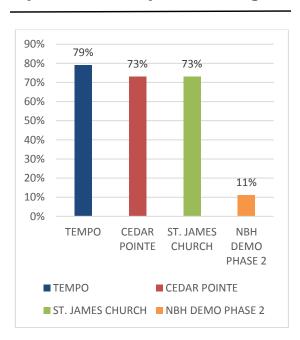
The Tampa Police Department and The Hillsborough County Sheriff's Office continue to work very closely with the Tampa Housing Authority. Both departments continue to have officers assigned to our properties and they work very hard to combat crime in our communities. Officers that have been assigned to our properties conduct their own investigation and make arrests. The Public Safety Department has also been meeting with residents to help form Crime Watch Communities in an effort to help combat crime in our communities.

The Tampa Police Department ROC officers working all of our public housing communities continue to arrest individuals using and selling illegal narcotics. Persons arrested on public housing properties for drugs are also trespassed at that time. Arrests of individuals both in and around all public housing properties are reported to the Public Safety Department. Residents, residents' family members and residents' guests arrested on public housing properties are subject to and eviction.

|                   |                      |       |        | AG & TOW P | ROGRAM   |           |                     |
|-------------------|----------------------|-------|--------|------------|--|-----------|---------------------|
| PROPERTY          | MAKE                 | YEARS | COLOR  | TAG        | REASON/AREA  | TAGGED    | TOW                 |
| The Andrews       | Mazda                | 2007  | Grey   | HNM-X02    | Expired Tag  | 6/12/2018 | 6/12/2018           |
| The Andrews       | Ford                 | 1996  | White  | No tag     | MGR. Request/No tag                                  | 6/12/2018 | 6/12/2018           |
| Osborne Landing   | Mercury              | 2000  | White  | No tag     | MGR. Request/No tag                                  | 6/11/2018 | Removed by owner    |
| Osborne Landing   | Toyota               | 2008  | Gold   | 497-KUP    | Flat tire  | 6/11/2018 | Removed by owner    |
| Oaks Of Riverview | Mercury              | 1999  | White  | No tag     | MGR. Request/No tag                                  | 6/13/2018 | 6/15/2018           |
| Oaks Of Riverview | Buick                |       | Silver | No Tag     | MGR. Request/No tag                                  | 6/13/2018 |                     |
| Oaks Of Riverview | Honda                | 1992  | Beige  | 177-LKI    | MGR. Request/Flat Tire                               | 6/13/2018 | 6/13/2018           |
| Oaks Of Riverview | Infinity             |       | Black  | No tag     | MGR Request/No tag Flat tire                         | 6/13/2018 |                     |
| Oaks Of Riverview | Chevy                |       | Silver | No tag     | MGR. Request/No tag                                  | 6/13/2018 |                     |
| Azeele            | Hyundai              | 2005  | Black  | CBT-K13    | Unauthorized vehicle parked<br>on a private property | 6/14/2018 | 6/14/2018           |
| Bay Ceia          | Maxima               | 2004  | Gray   | JII-T22    | Unauthorized vehicle parked on a private property    | 6/15/2018 | 6/15/2018           |
| Arbor At Trask    | Saturn               | 2008  | Orange | GTV-L55    | Unauthorized vehicle parked<br>on a private property | 6/11/2018 | 6/15/2018           |
| Azeele            | Camry                |       | White  | GKP-R88    | Expired Tag  | 6/19/2018 |                     |
| Azeele            | Ford                 |       | Green  | 330-WPG    | Expired tag  | 6/19/2018 |                     |
| Seminole Park     | Maxima               | 2004  | Orange | JMX-J56    | Flat Tire  | 6/21/2018 | Removed by owner    |
| Seminole Park     | Mitsubishi           | 1998  | White  | 970-3QB    | Parked on the handicap 6/21/2018                     |           | Removed by owner    |
| Seminole Park     | Infinity             | 2010  | Black  | 479-3VQ    | Expired Tag  | 6/21/2018 | Removed by owner    |
| Seminole Park     | Honda                | 1994  | Gray   | 145-5TQ    | Inoperable vehicle                                   | 6/21/2018 | Removed by owner    |
| Seminole Park     | Nissan               |       | Gray   | 838-2PV    | Expired Tag  | 6/21/2018 |                     |
| Seminole Park     | Chevy                | 2016  | Silver | 471-1VG    | No permit  | 6/21/2018 | Received permit     |
| JL Young          | Ford                 |       | Brown  | 300-9PV    | Inoperable vehicle                                   | 6/21/2018 | Violation corrected |
| Robles Park       | Ford                 |       | Black  | EWF-K91    | Flat tire  | 6/21/2018 | Removed by owner    |
| Robles Park       | Chrysler<br>mini van | 2000  | Silver |            | Inoperable vehicle/Flat tire                         | 6/21/2018 | Tired was fixed     |
| Robles Park       | Chevy                |       | Black  | No tag     | No tag inoperable vehicle                            | 6/21/2018 |                     |
| Robles park       | Buick                | 2003  | White  | No Tag     | No tag inoperable vehicle                            | 6/21/2018 | 6/27/2018           |
| Robles Park       | Ford<br>Focus        | 2000  | Silver | ZEAF       | Expired tag  | 6/21/2018 | 6/27/2018           |
| Robles Park       | Dodge                |       | Silver | No tag     | No tag   | 6/21/2018 | Removed by owner    |
| Robles Park       | Hyundai              | 2004  | White  | HTV-021    | Expired tag  | 6/21/2018 | 6/27/2018           |
| Robles Park       | Kia                  | 2004  | Black  | HTI-N47    | Expired tag  | 6/21/2018 | Removed by owner    |
| Robles Park       | Lincoln              | 2007  | White  | 926-4qr    | Inoperable Vehicle                                   | 6/21/2018 | 6/27/2018           |

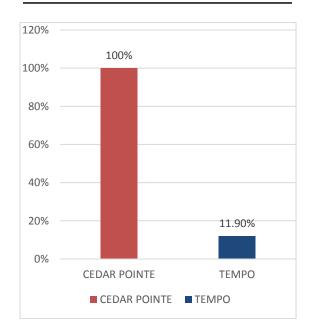
#### HOUSING AUTHORITY of the CITY OF TAMPA BOARD SUMMARY REPORT June 2018

Department of Real Estate Development David Iloanya, Director

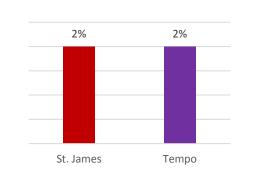


#### **Major Active Projects in Progress**

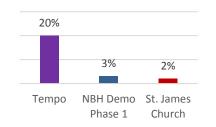




## Section 3 Business Contracts



## Section 3 Individual New Hires



#### CNI / ENCORE DEVELOPMENTS:



#### Tempo at Encore LP -

Is approximately 79% complete. The Contractor has chilled water in the corridors for all 7 floors. Preparation for two complete unit mockups and installation of electrical meters for the units have begun.



**St. James Church Historic Preservation** Is 73% complete. The roof is now closed and the interior bracing continues along with the Brick Masonry repairs.

#### **RETAIL SPACE AT ENCORE:**

#### • REED - Medical Center / BayCare – Urgent Care Center -

Questions answered regarding their Lease. Information is with BayCare's Attorneys. Waiting for Lease Approval. BayCare has submitted their Cost Analysis for their requirements for necessary FF&E along with one of their typical floor plan requirements for their standard operations.

#### **URBAN FARM -**

The final plans are in production and the Engineer is preparing for permit submittal no later than the end of July.

#### JOB TRAINING FACILITY -

The property was deeded to the Housing Authority as of May 31<sup>st</sup>, 2018. The Architect and his team were notified to begin pre-development work.

#### SOLAR TECHNOLOGY PARK -

Artist selected: Buster Simpson. Refining final design of Solar Art Pieces for the site.

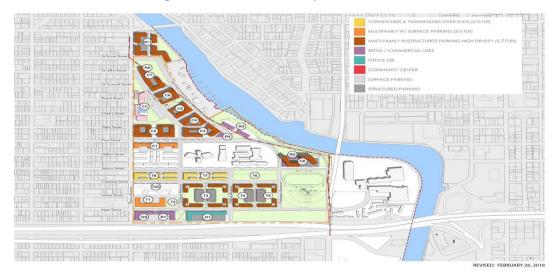
#### 34th STREET REDEVELOPMENT:

In January of this year, new building standards went into effect. Updated plans were submitted to the City for review and approval. On July 6, 2018, CDC received confirmation of the approved building plans on file. CDC have the updated approved plans on file. CDC will submit an address specific site plan, along with approved building plans for review (site plan only) and approval. The new General Contractor is working on this submittal. CDC expects construction should begin in about 30 days on the next 3 or 4 homes, followed by the remaining balance.

#### WEST RIVER REDEVELOPMENT:

Mary Bethune High Rise Comprehensive Modernization -In 50% design review.

The Renaissance at West River -A Pre-construction meeting is scheduled for July 19, 2018.



The Boulevard at West River (Parcel T3) will be developed in four phases.

Parcel T3A - Funded (9% Tax Credit Award)

- 118 multi-family units at 80% affordable and 20% market
- Parcel T3B In funding pursuit
  - Submitted funding application in March 2018 for 118 multi-family units at 80% affordable and 20% market
- Parcel T3C In funding pursuit

Parcel T3D - In funding pursuit

- North Blvd Demolition Phase 1 is 100% complete and in close-out phase.
- North Blvd Demolition Phase 2, Contract was awarded to General Contractor Howard Jimmie. This project is in demolition prep phase.



NBH Demo Phase 2 underway.

**MODERNIZATION & CONSTRUCTION PROJECTS:** 





#### Cedar Pointe Apartments Phase 2 -

Construction of two buildings with 24 units. The project is 76% complete. The general contractor is being liquidated. August is now the anticipated date of completion.

#### Palm Terrace HVAC Upgrades -

The project is in Close-Out phase, awaiting approval on Test and Balance results.

#### HOUSING AUTHORITY of the CITY OF TAMPA BOARD SUMMARY REPORT

#### June 2018

#### Submitted by: Facilities Terrance Brady: Director

#### **Energy Services Department Activities:**

The Preventive Maintenance visits each property to ensure energy conservation measure are operating properly, inspect the unit and perform minor repairs and schedule other required repairs through the work order process. Preventive maintenance team is currently working at the South properties; Bay Ceia. The Tampa Housing Authority (THA) continues to work with the Better Buildings, a joint partnership with HUD and DOE to reduce utility consumption in our buildings; this also positions THA to receive additional grant opportunities.

#### **Encore Chiller Plant**

When Tempo goes on line we will reevaluate our EnerNOC agreement with TECO.

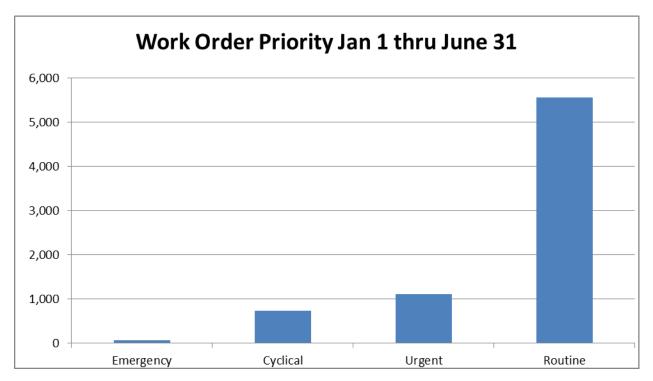
**Educating Residents & Staff:** A monthly report of utility consumption and expenses are emailed to each of the Property Managers. These reports help determine where to schedule educational training to reduce consumption and to educate residents on reducing their energy bills. When properties show an increase in utility consumption or residents ask for more information on energy costs, additional meetings are scheduled to address these issues. The Sustainability Ambassadors Grant Program also provides training and education to our residents; see *Sustainability Ambassadors Grant Program* in section 06PPS.

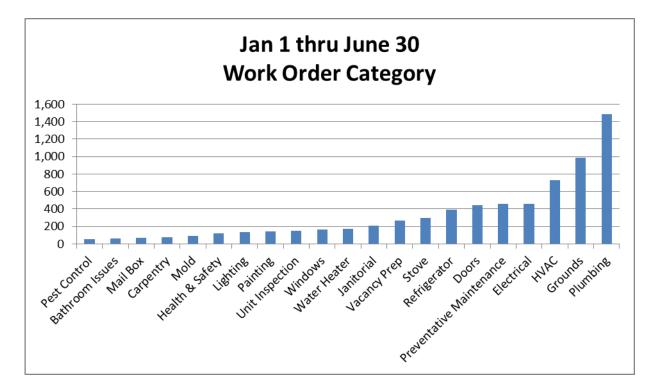
#### **Special Project Activities:**

In 1999 THA began a pro-active policy to control and eliminate elevated blood lead levels on our properties. THA began the development of a strong partnership with Hillsborough County Public Health consisting of training of residents and explaining the importance of testing of children under 7 years of age for environmental intervention blood lead levels (EIBLL) as well as testing and abatement of their apartments should test results identify lead levels that require action. HUD has recently lowered the EBL level to match the Center for Disease Control and Prevention (CDC) at  $5\mu g/dl$ .

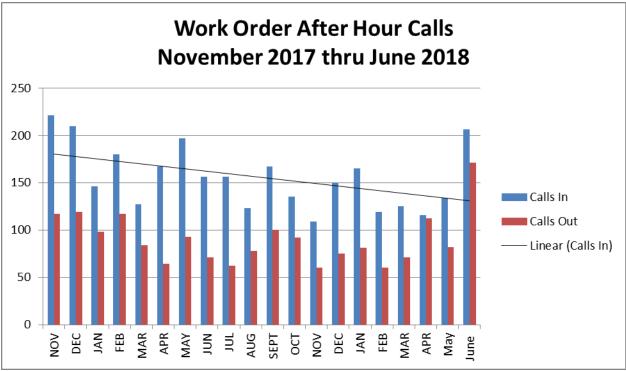
#### Facilities:

Our Focus is on improving data collection from work orders to measure and control costs and inventory. The Work Order after hour calls and responses is showing a favorable trend downward.

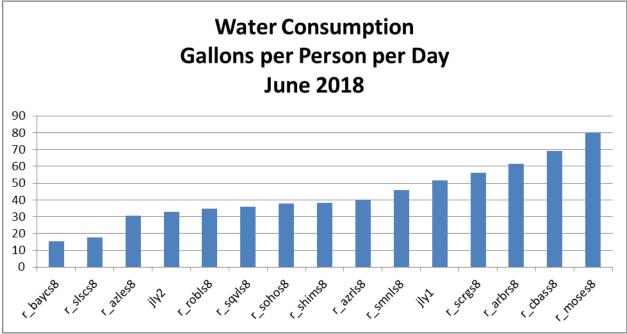




Facilities Board Report June 2018



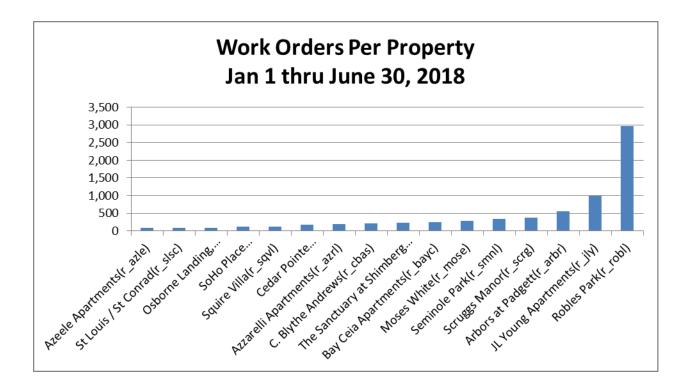
High Number of A/C Calls (often same residents calling repeatedly)

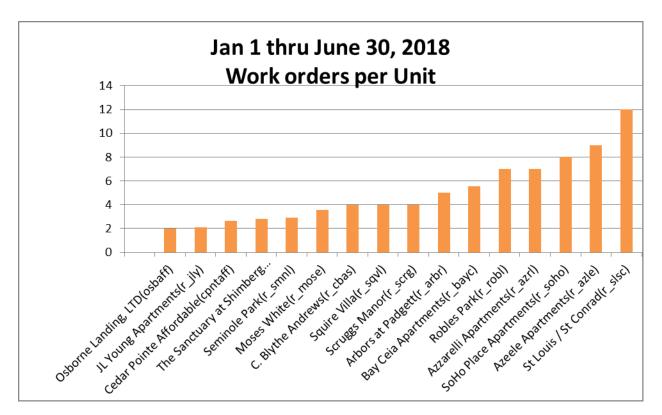


THA average number of Gallons per Person per Day (GPD) for June is 43

The average Tampa Single-family residential customer uses an estimated 76 GPD

Facilities Board Report June 2018





Facilities Board Report June 2018

## Contract Listing

| Solicitation #      | Description                  | Start Date | End Date   | Vendor                                      | Original Amount |
|---------------------|------------------------------|------------|------------|---|-----------------|
| trio @ encore       | The Trio at Encore           | 7/18/2012  | 3/10/2014  | The Trio at Encore, LP                      | \$5,336,374.00  |
| tempo @ encore      | The Tempo at Encore          | 7/9/2018   | 1          | The Tempo at Encore, LP                     | \$18,527,530.00 |
| fair housing asses. | Fair Hsg Asmt 17/21          | 8/22/2016  | 4/1/2020   | City Of Tampa-Land<br>Development Coordinat | \$21,150.00     |
| choice-partnership  | Choice Partnership Agreement | 12/18/2014 | 9/30/2018  | City of Tampa Revenue & Finance             | \$1,000,000.00  |
| fy16-ifb-29_red     | FY16-IFB-29/RED              | 5/22/2017  | 2/21/2017  | Howard Jimmie LLC                           | \$1,337,204.00  |
| choice-partnership  | Choice Partnership Agreement | 5/13/2014  | 9/30/2018  | St. Peter Claver Catholic<br>Church         | \$100,000.00    |
| fy12-ifb-02bcni     | FY12-IFB-02B Task 1/CNI      | 12/13/2013 | 1/31/2019  | Cooper Johnson Smith<br>Architects & Town P | \$89,932.00     |
| fy14-moa-09         | FY14-MOA-09/CNI              | 5/13/2014  | 9/30/2018  | Florida Education Fund,<br>Inc.             | \$375,000.00    |
| fy14-rfp-04         | FY14-RFP-04/VADM             | 10/31/2017 | 10/30/2018 | CGI Federal Inc.                            | \$475,000.00    |
| fy14-rfp-05d        | FY14-RFP-05D                 | 5/1/2015   | 8/10/2018  | Cooper Johnson Smith<br>Architects & Town P | \$83,865.00     |
| fy14-rfp-10         | FY14-RFP-10/RED              | 7/24/2015  | 5/31/2018  | Lambert Advisory, LLC                       | \$173,277.29    |
| fy16-ifb-19         | FY16-IFB-19/RED              | 12/8/2016  | 2/7/2016   | Brennick Brothers, Inc.                     | \$53,159.67     |
| fy16-moa-04         | FY16-MOA-04/CNI              | 10/1/2016  | 9/30/2018  | Success 4 Kids & Families                   | \$259,177.00    |
| fy16-rfp-01         | FY16-RFP-01/ACCT             | 4/27/2016  | 4/26/2018  | Berman Hopkins Wright & Laham, LLP          | \$175,415.00    |
| fy16-rfp-02         | FY16-RFP-02/MEDI             | 8/1/2016   | 7/31/2018  | Vistra Communications,                      | \$120,000.00    |
| fy16-rfp-04         | FY16-RFP-04/RED              | 6/1/2017   | 11/15/2017 | Solar Source                                | \$200,000.00    |
| fy16-rfq-04         | FY16-RFQ-04/RED              | 8/12/2016  |            | The Hayes Construction<br>Co                | \$1,150,000.00  |
| fy16-rfq-08         | FY16-RFQ-08/ACCT             | 3/24/2017  |            | Fallon Advisory LLC                         | \$100,000.00    |
| fy17-ifb-01         | FY17-IFB-01/RED              | 7/3/2017   | 7/2/2018   | Pro-Fit Development Inc.                    | \$2,500,000.00  |
| fy17-ifb-03a        | FY17-IFB-03A                 | 8/1/2017   | 7/31/2018  | Atlas Eco Pest Control<br>Lawn and Termite  | \$2,880.00      |
| fy17-ifb-03b        | FY17-IFB-03B                 | 8/1/2017   | 7/31/2018  | Florida Pest Control & Chemical Co.         | \$61,140.00     |
| fy17-ifb-06-red     | FY17-IFB-06/RED              | 3/13/2018  | 5/13/2018  | Global 360 Painting                         | \$71,500.00     |
| fy17-ifb-07         | FY17-IFB-07-RED              | 5/7/2018   | 12/31/2018 | Howard Jimmie LLC                           | \$1,920,000.00  |

#### Contract Register June 2018

| Solicitation # | Description               | Start Date | End Date  | Vendor                                     | Original Amount |
|----------------|---------------------------|------------|-----------|--|-----------------|
| fy17-moa-02    | FY17-MOA-02/ORCC          | 4/24/2017  | 4/24/2019 | Johnson & Johnson<br>Janitorial Service, I | \$23,620.00     |
| fy17-moa-04    | FY17-MOA-04/PPS           | 8/31/2017  | 8/16/2018 | Dainara Acevedo                            | \$42,500.00     |
| fy17-moa-05    | FY17-MOA-05/PPS           | 8/15/2017  | 3/31/2021 | CareerSource Tampa Bay                     | \$148,275.00    |
| fy17-moa-06    | FY17-MOA-06/YB            | 10/1/2017  |           | BONA5D Credit<br>Consultants, LLC          | \$500.00        |
| fy17-moa-08    | FY17-MOA-08/PPS           | 4/1/2017   |           | Project Link, Inc.                         | \$20,000.00     |
| fy17-moa-14    | FY17-MOA-14/PPS           | 9/1/2017   | 9/30/2018 | Iraida V. Carrion                          | \$8,400.00      |
| fy17-moa-18    | FY17-MOA-18/PPS           | 9/1/2017   | 9/30/2018 | Iraida V. Carrion                          | \$3,600.00      |
| fy17-moa-20    | FY17-MOA-20/PPS           | 4/1/2018   | 3/31/2019 | City Plan, Inc.                            | \$18,916.00     |
| fy17-rfp-03    | FY17-RFP-03               | 4/1/2018   | 3/31/2022 | CVR Associates Inc                         | \$136,900.02    |
| fy17-rfp-03a   | FY17-RFP-03A-FAC          | 2/15/2018  | 2/14/2019 | GLE Associates, Inc                        | \$300,000.00    |
| fy17-rfq-02    | FY17-RFQ-02/CNI           | 1/9/2018   | 1/8/2023  | Meacham Urban Farmers<br>LLC               | \$341,162.00    |
| fy18-moa-01    | ORCC/DJJ GRANT            | 5/21/2018  | 5/21/2019 | Dainara Acevedo                            | \$3,600.00      |
| fy18-sc-001    | FY18-SC-001/YARDIRENTCAFE | 7/25/2016  | 8/31/2018 | Yardi System, Inc.                         | \$22,737.98     |

#### HOUSING AUTHORITY OF THE CITY OF TAMPA BOARD OF COMMISSIONERS MONTHLY REPORT

Department of Community Affairs Lillian C. Stringer, Director June, 2018

Keeping the agency involved with our community is a key element in terms of engagement. By participating in community activities, events, meetings and others, we are demonstrating that we are concerned regarding what is going on in the overall community, not just housing functions, but also those activities that involve and provide services for our residents and their families are important to us. We are proud to lend our voice, participation, time and energy towards improving the role of the Tampa Housing Authority in the community.

#### **Community Engagement for the Month of June**

#### > Senator Darryl Rouson visits Tampa Housing Authority

This visit to the Tampa Housing Authority was a very good one. Senator Rouson met with the executive team at the corporate office and shared the vision for his District. He was concerned regarding transportation and affordable housing issues, among others and expressed his enthusiasm regarding the upcoming African American History Museum at Encore! To say that he was excited is an understatement. He said that he would move in tomorrow if he had to; adding that, in all of his travels across the state, there was no other housing authority that is doing anything comparable to what we have established here in Tampa! The tour included ENCORE, the North Blvd site as well as the site for the Renaissance at West River.

- Tampa Housing Authority hosted the inaugural meeting of the Housing Education Alliance to assist in planning the organization's 2018 HEART Awards Program scheduled for later this year. Approximately 13 participants discussed the theme, award categories as well as other program specifics. Lillian Stringer is serving on this committee and will ensure that a submission from our agency is received. This year's Award categories included: the Collaboration, Housing, Finance, Real Estate, HEART for the Homeless, Education, Volunteerism, Leadership and the P3 (Public, Private, Partnership) Award.
- The City of Tampa Held its annual Homeownership Event at the Centro Asturiano building located at 1913 Nebraska Avenue from 10am-2pm. The THA participated by sponsoring a booth to share information regarding our successful homeownership program, the event was also well attended.
- The agency RMLO (Gloria Rayder) participated in a one hour Hurricane Preparedness seminar that consisted of a summarized presentation regarding the process of building a Business Continuity Plan after a natural disaster. Topics comprised of formalizing a plan and putting the plan in place. An important part of the plan delved on the development of a Business Go Kit that emphasized the importance of creating lists, such as a contact list of employees, key customers, clients, vendors, contractors, property management companies and repair vendors. The Business Go Kit advised on generating copies of contracts, plans, etc., photo inventory of business inside and outside (printed out), hard copies of all contacts, sending copies of important documents offsite, backup of files/drivers for electronic data, etc. This Florida Gulf Coast ARMA Chapter seminar was hosted by the National Oceanic and Atmospheric Administration (NOAA) and made part of their monthly meeting in St. Petersburg, Fl.
- The Annual Juneteenth Celebratory luncheon was held on June 22<sup>nd</sup> at the T. Pepin Hospitality Center. Tampa Housing Authority had 10 attendees at this event that provided scholarships to deserving students and recognized supportive community organizations. Several of our YouthBuild participants attended this event along with other staff members.

#### THA Calendar of Events

| 018    | Sunday | Monday   | Tuesday                | Wednesday             | Thursday                   | Friday              | Saturday       |
|--------|--------|----------|------------------------|-----------------------|----------------------------|---------------------|----------------|
| July 1 | 1st    | 2nd      | 3rd                    | 4th Independence Day  | 5th                        | 6th                 | 7th            |
|        |        |          |                        |                       |                            |                     |                |
| 8      | Bth    | 9th      | 10th                   | 11th                  | 12th                       | 13th                | 14th           |
|        |        |          |                        | Debbie Joyce Farewell | Health Fair                |                     |                |
| 1      | 15th   | 16th     | 17th                   | 18th                  | 19th                       | 20th                | 21st           |
|        |        | 2 Days - | TAAG Refresher Course  | Board Mtg             | GTE Financial Literacy     | Back to School Bash |                |
|        |        |          |                        |                       | Bay Area Apt Assoc BOD Mtg |                     |                |
|        |        |          |                        |                       | WR Pre-Construction Mtg    |                     |                |
| 2      | 22nd   | 23rd     | 24th                   | 25th                  | 26th                       | 27th                | 28th           |
|        |        |          | Homebuyers Ed.         |                       | Homebuyers Ed.             |                     | Homebuyers Ed. |
|        |        |          | GTE Financial Literacy |                       | Landlord Orientation       |                     |                |
| 2      | 29th   | 30th     | 31st                   |                       |                            |                     |                |
|        |        |          |                        |                       |                            |                     |                |

| t    |      |                     | 1st                    | 2nd                           | 3rd                       | 4th            |
|------|------|---------------------|------------------------|-------------------------------|---------------------------|----------------|
|      |      |                     |                        |                               | Executive & Mgmt Training |                |
| 5th  | 6th  | 7th                 | 8th                    | 9th                           | 10th                      | 11th           |
|      |      |                     |                        |                               |                           |                |
| 12th | 13th | 14th                | 15th                   | 16th                          | 17th                      | 18th           |
|      |      | Homebuyers Ed.      | Board Mtg              | Homebuyers Ed.                | YouthBuild Graduation     |                |
|      |      |                     |                        | Healthy Habits for Women (WC) |                           |                |
| 19th | 20th | 21st                | 22nd                   | 23rd                          | 24th                      | 25th           |
|      |      |                     | GTE Financial Literacy | 2 Days - Belmont Phase        | e II REAC Inspection      | Homebuyers Ed. |
| 26th | 27th | 28th                | 29th                   | 30th                          | 31st                      |                |
|      |      | HUD REAC Inspection |                        | Bay Area Apt Assoc BOD Mtg    |                           |                |

| 2nd                   | 3rd Labor Day | 4th                        | 5th                       | 6th                               | 7th                         | 8th       |
|-----------------------|---------------|----------------------------|---------------------------|-----------------------------------|-----------------------------|-----------|
| 9th                   | 10th          | 11th                       | 12th                      | 13th                              | 14th                        | 15th      |
|                       |               | Homebuyers Ed.             |                           | Homebuyers Ed.                    |                             |           |
|                       |               | Bay Area Apt Assoc BOD Mtg |                           |                                   |                             |           |
|                       |               | 6 Days - 48th Ani          | nual Legislative Conferen | ce, Congressional Black Caucus Fo | undation Meeting, Washingto | on DC     |
| 16th                  | 17th          | 18th                       | 19th                      | 20th                              | 21st                        | 22nd      |
| 48th ACL-CBCF Mtg, DC |               |                            | Board Mtg                 | Emotional Awareness (WC)          |                             | Homebuyer |
| 23rd                  | 24th          | 25th                       | 26th                      | 27th                              | 28th                        | 29th      |

Community Affairs/Notices and Updates

## A Fighting Chance: Tampa Police Coach Kids In Boxing And In Life

WUSF News, By CATHY CARTER & ANDY LALINO · JUN 4, 2018

In the last four years, police shootings of unarmed young men have created tension between police and communities of color.

As a result, some police departments are taking a hard look at how they can improve relations.

In Tampa, police are breaking down barriers with a program that's taking it one jab and uppercut at a time.

The youth boxing program is a partnership between the Tampa Housing Authority and the city's Police Athletic League. The kids, aged 8 to 17, train for free at Powerhouse Gym in Tampa in 10-week intervals. They are divided into two groups, younger children and teenagers.

Most of the young athletes live in public housing and after school, they get a ride to the gym and a healthy snack before training. The kids get to learn how to safely throw a punch, but they're also being taught lessons they can use outside of the ring. Along the way, they build confidence and selfesteem.

But for Officer Dennis Small, one of several cop coaches, the Police Athletic League program, or PAL, is about more than just sports. The chief goal, is to bridge the gap between cops and kids.



The Tampa Police Athletic League and The Tampa Housing Authority have teamed up to provide a free boxing and mentorship program to low-income boys and girls' ages 8-17. The league runs throughout the year in 10-week intervals.



Officers Mike Gambrell, Dave Hancock, Legends Boxing Club owner, Francisco Arreola, Officers Dennis Small, and Azariah Israel.

"I came from a very challenging background," he said. "I was an illegitimate kid and was in foster care. I wish I had something like this to turn to when I was a kid."

Hancock has coached kids in all kinds of sports but says boxing provides a unique platform where officers can build trust with at-risk kids in poor communities.

"There is something about combative sports that is a

"You have to recognize that a lot of these kids have never interacted with police on a human level," he said.

That includes his fellow officer Dave Hancock. On the surface he says kids probably see him as just a 'big bald white guy' but the 11-year Tampa police veteran says appearances can be deceiving.



Corey Anthony Jr., and Stephon Mosley, both 17, at Legends Boxing Club in Tampa before a training session with coaches from The Tampa Police Athletic League.

game changer with the kids and with our interaction to them," he said. "And it opens up their hearts and minds in a way that you just can't get throwing a ball down the field or kicking a ball on the soccer field."

### A Fighting Chance: Tampa Police Coach Kids In Boxing And In Life

WUSF News, By CATHY CARTER & ANDY LALINO · JUN 4, 2018

His fellow coach Officer Azariah Israel has first hand knowledge of how important mentoring can be.

"I grew up in a rough neighborhood in Jacksonville," he said. "I went to a PAL boxing program there when I was a kid. PAL pretty much saved me from some options that were easily out there. It gave me something to look forward to. I'm grateful for that."

Police officers help the young contenders learn combinations and stances and how to safely throw a punch, but also about discipline and hard work. And each session ends with the kids sitting cross-legged on the floor for a motivational speech, or, in the jargon used by their cop coaches, the "debrief."

"This whole sport is really a metaphor about life." Hancock told the kids. "Because sometimes in life you have to fight for what you want. If you get knocked down in trying to achieve your goals are you just going to give up?" "No," he added. "That's when you fight harder."

According to the advocacy group, the National Mentoring Network, one in three at-risk kids aren't getting the kind of support they need to counter challenges. By trading in a bulletproof vest for a pair of gym shorts, Officer Dennis Small says police are connecting with kids.

"If you get knocked down in trying to achieve your goals are you just going to give up? No, that's when you fight harder."

"I've seen enough loss of life from my brother officers, to young men, some of them whose names I can't even remember right now," he said. "But the instances were enough to fuel me to recognize a community needs this. The more opportunity we have to enlighten some of these young kids and keep them safe, the more likely we can



Tampa police officer Azariah Israel helps a young boxer perfect his stance. CREDIT CATHY CARTER

eradicate some of that behavior and hopefully save them from some of those tough experiences that we all go through."



Stephon Mosley and Desmond Coley, both 17, watch as their fellow athletes spar at Legends Boxing Club in Tampa.

The program seems to have hit its target with at least two participants. 17year old Desmond Coley is a junior at Chamberlain High School in Tampa.

"They teach us, like, the back story," he said while getting ready to spar at Legends Boxing Club in West Tampa. "Like, not every cop is bad, and that you can actually be a cop one day and do good for the community."

His classmate, Stephon Mosely, also 17, said the coaches check in with the kids even outside of the gym. "They make sure we are on the right track," he said. "They check your grades and make sure you're doing good in school."

The boxing program may last just 10 weeks, but Small says he tells his fellow officers, that the impact will likely last much longer.

"It may not come out today," he said. "But years from now, you'll come to understand that you very well may have been the catalyst to change the mindset of an entire community based off of the actions of that one person that you were able to impress early on in his or her life."

And, he says, if one of these young boxers manages to develop a pretty mean right hook along the way, that's all the better.

**Police helping Tampa kids stay off streets and grow confidence using free boxing program** ABC Action News, By: Sean Daly, 3:40 AM, Jun 13, 2018, 8:12 AM, Jun 13, 2018



TAMPA, Fla. — One by one, the teenagers slid through the ropes of a Tampa boxing ring. They each took some swings at a police officer. And everyone was having a good time.

"All we're trying to do is build confidence in these kids and keep them busy, keep them off the streets," says Officer Azariah Israel, urging his junior fighters to train hard.

The free program for boys and girls ages 8 to 17 at Powerhouse Gym is a partnership between Tampa's Police Athletic League and the Tampa Housing Authority.

The 10-week boxing lesson is not just a way to lace up the gloves and grow some self-esteem, it also helps the kids forge a relationship with officers who may not have the best relationship with police.

It also forges a relationship with kids who don't always have the best relationship with police.

Officer Israel grew up in a tough Jacksonville neighborhood. He knows firsthand how important it is to connect with the community in a positive way.

"We've already had a lot of kids come up to us after practice and say, 'Coach, that was good!' They thank us," said Ofc. Israel.

For more information on the free boxing program, which also includes transportation and a snack, visit www.paltampa.org.

#### Tampa Housing Authority honors grandmother who adopted her 7 grandchildren

It takes a village to raise a family but Samantha Sherman raised her grandkids alone. WTSP News, Author: Shannon Valladolid | Published: 5:31 PM EDT June 15, 2018 | Updated: 6:06 PM EDT June 15, 2018



TAMPA, Fla. -- It takes a village to raise a family but Samantha Sherman raised her grandkids alone.

Friday morning, the Tampa Housing Authority celebrated her hard work and was recognized as one of their "Families of the year."

Sherman thought she was done raising kids, but when her daughter could no longer care for her children, she stepped in to become the guardian of her seven grandchildren.

"My kids were grown, but when you have a situation like that, you don't have a decision," says Sherman. "You just have to do what it is you have to do."

The task was overwhelming.

Sherman's life changed, with seven young children now looking to her for full support. Things became easier when she asked for help from the Tampa Housing Authority, and was granted an affordable home.

"They were right there to be able to help me," she says. "Always had my grandkids in programs, afterschool programs. They've always been wonderful."

Eight years ago, the housing authority started emphasizing the importance of parents being involved in their kids' lives.

THA offers programs aimed at helping families be self-sufficient. They're also geared toward education and mentoring.

Sherman says those programs helped make raising her grandkids much easier.

About 200 people attended THA's event, which also helped parents with employment and job training skills.

#### Transitions Candles empowers at-risk young Tampa women develop business skills

*Soy-based Transitions Candles are available online* ABC Action News, WFTS Tampa Bay, Sean Daly | Posted: 3:47 AM, 6/20/18 | Updated 6:39 AM, 6/20/18



TAMPA, Fla. — Mercedes is a young Tampa woman with one baby boy and another on the way. She is dreaming up the perfect candle. That is her job. She gets paid to make your house smell good. "I like fruity candles." savs Mercedes. recent a graduate of Hillsborough Community College. "Like lemons. They start as seeds then bloom into something delicious." The symbolism is intended.

Mercedes is a paid intern at Transitions Candles, a non-profit organization that helps at-risk girls and women develop the skills for a bright future. All the candles are themed to inspire. Names include Change, Courage and Confidence. The best-seller is called Empowerment.

Transitions Candles is offshoot of Girls an Mentally Empowered for Success (GEMS). the brainchild of Crystal Bailes, a former New York City corrections officer. "These girls are going to change the world," says Bailes, who this week received a huge financial boost thanks to a donation from Altierus Career College. "But how is she going to do that if she doesn't have the resources to succeed?"

Bailes works with the Tampa Housing Authority to find girls for the program.



Mercedes and her fellow candlemakers create and market Transitions Candles at the Seventh Avenue Apothecary. The shop, located on the outskirts of Tampa's Ybor City neighborhood, has developed a loyal following for its own delicious-smelling soy-based candles.

Transitions Candles are available online and start at \$9. Proceeds from the sale of the candles help fund GEMS programs and pay Mercedes to keep dreaming up her candle scents.

## Kevin Knox Won Over Knicks And Now Expects To Win Over Their Fans

Tampa's **Kevin Knox** took a call from someone who knew exactly what he experienced on draft night.

New Yorkers didn't welcome **Kristaps Porzingis** with open arms, either.

"He asked me how the fans reacted and I told him I got the same amount of boos as he got," **Knox** said Friday. "He just laughed and he said it's all motivation and fuel to the fire, and he said just work and he said sooner or later they'll be cheering for you."

That's what happened with **Porzingis**, who quickly won over those who loudly booed his selection in 2015 with his talent, competitiveness and work ethic.

The Knicks see the same traits in **Knox**, convincing them that the Kentucky freshman was not only the player to take with the No. 9 pick but that he's ready to start and match up with the NBA's best small forwards next season.

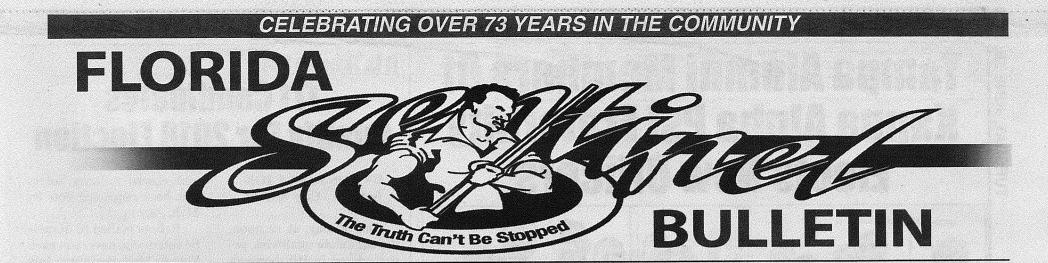
That's why they decided a day before the draft they were taking **Knox** if he was avail-



Kentucky's Kevin Knox, right, poses with NBA Commissioner Adam Silver after he was picked ninth overall by the New York Knicks during the NBA draft.

able and didn't waver from that even when **Michael Porter**, **Jr**. was still on the board – disappointing some at Barclays Center who chanted for **Porter** and then booed **Knox**.

"I love the fact that he wanted to be at Kentucky, that he wanted to be a Knick," Knicks coach **David Fizdale** said. "Says a lot about that kid that he wants challenges and so I think he's going to fit exactly the way we want to build our culture."



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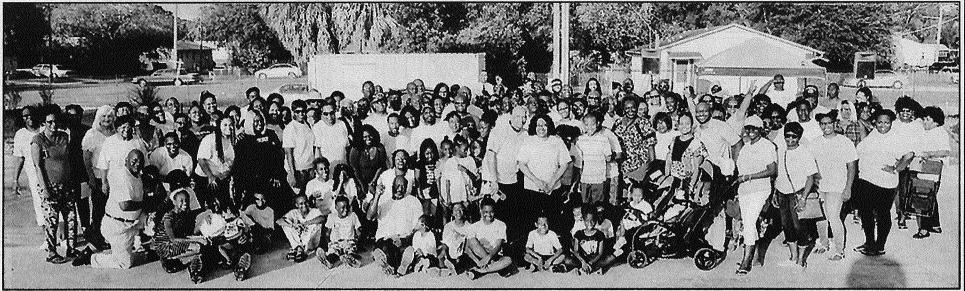
## NEW BETHEL PROGRESSIVE M. B. CHURCH CEREMONY DEDICATES NEW SANCTUARY

The Pastor, Rev. Reginal Webb, his wife, Mrs. Deborah Webb, members and friends of New **Bethel Progressive Missionary Baptist Church** gathered on the evening of June 12, 2018, to dedicate their new sanctuary. Formerly at 3011 E. North Bay St., the new building will be located at 2911 E. North Bay. Celebrating 92 years of continuous service to the community, the building is scheduled for completion by November 2018. Those who attended the Dedication Ceremony were: kneeling left to right, Deacon Joseph Rankin, Dea. Herbert Rahmings, III, and Minister Joe Lewis. Standing left to right: Dea. Rudy Garrett, Dea. Chris Mack, Dea. Alfred Eady, Dea. Michael Chatman, Dea. Al James, Pastor Reginal T. Webb, Min. Joshua Johnson, Dea. Ned Lyons, Jr., Dea. Steve Buchanan, and Min. Fella Stewart. (Photograph by Frederick Harris)



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# Dedication Ceremony For New Sanctuary Held At New Bethel Progressive M. B. Church



The members of New Bethel Progressive Missionary Baptist Church gathered with their pastor Rev. Reginald Webb and the First Lady of the Church, Mrs. Deborah Webb for the dedication of their new sanctuary, scheduled to be completed in November, 2018.



Sandra Brown, Chanel Murray and Vivian Heyward were pleased with the ceremony.

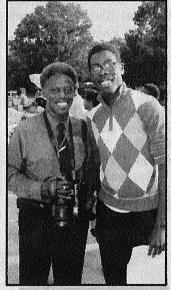


These members are Betty Worth, Toi Powell, and Nathaniel Powell.

On Tuesday, June 12, 2018, 7 p. m., the members of New Bethel Progressive Missionary Baptist Church gathered for a dedication ceremony of their new sanctu92 years of continuous praise and worship. The new sanctuary address is 2911 E. North Bay St., Tampa, Florida (formerly it was 3011 E. North Bay). The members



Among those who attended the dedication ceremony were: Vanessee Collins, Mary Jane Finalyson, Shelia Soarrey, Kim Rahmings, Betty Worth, Ciara Exantus and Farrah Exantus.



Rudy and Javen Garrett were a part of the ccremony.

across the street, was built under **Pastor Reginal Webb's** leadership in September 2003, and paid off in 2011 will continue to be used for Sunday School and other activities and events.



Linda Green and Lashay Anderson.

January 8, 2002. His Christian walk began at Mount Calvary Missionary Baptist Church in Lakeland, Florida. For a period of 28 years, he was under the spiritual leadership of **Rev. J. J. Mc-Griff**, Pastor. In 1997, he accepted his calling into the ministry and was ordained in 1998. In 1999, the Lord led him to Harmony Missionary Baptist Church where he humbly served as an associate minister under the spiritual leadership of **Rev. Steve Caudle.** Pastor.

Under his leadership, New Bethel has grown physically and spiritually and the church continues to win souls for Christ, one sinner at a time. Because of God's grace and everyone's commitment to Excellence in Christ, New Bethel has become the Church of Choice. (Photos by Frederick Harris)

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What does it mean to dedicate a new church building? Just as a child is dedicated to God and vows are made to raise that child in the Christian tradition, in the same way, a church dedication is the act of consecrating, or blessing, a building. The church is celebrating are grateful and thankful and truly believe they owe this blessing to God Almighty.

The land was purchased in 2016. The foundation for the 7,700 square feet Sanctuary has been laid and the building is scheduled to be completed in November 2018.

The Life Center, located

The current sanctuary will be used for Bible Study and New Membership classes.

**Rev. Reginal T. Webb** has been the Pastor at New Bethel since On Tuesday,

Community Affairs/Notices and Updates

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