MRDC

Meridian River Development Corp.

A non-profit Entity of The Housing Authority of the City of Tampa, Florida

Board of Directors Meeting

May 20, 2020



MRDC Meeting Agenda

Meridian River Development Corp.

May 20, 2020

- I. CALL TO ORDER
- II. MINUTES FROM THE PREVIOUS MEETING
 - January 15, 2020
- III. NEW BUSINESS
 - Presentation of Resolution No. 2020-0033-MRDC

TO APPROVE THE ANNUAL BUDGET FOR THE TWELVE MONTHS ENDING DECEMBER 31, 2020, AS PRESENTED BY THE PRESIDENT / SECRETARY, JEROME D. RYANS, FOR REVIEW BY THE BOARD OF DIRECTORS.

IV. ADJOURNMENT

Minutes of the Annual Meeting of the Board of Directors of the Meridian River Development Corporation

January 15, 2020

I. CALL TO ORDER

Chairwoman Johnson-Velez called the meeting of the Meridian River Development Corporation Board of Directors to order at 8:53 am. Other Directors in attendance were, Ben Dachepalli, Bemetra Salter-Liggins, James Cloar, Billi Johnson-Griffin and Parker Homans, and legal counsel Ricardo Gilmore.

II. APPROVAL OF MINUTES

Motion to approve the Minutes from the November 15, 2017 meeting made by Director Johnson-Velez, seconded by Director Johnson-Griffin and passed:

Director Dachepalli	Present
Director Salter-Liggins	Present
Director Cloar	Present
Director Johnson-Velez	Yes
Director Johnson-Griffin	Yes
Director Homans	Present

III. NEW BUSINESS

Election of Officers

Attorney Rick Gilmore opened the floor for nominations for the positions of Chair and Vice-Chair.

A motion to nominate the Chair, James Cloar, and Vice-Chair, Bemetra Salter-Liggins, of the Board of Commissioners of the Housing Authority of the City of Tampa, Florida as the respective Chair and Vice-Chair of the Board of Directors of Meridian River Development Corporation was made by Director Susan Johnson-Velez, and seconded by Director Billie Johnson-Griffin and passed without dissent.

Nominations were closed on said names.

James Cloar is elected Chair. Bemetra Salter-Liggins is elected Vice-Chair.

III. ADJOURNMENT

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Approved this 20" Day of May, 2020.	
James Cloar, <i>Chairperson</i>	Jerome D. Ryans, President / Secretary

Resolution 2020-0033-MRDC

MERIDIAN RIVER DEVELOPMENT CORPORATION RESOLUTION SUMMARY SHEET

1. Describe the action requested of the Board of Directors

Re.: Resolution Number: 2020-0033-MRDC

The Board of Directors is requested to approve the above-referenced resolution in order to:

APPROVE THE ANNUAL BUDGET FOR THE TWELVE MONTHS ENDING DECEMBER 31, 2020, AS PRESENTED BY THE PRESIDENT / SECRETARY, JEROME D. RYANS, FOR REVIEW BY THE BOARD OF DIRECTORS.

2. Who is making request:

A. Entity: MERIDIAN RIVER DEVELOPMENT CORPORATION

B. Project: ANNUAL BUDGET

C. Originator: <u>SUSI BEGAZO-MCGOURTY</u>, TREASURER

3. Cost Estimate (if applicable):

\$5,012,213

Narrative:

The attached Resolution is required to establish the Meridian River Development Corporation Budget as presented for the twelve months ending December 31, 2020.

Attachments (if applicable):

MEMO RESOLUTION 2020-0033-MRDC MRDC 2020 ANNUAL BUDGET

MERIDIAN RIVER DEVELOPMENT CORP.

MEMORANDUM

DATE: May 20, 2020

TO: Board of Directors

FROM: Susi Begazo-McGourty, Treasurer

THROUGH: Jerome D. Ryans, President / Secretary

RE: Resolution # 2020-0033 - MRDC

The attached Resolution is required to establish the Meridian River Development Corporation Budget as presented for the twelve months January 2020 to December 31, 2020.

RESOLUTION NO. 2020-0033 - MRDC

A RESOLUTION TO ADOPT THE ANNUAL BUDGET FOR TWELVE MONTHS ENDING DECEMBER 31, 2020, AS PRESENTED BY THE PRESIDENT/SECRETARY, JEROME D. RYANS, FOR REVIEW BY THE BOARD OF DIRECTORS.

WHEREAS, Meridian River Development Corporation has proposed expenditures necessary to support efficient and economical operations; and

WHEREAS, the Board received the Annual Proposed Budget document for review and the Board has subsequently reviewed the Annual Budget document; and

The Board hereby authorizes an annual budget in the amount of \$5,012,213 as provided in the above-referenced document.

In making these commitments, the Board additionally reaffirms its fiscal policy guidance to staff that, notwithstanding the above authorizations, all operations should strive to perform within available resources.

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of the Meridian River Development Corporation hereby approves the Annual Budget for the twelve months ending December 31, 2020, as presented by the President/CEO and authorizes the Chairperson to sign H.U.D.'s required budget approval form.

Adopted this 20 th day of May 2020.	
James Cloar, Chairperson	Jerome D. Rvans, President / Secretary

Calendar Year 2020 Annual Budget - Consolidated Meridian River Development Corp (MRDC)

		Units		700				
	FY2019-2020 F		F١	/2020-2021	Variance			PUM
Revenues								
Gross Potential Rent	\$	5,514,480	\$	5,722,776	\$	208,296	\$	681
Vacancy Loss		(275,727)		(286,139)		(10,412)		(34)
Delinquent / Prepaid / Other		(28,200)		(30,440)		(2,240)		(4)
Total Rental Income	\$	5,210,553	\$	5,406,197	\$	195,644	\$	644
Other Income		101,355		154,202		52,847		18
Total Revenue	\$	5,311,908	\$	5,560,399	\$	248,491	\$	662
Expenses								
Salaries		856,704		847,419		9,285		101
Advertising and Promotion		86,342		76,781		9,561		9
Maintenance		570,433		581,495		(11,062)		69
Administrative		347,029		291,478		55,551		35
Utilities		436,500		344,500		92,000		41
Professional Fees		62,832		62,952		(120)		7
Insurance		317,088		372,648		(55,560)		44
Management Fees		155,280		166,836		(11,556)		20
Management Fees - THA		210,000		310,000		(100,000)		37
Taxes		150,984		165,732		(14,748)		20
Total Expenses	\$	3,193,192	\$	3,219,841	\$	(26,649)	\$	383
Net Operating Income (Loss)	\$	2,118,716	\$	2,340,558	\$	221,842	\$	279
Other Out Flow								
Debt Service (Principal, Interest, and F		824,923		824,904		19		98
Capital Expenses / Replacement Rese		1,078,063		967,468		110,595		115
Total Non Operating Expenses	\$	1,902,986	\$	1,792,372	\$	110,614	\$	213
Net Income	\$	215,730	\$	548,186	\$	332,456	\$	65

Calendar Year 2020 Annual Budget

Meridian River Development Corp (MRDC) - Capital Improvements

Units	700
Replacement Reserve Balance 1/1/2020	\$ 378,683
Funding from Operations	967,468
Total Replacement Reserve Balance	\$ 1,346,151
Capital Improvement 2020	
HVAC Replacement	62,100
Appliance Replacement	46,980
Floor Covering Replacement	129,800
Landscaping	23,220
Gutters	99,000
Sidewalks	4,000
Roofs	106,600
Down Spouts	30,900
Meter Center	14,160
Stair Railings	18,000
Up Grade Units	188,508
Water Valves	20,000
Building Ext. Repair	115,300
Railing Renovation	48,400
Termite Treatment	20,000
Footer/Foundations	40,500
Total Capital Improvement	\$ 967,468
Replacement Reserve Balance 12/31/2020	\$ 378,683

Tampa Housing Authority Calendar Year 2020 Annual Budget MRDC - River Place

		Units		280			
	F١	/2019-2020	FY	/2020-2021	V	ariance	PUM
Revenues							
Gross Potential Rent	\$	1,038,204	\$	1,114,903	\$	76,699	\$ 332
Vacancy Loss		(51,912)		(55,745)		(3,833)	(17)
Delinquent / Prepaid / Other		-		-		-	-
Total Rental Income	\$	986,292	\$	1,059,158	\$	72,866	\$ 315
Other Income		21,135		30,218		9,083	9
Total Revenue	\$	1,007,427	\$	1,089,376	\$	81,949	\$ 324
Expenses							
Salaries		248,508		253,884		(5,376)	76
Advertising and Promotion		25,450		19,186		6,264	6
Maintenance		84,675		93,345		(8,670)	28
Administrative		76,780		48,648		28,132	14
Utilities		48,300		43,600		4,700	13
Professional Fees		16,836		17,604		(768)	5
Management Fees		30,072		32,681		(2,609)	10
Management Fees - THA		36,000		53,160		(17,160)	16
Insurance		134,340		143,940		(9,600)	43
Taxes		28,788		32,184		(3,396)	10
Total Expenses	\$	729,749	\$	738,232	\$	(8,483)	\$ 220
Net Operating Income (Loss)	\$	277,678	\$	351,144	\$	73,466	\$ 105
Other Out Flow							
Debt Service (Principal, Interest, and Fee		109,932		109,932		_	33
Capital Expenditures / Replacement Res		172,200		51,720		120,480	15
Total Non Operating Expenses	\$	282,132	\$	161,652	\$	120,480	\$ 48
Net Income	\$	(4,454)	\$	189,492	\$	193,946	\$ 56

Calendar Year 2020 Annual Budget River Place - Capital Improvements

Units	280
Replacement Reserve Balance 01/1/2020	\$ -
Funding by Operations	51,720
Total Replacement Reserve Balance	\$ 51,720
Capital Improvements 2020	
HVAC Replacement	4,500
Appliance Replacement	4,020
Floor Covering Replacement	18,200
Landscaping	16,000
Gutters	5,000
Sidewalks	4,000
Total 2020 Capital Improvements	\$ 51,720
Replacement Reserves 12/31/2020	\$ -

Calendar Year 2020 Annual Budget MRDC - River Pines

		Units		300			
	FY	/2019-2020	F١	/2020-2021	V	ariance	PUM
Revenues							
Gross Potential Rent	\$	1,883,430	\$	1,934,815	\$	51,385	\$ 537
Vacancy Loss		(94,173)		(96,741)		(2,568)	(27)
Delinquent / Prepaid / Other		(15,180)		(16,940)		(1,760)	(5)
Total Rental Income	\$	1,774,077	\$	1,821,134	\$	47,057	\$ 506
Other Income		28,920		45,276		16,356	13
Total Revenue	\$	1,802,997	\$	1,866,410	\$	63,413	\$ 518
Expenses							
Salaries		318,396		293,484		24,912	82
Advertising and Promotion		29,332		26,704		2,628	7
Maintenance		165,428		159,490		5,938	44
Administrative		157,659		112,475		45,184	31
Utilities		253,800		211,860		41,940	59
Professional Fees		19,116		18,480		636	5
Management Fees		52,620		56,016		(3,396)	16
Management Fees - THA		90,000		132,840		(42,840)	37
Insurance		83,760		106,236		(22,476)	30
Taxes		17,196		18,720		(1,524)	5
Total Expenses	\$	1,187,307	\$	1,136,305	\$	51,002	\$ 316
Net Operating Income (Loss)	\$	615,690	\$	730,105	\$	114,415	\$ 203
Other Out Flow							
Debt Service (Principal, Interest, and Fees)		137,688		137,676		12	38
Capital Expenditures / Replacement Reserve		412,005		428,348		(16,343)	119
Total Non Operating Expenses	\$	549,693	\$	566,024	\$	(16,331)	\$ 157
Net Income	\$	65,997	\$	164,081	\$	98,084	\$ 46

Calendar Year 2020 Annual Budget River Pines - Capital Improvements

Units	300
Replacement Reserve Balance 01/1/2020	\$ -
Funding by Operations	428,348
Total Replacement Reserve Balance	\$ 428,348
Capital Improvements 2020	
HVAC Replacement	15,600
Appliance Replacement	18,960
Floor Covering Replacement	30,000
Roofs	85,000
Down Spouts	30,900
Landscaping	7,220
Meter Center	14,160
Stair Railings	18,000
Up Grade Units	188,508
Water Valves	20,000
Total 2020 Capital Improvements	\$ 428,348
Replacement Reserves 12/31/2020	\$ -

Calendar Year 2020 Annual Budget MRDC - Meridian Apartments

	Units	280				
	FY2019-2020	FY2020-2021	٧	ariance	F	MU
Revenue						
Gross Potential Rent	\$ 2,592,846	\$ 2,673,058	\$	80,212	\$	796
Vacancy Loss	(129,642)	(133,653)		(4,011)		(40)
Delinquent / Prepaid / Other	(13,020)	(13,500)		(480)		(4)
Total Rental Income	\$ 2,450,184	\$ 2,525,905	\$	75,721	\$	752
Other Income	51,300	78,708		27,408		23
Total Income	\$ 2,501,484	\$ 2,604,613	\$	103,129	\$	775
Expenses						
Salaries	289,800	300,000		(10,200)		89
Advertising and Promotion	31,560	31,074		486		9
Maintenance	320,330	328,810		(8,480)		98
Administrative	112,590	130,355		(17,765)		39
Utilities	134,400	89,040		45,360		27
Professional Fees	26,880	26,868		12		8
Management Fees	72,588	78,138		(5,550)		23
Management Fees - THA	84,000	124,000		(40,000)		37
Insurance	98,988	122,472		(23,484)		36
Taxes	105,000	114,828		(9,828)		34
Total Expenses	\$ 1,276,136	\$ 1,345,585	\$	(69,449)	\$	400
Net Operating Income	\$ 1,225,348	\$ 1,259,028	\$	33,680	\$	375
Other Out Flow						
Debt Service (Principal, Interest, and Fees)	577,303	577,296		7		172
Capital Expenditures / Replacement Reserv	493,858	487,400		6,458		145
Total Non Operating Expenses	\$ 1,071,161	\$ 1,064,696	\$	6,465	\$	317
Net Income	\$ 154,187	\$ 194,332	\$	40,145	\$	58

Tampa Housing Authority 2020 Annual Budget

Meridian Apartments - Capital Improvements

Units	280
D	0.47 700
Replacement Reserve Balance 01/1/2020	\$ 347,783
Funding by Operations	487,400
Total Replacement Reserve Balance	\$ 835,183
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Capital Improvement 2020	
HVAC Replacement	42,000
Appliance Replacement	24,000
Floor Covering Replacement	81,600
Gutters/Facia/ Soffits	94,000
Building Ext. Repair	115,300
Railing Renovation	48,400
Termite Treatment	20,000
Footer/Foundations	40,500
Roof Repair	21,600
Total 2020 Capital Improvements	\$ 487,400
Replacement Reserves 12/31/2020	\$ 347,783